

# ANNUAL REPORT 2023

TAN CHONG INTERNATIONAL LIMITED

陳唱國際有限公司

(Incorporated in Bermuda with limited liability)

Stock code: 693



# COMPANY OVERVIEW

Tan Chong International Limited (Stock Code 693), listed on the Stock Exchange of Hong Kong Limited in 1998, is a major motor distribution, transportation, property and trading group.

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### Enclosures

Proposed General Mandates to Issue Shares and Buy Back Shares and Re-election of Directors 1 Notice of Annual General Meeting 11 Form of Proxy

# MANAGEMENT **DISCUSSION AND ANALYSIS**

A zen garden is symbolic of control, moderation, and simplicity. Every grain of sand, every rock and tree has a special place, coming together to create a harmonious bigger picture, balancing perfectly as the seasons change.

### **RESULTS**

In 2023, global economic growth was hampered by geopolitical conflicts, leading to widespread uncertainty. The ongoing war between Russia and Ukraine, compounded by the conflict between Israel and Hamas, disrupted international trade and the supply of crude oil. Additionally, rising inflation rates worldwide curtailed consumer spending, prompting nations to adopt austerity measures to reduce their budget deficits.

Within this context, the Group faced continued obstacles related to supply chain interruptions and operational hurdles. Despite these challenges, the Group managed to report a revenue of HK\$13.8 billion for the year, marking a modest increase of 2.6% from the HK\$13.5 billion recorded in 2022. This growth in revenue is largely due to the acquisition of ETHOZ Group in July 2022.

However, the Group's profit after tax for the year stood at HK\$380.6 million, down 25.5% from HK\$510.7 million in 2022, indicating a significant year-on-year decline.

EBITDA increased 7.3% to HK\$1.6 billion from HK\$1.5 billion. Profit from operations was HK\$857.9 million, an increase of 2.2% from 2022 of HK\$839.2 million, with an operating profit margin of 6.2% similar in percentage as that registered in

The Group's net gearing ratio, which is computed by dividing the net debt with the total equity, was 48.6% as at 31 December 2023. The net debt recorded was HK\$5,945.7 million, as compared to HK\$3,783.2 million as of 31 December 2022. The increase in net debt was largely due to the consolidation of ETHOZ Group, a leasing business, into the accounts of the Group. Net debt is comprised of borrowings of HK\$7,401.8 million and unsecured overdrafts of HK\$453.2 million, less cash and bank balances of HK\$1,909.3 million.

ROCE (Return on capital employed), which is computed by dividing earnings before interest and taxes (EBIT) with total equity plus non-current liabilities, decreased to 5.3% as compared to 5.8% in 2022.

Net Asset Per Share as of 31 December 2023 was HK\$6.08, an increase from the HK\$5.90 recorded at the end of December 2022.

As at the end of 2023, the Group's employee strength was 5,510, as compared to 5,537 in 2022. This 0.5% decrease from the past year was due to the rationalisation of the Group's businesses and work processes to remain competitive.

As sustainability continues to take centre stage, the Group has kept abreast of solutions that address climate change, especially in the countries where the Group operates. In addition to compliance with regulatory, environmental and emission standard requirements, the Group also actively participates in sustainability initiatives across the region.

### SIGNIFICANT INVESTMENTS

As at 31 December 2023, the Group had investments in listed and unlisted equity securities amounting to HK\$1.7 billion designated as at fair value through other comprehensive income. The majority of these investments are equity securities listed on the Tokyo Stock Exchange. These were accumulated over the years as strategic investments. Fair value gain of HK\$270 million was recognised in other comprehensive income during the year ended 31 December 2023. The gain was primarily due to share price changes of its listed investments, which were marked to market and was therefore unrealised. Such unrealised fair value gain on its investments was not reclassified to the Group's consolidated statement of profit or loss.

### **FINANCE**

For the year 2023, total dividend payment will amount to HK\$150.998 million as compared to HK\$201.331 million paid for financial year 2022. With a proposed final dividend of HK\$0.045 per share, and a paid interim dividend of HK\$0.03 per share, the total dividend per share for financial year 2023 will be HK\$0.075, an decrease of 25% over that of the HK\$0.10 dividend per share for 2022.

The consolidated net asset value per share increased year-onyear to HK\$6.08 from HK\$5.90 in 2022, after factoring in the changes in fair value of the listed equity securities.

### **SINGAPORE**

In Singapore, total industry volume ("TIV") in 2023 saw a smaller contraction of 10% year-on-year, as recovery in the supply of Certificate of Entitlements ("COE") started kicking in towards the end of the year. TIV for passenger cars contracted by 2% year-on-year, while that for commercial vehicles contracted by 33%. The continued contraction in COE supply also led to a drastic increase in COE premiums across the board, hitting new record highs.

### Nissan

Despite the bumps in the road, Nissan passenger car sales saw a 52% growth year-on-year, rising in rank to become the 5th best-selling passenger car brand in Singapore. The brand saw a surge in demand for its electrified line-up, which is mostly equipped with Nissan's award-winning e-POWER technology.

Nissan's strong passenger car sales helped to mitigate the impact of the contraction of its commercial vehicle sales, which was reflective of commercial vehicle TIV contraction. As a result, Nissan still registered an overall 14% growth in sales year-on-year.

Looking ahead to 2024, TIV is expected to expand as the supply of COE picks up the pace, setting the stage for the next TIV growth cycle.

As such, the Group is cautiously optimistic that Nissan sales will be able to leverage on the strong performance achieved in 2023 to outperform market trends in 2024.

### Subaru

In 2023, the Group's Subaru business in Singapore saw the launch of the All New Subaru Crosstrek E-Boxer. Equipped with the brand's proprietary 4th Generation Eyesight safety technology and powered by an efficient hybrid powertrain, the Subaru Crosstrek is a welcome addition to the brand's line-up, especially amidst the tightening of vehicle emission standards.

Sales performance in 2023 was impacted by limited COE quota in Singapore, thus resulting in a drop of 12% as compared to 2022. However, the Group expects a strong recovery in 2024 with Subaru's enhanced line-up and a projected increase in COE quota.

### **ETHOZ Group**

ETHOZ Group became a wholly owned subsidiary of the Company, after the Group completed its acquisition in July 2022. Its financial results were subsequently consolidated into the Group's financial statements, starting from the second half of 2022. ETHOZ Group registered revenue of HK\$864.2 million for the year 2023. Its net profit after tax for the same period was HK\$110.2 million. It accounted for 6.3% and 29.0% of the Group's revenue and profit after tax respectively.

Despite a sluggish global economy and political instability, ETHOZ Group remains optimistic about the challenging year ahead. With the re-opening of China's borders, ETHOZ Group plans to continue its expansion plans for its equipment leasing business in China, while concurrently strengthening its auto leasing business in Singapore.

ETHOZ Group aims to achieve sustainable growth in the region by focusing on opportunities underpinned by strict credit evaluation, administered by a strong credit team.

### **CHINA**

In Hong Kong, the introduction of the All-New Subaru Crosstrek was well-received given its advanced safety features and class-leading driving dynamics.

The Group posted a slight drop of 13% in sales volume in 2023 as compared to 2022. This was largely caused by a short supply of microchips. However, it has received a robust stream of pre-orders for the New Subaru Solterra Electric Vehicle, deliveries of which will start in Q1 2024.

In China, the Group saw a 39% drop in Subaru sales as compared to 2022. This was mainly due to the tightening of emission standards in China, which resulted in the suspension of Subaru Forester deliveries for 4 months.

However, the drop in Subaru's sales was neutralised by the Group's Haval and Ora dealerships businesses, which saw a healthy growth of 11% in sales volume as compared to 2022.

### **TAIWAN AND PHILIPPINES**

2023 was an exciting year for the Group's operations in Taiwan, with the introduction of the All-New Subaru Crosstrek and the All-New Subaru WRX/ WRX Wagon.

With the addition of these 2 models to the line-up, Subaru Taiwan was able to post a more competitive performance in 2023. Sales volume had a marginal dip of 11% from 2022, which was mostly brought about by temporary microchip shortages in the first half of 2023.

In the Philippines, the Group posted a massive growth of 38% in sales volume compared with 2022. This was brought about by the successful introduction of the All-New Subaru Crosstrek, All-New Subaru WRX/Wagon and the refreshed Subaru Evoltis. Customers in the Philippines continue to choose Subaru due to the brand's reputation for performance, safety and reliability.

# MALAYSIA, THAILAND, VIETNAM AND CAMBODIA

In Malaysia, with the return of Sales Tax in 2023, Subaru operations posted a 35% drop in sales volume as compared to the previous year. However, the Group expects a strong recovery in 2024, with the market's positive acceptance of the facelifted Subaru Forester.

In Thailand, the Group faced resistance to its sales momentum due to the government's subsidy for electric vehicles. However, successful marketing efforts to target off-road users gave Subaru Thailand a boost, resulting in a 2% growth in sales volume compared to the previous year.

As the Thai government has announced a reduction in subsidies for electric vehicles in 2024, Subaru Thailand expects to see stronger growth in the upcoming year.

In Vietnam, the challenging economic situation resulted in TIV shrinking by 23% from 2022. However, with a committed network of dealers and aggressive marketing efforts in Vietnam, Subaru improved its performance in the country by 6% from the previous year. The Group expects a strong comeback in 2024, as the economic situation in Vietnam improves.

In Cambodia, with the weakening market and worsening economic situation, industry shrank by 14% against 2022. The Group posted a 35% decline in sales volume against the previous year, which was in the midst of exceptional growth.

### **JAPAN**

ZERO, the Group's vehicle transportation and logistics division that is listed on the Second Section of the Tokyo Stock Exchange, recorded a 1.4% decrease in revenue to HK\$7.3 billion for year 2023. ZERO's net profit for the year increased by 6.8%, as compared to the previous year. The depreciation of Japanese Yen against the Group's reporting currency in HK\$ negatively impacted the revenue and net profit contributed by ZERO. The Japanese Yen weakened by 7.1% against the HK\$ year on year.

In terms of ZERO's revenue and net profit recorded in its operating currency of Japanese Yen, its revenue and net profit rose by 6.2% and 15.0% respectively. The increase in ZERO's revenue was mainly due to an increase in the volume of used vehicle export business and handling volume for vehicle transportation business during the year 2023.

The increase in net profit was due to higher income arising from increased revenue, despite higher fuel costs caused by soaring crude oil prices and a depreciation of the JPY. ZERO's implementation of a fuel surcharge system from September 2022 for its vehicle transportation business mitigated the impact of soaring fuel costs.

Additionally, ZERO's subsidiaries saw notable increases in profit, driven by the increase in fuel handling at its biomass

electric power plant, increased profitability in the vehicle transportation business in China and the newly acquired Soing Co. Ltd in November 2023. So-ing Co., Ltd deals in vehicle transportation and auto auction site operations.

ZERO forecasts that sales and distribution of automobiles in Japan will recover in its next financial year, as soon as the semiconductor shortage situation has stabilised. The company also expects the export of its used cars to slow down due to a lull in local demand.

### HIRE PURCHASE AND FINANCING BUSINESS

The Group provides commercial loans and acts as lessor, under hire purchase contracts and finance lease.

### a. Hire purchase and finance lease

Hire purchase contracts and finance lease are mainly of motor vehicles, consumer goods and IT (Information Technology) equipment, with operations in Singapore, China and Malaysia.

As at 31 December 2023, net receivables from hire purchase and finance lease amounted to HK\$2.3 billion or 42.3% of total loans and advances with 19%, 80% and 1% attributable to Singapore, China and Malaysia respectively and accounted for by 6,809 customers. These customers are made up of 4%, 89%, 5% and 2% of Multinational corporations, Small medium enterprises ("SME"), Sole proprietors/Limited partnerships and Nonprofit or statutory related organizations respectively.

The ageing analysis of hire purchase and finance lease receivables is as follows: (i) balance with maturity of less than one year is HK\$1.1 billion; (ii) balance with maturity between one year and five years is HK\$1.2 billion; (iii) balance with maturity between five years and seven years is HK\$4.7 million.

### b. Commercial loans

Commercial loans, which are only extended to 557 customers in Singapore, make up 57.7% of total loans and advances amounting to HK\$3.1 billion as at 31 December 2023. In Singapore, such loans are not considered money lending business, as its loan activities are classified as excluded moneylenders (as defined in The Moneylenders Act 2008 of Singapore). These customers are made up of 4%, 70% and 26% of Multinational corporations, SME and Sole proprietors/Limited partnerships respectively.

The three main types of Commercial loans, namely Secured Commercial loans, unsecured loans under the Enterprise Financing Scheme granted by Enterprise Singapore ("ESG") and unsecured loans make up 91%, 5% and 4% of total portfolio respectively.

Secured Commercial loans are mostly secured by properties. Risk is mitigated by low loans-to-value ratio of not more than 80% of good quality property value.

ESG Loans aimed to support the growth of SME sectors in Singapore with risk sharing ratio of up to 90% to be borne by ESG.

Unsecured loans are very selectively offered to high quality clients with strong ability to repay.

The ageing analysis of commercial loan receivables is as follows: (i) balance with maturity of less than one year is HK\$2.4 billion; (ii) balance with maturity between one year and three years is HK\$745.1 million.

As at 31 December 2023, total loans and advances outstanding from customers before impairment amounted to HK\$5.5 billion. The top 5 customers account for 10% of total loans and advances before impairment, which are all commercial loans secured by properties.

### Major terms of loans granted

For the year ended 31 December 2023, the hire purchase and lease period under the hire purchase and finance lease business ranges from 1 to 7 years with related interests charged at 2.5% p.a. to 12.0% p.a. accordingly.

Commercial loans are offered over a credit period of 1 to 3 years, with interest rates ranging from 6.0% p.a. to 9.0% p.a. respectively.

### Risk management policies

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Group's customer base, including the default risk of the industry and country in which customers operate, as these factors may have an influence on credit risk.

The Group is exposed to credit risks if any of the following

- Change of business model during loan tenure;
- Sudden headwind specific to the industry, such as a lack of supply of materials and labour during the COVID-19 pandemic for construction firms;
- Poor management of cash flow during a difficult and uncertain business climate;
- Aggressive expansion plans leading to financial instability; and
- e. Failure in a greenfield investment.

The main ambits of its credit risk framework include: (A) Credit Approval and (B) Credit Monitoring (Existing Live Contracts).

### (A) Credit Approval

Prior to onboarding a new customer, the Group performs screening checks such as Know Your Client, Anti-Money Laundering and Countering the Financing of Terrorism, before a Credit Proposal is submitted to the Credit Risk department for review.

The credit approval team for the Group, which is based at the headquarters in Singapore, adopts a holistic approach to assessing credit risk of the loan.

It considers a combination of quantitative and qualitative factors as provided in the table below. These factors are benchmarked against industry norms and reviewed by a competent team with over two decades of industry experience.



### **Quantitative Factors**

- Balance Sheet Evaluation
- Profit & Loss Evaluation
- Financial Ratios Evaluation
- Cash Conversion Cycle Evaluation
- Bank Statement Evaluation
- New and Existing Projects Cash Flow
- · Loan-to-value of collateral

### **Qualitative Factors**

- Business Model/ modus operandi
- Management team/Owners Profile and risk appetite
- Track records via its operating history
- Market positioning of borrower
- Major customers and suppliers
- The outlook of the industry or sector it is operating in

For its commercial loans business in particular, the Group obtains credit enhancements in the form of corporate guarantees/personal guarantees and/or properties securities.

The Credit Risk Policy formalises limits for single obligor/ group obligor and the industry which is reviewed monthly.

### (B) Credit Monitoring (Existing Live Contracts)

The Group reviews its portfolio on a regular basis to ensure that it is serviced promptly, with no deterioration in asset quality.

The Credit Control Department is responsible for following up with customers on the following:

- Daily each Credit Control officer has to perform at least 55 calls, which are logged into the system and reviewed by the supervisor in charge.
- b. Daily review of Direct Debit Authorization rejections, when the Credit Control officer will call the customer to arrange for the next deduction.
- c. Monthly review of collection ratio reports and Aging meetings with senior management.
- d. Site visits where appropriate.
- e. Issuance of reminders and demand letters where required to repossess the property/ies.

### Loan impairment policies and impairment assessments

At each reporting date, the Group assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise; and
- it is probable that the borrower will enter bankruptcy or other financial reorganization.

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities to comply with the Group's procedures for recovery of amounts due.

Amount outstanding from loans and advances are assessed for impairment regularly by reviewing the non-performing amounts. Non-performing customers are identified, discussed, and followed up during the monthly ageing meetings. Management includes the non-performing amounts as part of the IFRS 9 provision requirements.

As at 31 December 2023, impairment loss allowance of HK\$39.4 million (31 December 2022: HK\$76.4 million) has been made for loans and advances, of which (i) HK\$32.7 million was related to hire purchase and finance lease receivables and (ii) HK\$6.7 million was related to loans receivables. The decrease was mainly attributable to settlements made by some of the borrowers of the Group in Singapore and China. Ageing amount past due more than 90 days was especially reduced in China, as the reopening of the economy resulted in a decline in non-performance loans. Bad debt written off was 0.3% for the year ended 31 December 2023 (0.1% for the first 6 months of 2023).

### **PROSPECTS**

Geopolitical tensions and a slow-moving economy have tested the Group's path to growth, yet our dedication to our stakeholders, partners, and environmental responsibilities remains unwavering. By continuously optimising our business operations, refining our workflows, and broadening our range of services, we have set the stage for improved performance in the upcoming years.

In a world that changes swiftly, our adaptability, anchored by our core principles, stands firm. Similar to a zen garden, which remains steadfast through every season, we hold to our foundational values, navigating each period of transformation with resilience and flexibility.

# CORPORATE GOVERNANCE REPORT

The Board of Directors (the "Board") of Tan Chong International Limited (the "Company") is committed to the observance of good corporate governance to protect the interests and rights of shareholders and the financial performance of the Company and its subsidiaries (collectively the "Group"). The Board has adopted the principles and code provisions of the Corporate Governance Code set out in part 2 of the Appendix C1 to the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") that form part of the disclosure requirements under the Listing Rules. Throughout the year under review, the Company has complied with most of the code provisions set out in the Corporate Governance Code. Where applicable various self-regulatory and monitoring measures were adopted for effective corporate governance practice.

### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted and implemented the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") set out in Appendix C3 of the Listing Rules on dealing in securities. This has been made known to all the directors of the Company and each director has confirmed in writing that he or she has observed the Model Code for year 2023. The Group has its own in-house mechanism to guide its directors and relevant employees regarding dealing in the Company's securities including reminders on the law regarding insider trading.

### **BOARD OF DIRECTORS**

As at the date of this report, the Board consists of four executive directors, two non-executive directors and five independent non-executive directors. As the independent non-executive directors made up at least one-third of the Board, the current Board size is considered appropriate with regard to nature and scope of the Group's operations. The Board members bring with them a wealth of knowledge, expertise and experience to contribute valuable direction and insight to the Group. The relationships among the members of the Board are disclosed under Directors Profile on page 18.

The Board, which meets at least four times a year, manages the business and affairs of the Group, approves the Group's corporate and strategic direction, appoints directors and key personnel, approves annual budgets and major funding and investment proposals, and reviews the financial performance of the Group.

For effective management, certain functions have been delegated to various board committees, each of which has its own written terms of reference and whose actions are reported to and monitored by the Board.

The Company has internal guidelines in regard to matters that require Board approval. Material transactions that need Board approval are as follows:

- a. approval of interim results announcement;
- b. approval of annual results and accounts;
- declaration of interim dividends and proposal of final dividends;
- d. convening of shareholders' meeting;
- e. approval of corporate strategy;
- f. authorization of merger and acquisition transactions; and
- g. authorization of major transactions.

Each member of the Board namely Mr. Tan Eng Soon, Mr. Glenn Tan Chun Hong, Mr. Tan Kheng Leong, Mdm. Sng Chiew Huat, Mr. Joseph Ong Yong Loke, Ms. Gillian Tan Tsui Lyn, Mr. Ng Kim Tuck, Mr. Azman Bin Badrillah, Mr. Prechaya Ebrahim, Mr. Teo Ek Kee and Mr. Charles Tseng Chia Chun, participated in continuous professional development through webinars covering topics such as Environmental, Social and Governance ("ESG"), corporate governance, updates on business, regulatory and accounting matters and/or reading relevant materials, to ensure that their contribution to the Board remains informed and relevant. All directors have provided to the Company their records of training received during year 2023 which include webinars and/or reading materials relevant to the Company's business or to the directors' duties and responsibilities.

# BOARD INDEPENDENCE EVALUATION AND INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has established a Board Independence Evaluation Mechanism in 2022 which sets out the processes and procedures to ensure a strong independent element on the Board, which allows the Board effectively exercises independent judgment to better safeguard the interests of shareholders of the Company.

The objectives of the evaluation are to improve Board effectiveness, maximise strengths, and identify the areas that need improvement or further development. The evaluation process also clarifies what actions of the Company need to be taken to maintain and improve the Board performance, for instance, addressing individual training and development needs of each Director.

Pursuant to the Board Independence Evaluation Mechanism, the Board will conduct annual review on its independence. The Board Independence Evaluation Report will be presented to the Board which will collectively discuss the results and the action plan for improvement, if appropriate.

During the year ended 2023, the Board discussed and reviewed the implementation and effectiveness of the Board Independence Evaluation Mechanism and the results were satisfactory.

The Company has received annual confirmation from each of the independent non-executive directors concerning their independence.

### **BOARD MEETING**

The Board meets at approximately quarterly intervals. Ad hoc meetings are also convened to deliberate on urgent substantive matters. Participation by means of telephone or video conference at board meetings are allowed under the Company's Bye-laws. The number of board meetings held in 2023 as well as the attendance of each Board member at those meetings and meetings of the various Board committees are disclosed below:

		f Directors eeting	Com	eration nittee eting	Com	nation nittee eting		ommittee eting	Non-È	endent xecutive s Meeting	Annual General Meeting
	Position	No. attended/ held	Position	No. attended/ held	Position	No. attended/ held	Position	No. attended/ held	Position	No. attended/ held	No. attended/ held
Executive Director											
Mr. Tan Eng Soon	C	4/4	-	-	М	2/2	-	-	С	1/1	1/1
Mr. Glenn Tan Chun Hong	М	4/4	-	-	-	-	-	-	-	-	1/1
Mr. Tan Kheng Leong	М	4/4	-	-	-	-	-	-	-	-	1/1
Mdm. Sng Chiew Huat	М	4/4	-	-	-	-	-	-	-	-	1/1
Non-executive Director											
Mr. Joseph Ong Yong Loke	М	4/4	-	-	-	-	-	-	-	-	1/1
Ms. Gillian Tan Tsui Lyn <sup>1</sup>	М	4/4	-	-	-	-	-	-	-	-	1/1
Independent Non-executive D	irector										
Mr. Ng Kim Tuck	М	4/4	-	-	-	-	С	3/3	М	1/1	1/1
Mr. Azman Bin Badrillah	М	4/4	М	1/1	-	-	-	-	М	1/1	1/1
Mr. Prechaya Ebrahim	М	4/4	-	-	М	2/2	-	-	М	1/1	1/1
Mr. Teo Ek Kee	М	4/4	С	1/1	-	-	М	3/3	М	1/1	1/1
Mr. Charles Tseng Chia Chun	М	4/4	-	- /	С	2/2	М	3/3	М	1/1	1/1

Denotes:

#### CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Mr. Tan Eng Soon ("Mr. Tan") currently holds the offices of chairman of the Board ("Chairman") and Chief Executive Officer. Mr. Tan had been instrumental in listing the Group. He has indepth professional knowledge of, and extensive experience in the automobile industry and full cognizance of the workings of the business operations of the Group. In view of this, the Board would like him to continue with some executive functions. The balance of power and authority is ensured by the participation and input of the other Board members who are highly qualified and experienced professionals. The roles of the respective executive directors and senior management who are in charge of different disciplinary functions complement the role of the Chairman and Chief Executive Officer. The Board believes that this structure is conducive to strong and consistent leadership enabling the Group to make and implement decisions promptly and efficiently.

### APPOINTMENT AND RE-ELECTION OF DIRECTORS

There is no service contract between the Company and the directors (including non-executive directors) and they have no fixed term of service but are subject to retirement by rotation and re-election at the Company's Annual General Meeting in accordance with the Company's Bye-laws.

### REMUNERATION COMMITTEE ("RC")

The RC currently comprises two independent non-executive directors, namely, Mr. Teo Ek Kee (chairman of the RC) and Mr. Azman Bin Badrillah.

The members of the RC with delegated responsibility from the Board, have the duties according to the following terms of reference:

- to review and determine the employment terms and remuneration packages of the executive directors and senior management staff;
- to decide on annual incentives and bonuses to be paid to the said key executives in (a) in regard to the Group's performance and individual's contribution;
- c. to approve employment contracts and other related contracts entered into with key executives; and
- to determine the terms of any compensation package for early termination of the contract of key executives.

The remuneration of the directors will be determined by the Board with reference to job responsibility, prevailing market conditions and the Company's operating performance and profitability.

### **NOMINATION COMMITTEE ("NC")**

The NC currently comprises two independent non-executive directors and an executive director of the Company. Mr. Charles Tseng Chia Chun, an independent non-executive director is the chairman of NC. The other members are Mr. Tan Eng Soon, chairman of the Board and Mr. Prechaya Ebrahim, an independent non-executive director of the Company.

The NC carried out its duties under the following terms of reference:

- a. to review the structure, size and composition (including the skills, knowledge and experience) of the Board at least annually and make recommendations on the proposed changes to the Board to complement the Company's corporate strategy;
- to identify individuals suitably qualified to become Board members and select or make recommendations to the Board on the selection of individuals nominated for directorships;
- to assess the independence of independent non-executive directors;
- d. to make recommendations to the Board on the appointment or re-appointment of directors and succession planning for directors, in particular the chairman of the Board and the chief executive;
- to establish a mechanism for formal assessment and to perform periodic assessment on the effectiveness of the Board; and
- f. to review the Board Diversity Policy adopted by the Board on a regular basis, make recommendations to the Board on measurable objectives for achieving diversity of the Board and monitor the progress on achieving the objectives.

The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance. A Board Diversity Policy was adopted by the Company on 30 August 2013, pursuant to which the NC is responsible for monitoring the implementation of the Board Diversity Policy, reviewing the Board Diversity Policy and making recommendations for revision to the Board for consideration and approval when necessary.

C-Chairman, M-Member

No.attended/held-Number of meetings attended/held during the financial year from 1 January 2023 to 31 December 2023.

<sup>&</sup>lt;sup>1</sup> Ms. Gillian Tan Tsui Lyn was appointed as a non-executive director of the Company with effect from 27 February 2023.

Selection of candidates will be based on a range of diversity criteria, including but not limited to expertise, skills, knowledge, experience, cultural and educational background, independence, age and gender. All Board appointments will be based on merits, and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board.

In the last quarter of 2022, the Board set a measurable objective of at least 15% - 20% of members of the Board shall be represented by women by 2025. The women representation on the Board is 18% as at the date of this report. The NC and the Board are of the view that the current composition of the Board has achieved the objectives set in the Board Diversity Policy.

The NC will review the Board Diversity Policy, as appropriate, to ensure its effectiveness.

### **GENDER DIVERSITY**

The Company values gender diversity across all levels of the Group. The following table sets out the gender ratio in the workforce of the Group, including the Board and senior management:

	Female	Male
Board (as at the date of this report)	18% (2)	82% (9)
As at 31 December 2023:		
Senior Management	33% (1)	67% (2)
Other employees	25% (1,359)	75% (4,148)
Overall workforce	25% (1,360)	75% (4,150)

The women representations on the Board and the Group's workforce are 18% and 25% respectively. The Board considers the current gender diversity of the Group is satisfactory.

### CORPORATE GOVERNANCE FUNCTIONS

The Board is responsible for performing the corporate governance duties under the following terms of reference:

- to develop and review the Company's policies and practices on corporate governance and make recommendations on changes and updating;
- to review and monitor the training and continuous professional development of directors and management;
- to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- to develop, review and monitor the code of conduct and compliance manual applicable to employees and directors;
- to review the Company's compliance with the code and disclosure in the Corporate Governance Report.

### AUDIT COMMITTEE ("AC")

The AC comprises three board members, namely Mr. Ng Kim Tuck (chairman of the AC), Mr. Teo Ek Kee and Mr. Charles Tseng Chia Chun, all of whom are independent non-executive directors.

The members of the AC have years of experience in business management, accounting, and finance services. The Board is of the view that the members of the AC have sufficient accounting and financial management expertise and experience to discharge the AC functions.

The AC convened three meetings during 2023 for reviewing (1) the Company's annual results and annual report for the year ended 31 December 2022, (2) interim results and interim report for the six months ended 30 June 2023 and (3) external auditors' plans. The AC met up with the external auditors at least twice a year. Details of members and their attendance records are provided in the above table.

During 2023, the AC carried out its functions under the following terms of reference:

- to review the audit plans of the internal auditors of the Company and ensure the adequacy of the Company's system of accounting controls and co-operation of the Company's management with the external and internal auditors;
- to review the interim and annual financial statements and the auditors' report on the annual financial statements of the Company before submission to the Board;
- to review effectiveness of the Company's material internal controls, including financial, operational and compliance controls and risk management through reviews conducted by the internal auditors;
- to ensure the duty is discharged by directors in relation to the responsibility of directors to conduct an annual review of the adequacy of resources, qualifications and experience of staff for the issuer's accounting and financial reporting function, and training programmes and budget;
- to meet with the external auditors, other committees, and management in separate executive sessions regarding matters that these parties believe should be discussed privately with
- to review the cost effectiveness and the independence and objectivity of the external auditors; and
- to recommend to the Board the compensation of the external auditors, and review the scope and results of the audit.

The AC has the power to conduct or authorize investigations into any matters within the AC's scope of responsibility.

### **EXTERNAL AUDITORS AND AUDITORS** REMUNERATION

The external auditors' reporting responsibilities on the financial statements are stated in the Company's Annual Report.

The external auditors' remuneration (excluding out of pocket and miscellaneous expenses) for audit services and non-audit services for year 2023 is HK\$11,898,000 and HK\$695,000 respectively.

### **DIRECTORS' RESPONSIBILITIES FOR FINANCIAL REPORTING**

The Board is responsible for presenting a balanced, clear and understandable assessment of annual and interim reports, pricesensitive and/or inside information announcements and other disclosures required under the Listing Rules and other regulatory requirements.

The senior management provides such explanation and information to the Board so as to enable the Board to make an informed assessment of the financial information and position of the Company.

### RISK MANAGEMENT AND INTERNAL CONTROLS

The Board acknowledges its responsibility for the Group's risk management and internal control systems and reviewing their effectiveness. Annual review is conducted on the internal controls of the Company and its subsidiaries, including financial, operational and compliance control and risk management functions.

The Group's system of internal controls includes the setting up of a management structure with authority limits, and is designed to help the Group achieve its business objectives, protects its assets against unauthorised use or disposition, ensures the maintenance of proper accounting records for the provision of reliable financial information for internal use or for publication, and ensures compliance with relevant laws and regulations. The risk management and internal control systems are designed to provide reasonable, and not absolute assurance, against material misstatement or loss and manages rather than eliminates risks of failure to achieve the Company's

business objectives, safeguard assets, ensure the maintenance of proper accounting records, the reliability of financial information, compliance with appropriate legislation, regulation and best practice, and the identification and containment of business risk.

The Company's internal auditors continually review the effectiveness of the Company's risk management and internal control systems, including financial, operational and compliance controls according to their audit plans. Any material non-compliance or failures in internal controls together with recommendations for improvements were reported to the Audit Committee accordingly.

The Group makes every effort to comply with the requirements of the Securities and Futures Ordinance ("SFO") and the Listing Rules. It discloses every applicable inside information to the public as soon as reasonably practicable. Such information is kept strictly confidential until it is disclosed to the public. It is committed to ensure that all information to the public are presented in a clear and balanced way. It also ensures that information contained in announcements or circulars are not false or misleading as to a material fact, or false or misleading through the omission of a material fact.

The Board confirms that, in the absence of any evidence to the contrary, the risk management and internal control systems maintained by the Group and that were in place throughout the financial year and up to the date of this report, are adequate and effective and has been reviewed on an ongoing basis.

### SHAREHOLDERS' COMMUNICATION POLICY

The Company has in place a Shareholders' Communication Policy. The policy aims at promoting effective communication with Shareholders and other stakeholders, encouraging Shareholders to engage actively with the Company and enabling Shareholders to exercise their rights as Shareholders effectively. The Board reviewed the implementation and effectiveness of the Shareholders' Communication Policy and the results were satisfactory.

### **COMMUNICATION WITH SHAREHOLDERS**

The Board is obliged to provide regular, effective and fair communication with shareholders. Information is conveyed to the shareholders on a timely basis. The Company's Annual Report is sent to all shareholders and/or its nominees and accessible on the Company's website.

Shareholders' views on matters that affect the Company are welcomed by the Board at shareholders' meetings. Shareholders are notified of shareholders' meetings through notices published in the newspapers and reports or circulars sent to them. Each item of special business in the notice of the meeting is accompanied, where appropriate, by an explanation for the proposed resolution. The chairmen of the AC, NC and RC are normally available at the meeting to answer those questions in regard to the work of these committees. The external auditors are also present to assist the directors to respond any relevant queries from the shareholders.

To safeguard the interests and rights of shareholders, a separate resolution is proposed for each substantially separate issue at shareholders' meetings, including the election of individual directors.

All resolutions put forward at shareholders' meetings will be voted on by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after each shareholders' meeting.

### **DIVIDEND POLICY**

The Company has adopted a dividend policy (the "Dividend Policy") for providing shareholders of the Company with regular dividends. Depending on the financial conditions of the Company and the Group and the conditions and factors as set out in the Dividend Policy, dividends may be proposed and/or declared by the Board during a financial year and any final dividend for a financial year will be subject to the shareholders' approval.

### PUTTING FORWARD ENQUIRIES TO THE BOARD

For putting forward any enquiries to the Board of the Company, shareholders may send their enquiries or requests to the following:

Address: Unit 3001, 30/F Shui On Centre,

6-8 Harbour Road, Wan Chai, Hong Kong (For the attention of the Company Secretary)

Fax: +852 27875099

**Email:** tcilhk@tanchong.com.hk

For the avoidance of doubt, shareholders must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address, apart from the registered office of the Company, and provide their full name, contact details and identification in order to give effect thereto. Shareholders' information may be disclosed as required by law.

Shareholders may call the Company at +852 28244473 for any assistance.

Note: The Company will not normally deal with verbal or anonymous enquiries.

## PUTTING FORWARD PROPOSALS AT GENERAL MEETINGS

Pursuant to Sections 79 and 80 of the Companies Act 1981 of Bermuda, the Company shall, on the requisition in writing of such number of shareholders as is hereinafter specified, at the expense of the requisitionists:

- give to shareholders of the Company entitled to receive notice of the next annual general meeting notice of any resolution which may properly be moved and is intended to be moved at that meeting; and
- circulate to shareholders entitled to have notice of any general meeting sent to them any statement of not more than one thousand words with respect to the matter referred to in any proposed resolution or the business to be dealt with at that meeting.

The number of shareholders necessary for a requisition specified above shall be:

- either any number of shareholders representing not less than one-twentieth of the total voting rights of all the shareholders having at the date of the requisition a right to vote at the meeting to which the requisition relates; or
- b. not less than one hundred shareholders.

The requisition signed by all the requisitionists may consist of several documents in like form, each signed by one or more of the requisitionists; and it must be deposited at the registered office with a sum reasonably sufficient to meet the Company's relevant expenses, not less than six weeks before the meeting in case of a requisition requiring notice of a resolution or not less than one week before the meeting in the case of any other requisition. Provided that if an annual general meeting is called for a date six weeks or less after the requisition has been deposited, the requisition though not deposited within the time required shall be deemed to have been properly deposited for the purposes thereof.

## CONVENING A SPECIAL GENERAL MEETING BY SHAREHOLDERS

The Board may whenever it thinks fit call special general meetings, and shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the Secretary of the Company, to require a special general meeting to be called by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within two months after the deposit of such requisition. If within twenty-one days of such deposit the Board fails to proceed to convene such meeting the requisitionists themselves may do so in accordance with the provisions of Section 74(3) of the Companies Act 1981 of Bermuda.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

### 1. ABOUT THIS REPORT

### 1.1 About Our Business

Tan Chong International Limited ("TCIL" or the "Company") and its subsidiaries (collectively referred to as the Group") shall present the Group's Environmental, Social and Governance ("ESG") report as follows. The Group's principal business activities involve the distribution and retailing of well-known automotive brands including Nissan in Singapore and Subaru across the Southeast Asia region. In Japan, the Group is also involved in logistical operations, primarily in the transportation of motor vehicles. The Group's engagement in the Southeast Asia region includes Singapore, Malaysia, Taiwan, the People's Republic of China (the "PRC"), the Philippines, Cambodia, Hong Kong, Vietnam, and Thailand.

### 1.2 Scope of This Report

This report covers the Group's ESG approach and performance from 1 January 2023 to 31 December 2023 ("reporting period"). The ESG report is approved for publishing together with the annual report.

The scope of this report remains unchanged from previous reporting years. This report primarily covers the Group's motor vehicle business operations in Singapore and Thailand as well as its transportation business in Japan with a significant contribution to the Group's revenue in 2023. The Group operates in Singapore as the principal location of the business, the regional headquarters, and the core automotive distribution control centre. In Japan, the Group's listed subsidiary, ZERO Co., Ltd. ("ZERO") provides vehicle logistics services nationwide for new vehicles made by Japanese automakers as well as used vehicles from local auction platforms and dealers. ZERO also provides other vehicle-related services, which include transfer, storage, and yard management, synergizing the nationwide network with the largest number of trailers in Japan.



Japan	Singapore	Thailand
Logistic & Transportation	Distribution & Retailing	Subaru Vehicle Assembly TCSAT
	TCiIII.	Distribution & Retailing  Motorimase SUBARU  CLARK

### 1.3 Reporting Reference

This report has been prepared in accordance with the mandatory disclosure requirements and the "comply or explain" provisions set out in the Appendix 27 — Environmental, Social and Governance Reporting Guide (the "ESG Reporting Guide") to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

The following reporting principles have been adopted in the preparation of this report:

Materiality	The material environmental and social issues were reviewed, identified, and prioritized periodically with inputs from the stakeholders and the management, which are disclosed in this ESG Report.
Quantitative	The Group data records disclosed in this report come from the internal records and documentation. Indicators are disclosed in quantitative terms whenever possible, with relevant standards, methodologies, assumptions, and conversion factors that have also been stated in this report.
Balance	The content and data provided in the report are unbiased to disclose the Group's progress and challenges in ESG.
Consistency	The Group continuously adopts a consistent measurement methodology to achieve a meaningful comparison of ESG data over time, whenever practicable.

### 2. ESG GOVERNANCE

The Board is responsible for the Group's ESG strategy and reporting. An ESG Committee working group was established to assist the Board in evaluating, prioritizing, and managing material ESG issues. The ESG committee working group also supports the Board in formulating the overall ESG strategy and reviewing the progress and results of ESG-related goals.

Reporting directly to the Deputy Chairman and Managing Director, the ESG committee working group comprises relevant key members of the management team and is supported at operational levels. They plan and formulate the Group's approach, initiatives, and strategy, including the processes used to evaluate, prioritize, and manage ESG-related issues and risks. They work closely with a diverse set of stakeholders, including customers, suppliers, dealers, local communities, media, and government bodies to better understand the concerns and expectations. The ESG committee working group also introduces various ESG policies as well as strengthening existing policies and guidelines.

# 3. STAKEHOLDER ENGAGEMENT AND MATERIALITY ASSESSMENT

In compliance with the ESG Reporting guide, in 2023, the ESG Committee working group has conducted practical engagement with internal departmental personnel and external stakeholders including customers, suppliers, dealers, local communities, media, and government bodies to identify sustainability issues that are considered relevant and important to the Group's business and its operations. The ESG Committee working group took reference from previous years' list of material ESG issues against the outcome of interviews and surveys conducted. A list of prioritized ESG issues was further established, which was reviewed and approved by the ESG Committee working group. Below are the material ESG issues identified:

	Use of Resources
Environmental	Emissions
	Environment Compliance
	Employment and Labour Standard
	Development and Training
Social	Occupational Health and Safety
Social	Operating Practices
	Anti-Corruption
	Community Investment

### 4. ENVIRONMENT

The Group's business operations focus on providing customer services on sales, distribution, and transportation of motor vehicles; therefore, the Group does not foresee its operations to have a significant impact directly on the environment and natural resources. The Group's general approach and policies are to operate sustainably utilize resources efficiently and actively monitor any Greenhouse Gas ("GHG") emissions. While the Group has yet to identify the topic of climate change as a material ESG issue, it recognizes the corporate responsibility to support local governments in their plan to reach net zero and will continue to maintain compliance with the applicable environmental laws and regulations set by the local regulators in the region.

In Singapore, Nissan is proud to be one of the pioneering brands in the market with a full lineup of electrified passenger vehicles. 2023 sales of Nissan passenger vehicles are made up of 100% electrified models, making Nissan one of Singapore's top five-selling brands for electrified passenger vehicles. These achievements allowed the Group to progress well ahead of the country's government green plan that restricts the sales of new passenger vehicles to only electrified models (i.e., full battery electric vehicles and hybrids) by 2030.

For Subaru, the successful introduction of the Subaru Forester "E-Boxer GT" and Subaru Crosstrek "E-Boxer" were well received by customers in Singapore. And Subaru will continue to focus on the development of hybrid and electrified models in the line-up towards 2026.

### 4.1 Use of Resources

The Group recognizes the scarcity of global resources and believes in the importance of operating its businesses sustainably. The group-wide policies on resource consumption, instruction and supervision are provided to ensure proper use of resources, including active use in recycling and re-use of materials by respective subsidiaries.

### 4.1.1 Energy

The Group's major source of energy consumption is derived from the use of light diesel oil for vehicle transportation operations under ZERO in Japan. ZERO business is embedded as the hub for Japan's vehicle transportation operations, which handles more than 3 million units of vehicles and used cars a year. For automobile-related operations such as vehicle maintenance, car auctions, general cargo transportation operations, and human resources, ZERO is actively looking into the use of new fuel solutions such as Electrofuel ("e-Fuel") to reduce GHG emissions. ZERO is also progressively renewing and replacing its vehicle transportation fleet with electrified automated models that will reduce the dependence on light diesel oil, hence contributing to the continuous efforts to improve the consumption of fuel and emissions.

### Table 1. Energy consumption

The energy conversion factors used as noted in Table 1 are sourced from U.S. Energy Information Administration ("EIA"): a) 1 litre of gasoline is equivalent to 9.5 kWh and b) 1 litre of light diesel oil is equivalent to 0.264172 of a gallon, 1 gallon of diesel oil is equivalent to 40.7 kWh.

Energy consumption	Unit	2022	2023	(Equivalent in kWh'000)		
				2022	2023	
Total Energy consumption	kWh			261,066	277,126	
– Electricity	kWh	18,799,395	19,212,458	18,799	19,231	
<ul> <li>Light Diesel Oil</li> </ul>	Litre	21,565,751	22,901,468	231,871	246,232	
<ul><li>Gasoline</li></ul>	Litre	1,094,331	1,227,680	10,396	11,663	
Energy intensity	kWh / m²	561.48	594.03			

<sup>\*</sup>The Group's initiatives to reduce 5% of energy consumption by 2030 on target baseline in 2021. The energy consumption increased by 4.91% in 2023 as compared with 2021.

\*\*The summer of 2023 in Japan was one of the hottest summers in recent years, resulting in an increased use of electricity. The amount of cargo carried by carriers is proportional to the amount of light diesel fuel used. The increase in light diesel fuel in 2023 is due to the increase in cargo volume compared to 2022. Gasoline is mainly used in company vehicles, and it varies by department from 0.7 times to 2.1 times compared to last year. This increased the frequency of increased use of gasoline.

#### 4.1.2 Water

The Group emphasizes water conservation and understands the importance of water which is essential for a healthy society and environment. Clean water scarcity and declining water quality affect people's lives, as well as the economy. The Group's water consumption needs primarily fall on washing of vehicles and equipment. Although there is no issue in sourcing water resources in the region of operation, the Group has made efforts to reduce water usage since 2016. Business operation unit heads ("BUH") have continued to maintain awareness and improve in reducing usage through various initiatives, such as emphasizing and practicing the principle of "wipe clean instead of wash clean". Moving forward, the head of departments ("HOD") from across subsidiaries in the region, through working with respective stakeholders and tapping into suppliers' expertise, will develop and implement new initiatives, under the "Do more with less water" campaign.

Table 2. Water consumption

Water consumption	Unit	2022	2023
Total water consumption	$M^3$	111,965	113,069
Water intensity	$M^3 / m^2$	0.24	0.24

\*The Group's initiatives to reduce 8% of water usage by 2030 on target baseline in 2021. Water consumption increased by 0.21% in 2023 as compared with 2021.

### 4.1.3 Packaging Material

The Group's core businesses are in sales, distribution, and transportation of motor vehicles, and require immaterial usage of packing materials. The main requirement would come from the Group's logistic operation for packing and shipping of Completely Knocked Down ("CKD") vehicle parts and components to overseas assembling plants. The respective company has established a recycling system, where recyclable materials are actively used while constantly reviewing packaging specifications to avoid excessive packaging and improve efficiency in space utilization in transit.

Table 3. Packaging material consumption

Packaging material consumption	Unit	2022	2023
Total packaging material consumption	Tonnes	440	670
Cardboard	Tonnes	408	575
Other materials	Tonnes	0	55
Expanded Polystyrene ("EPS")	Tonnes	32	40

\*The Group's initiatives to reduce 5% of packaging materials usage by 2030 on target baseline in 2021. The packaging material consumption increased by 51.24% in 2023 as compared with 2021.

### 4.2 Emissions

The Group's major source of emissions comes from its transportation operations. It recognizes that as part of its corporate and social responsibility to limit operation activities' impact on the environment, necessary efforts and measures must be taken to reduce CO2 emission and carbon offsetting. The Group's approach toward carbon neutrality includes: 1) renewing and replacement to electrified automated vehicles for transportation operations; 2) training programs to educate and promote an eco-driving mindset to all drivers, and 3) using new fuel solutions such as Electrofuel ("e-Fuel").

The Group's CO2 emissions vary from year to year due to changes in the number of vehicles employed, the volume of transportation required, the nature of transportation, etc. The Group has set an internal target of reducing CO2 emissions by 1% or more per year based on fuel consumption efficiency rather than on total volume standards.

<sup>\*\*</sup>The significant increase in total packaging material consumption compared to 2022 is due to the increase in Complete Knock Down ("CKD") packing volume at ZERO's Ashikaga Parts Logistics Centre in Japan.

### 4.2.1 Waste Management

Waste management covers all activities starting from collection, and processing, to subsequent recycling of waste. Activities related to waste management are currently managed by BUH, in compliance with applicable local laws and regulations.

### 4.2.1.1 Hazardous Waste

Hazardous wastes in the automotive industry are mainly derived from used batteries, used oils, leftover vehicle paints, waste lubricants, used sealants, used thinner or solvent, etc. The Group strives to ensure that hazardous wastes are stored, collected, and disposed of in compliance with local laws and regulations. The Group's policies in the safe handling of hazardous wastes adhere to 1) clear classification of hazardous wastes and safe storage (pre-disposal) in designated locations; 2) keeping hazardous waste in solid containers that are acid/solvent-resistant to prevent leakage or corrosion; 3) implement clear work instructions and standard operating procedures ('SOP') for staffs in handling hazardous waste for disposal and 4) disposal of waste through qualified disposal companies.

### Table 4. Hazardous waste disposal

The conversion factors used as noted in Table 4 are sourced from U.S. EIA: a) 1 litre of liquid hazardous waste is equivalent to 1.022 kg and b) 1 m3 of oil interceptor waste is equivalent to 852.11 kg.

Hazardous waste disposal	Unit	2022	2023	(Equivalent	t in tonnes) 2023
Total weight of hazardous waste	Tonnes			1,406	1402
Liquid hazardous waste	Litre	679,064	673,727	694	689
Solid hazardous waste	Kg	655,154	655,763	655	656
Oil interceptor waste	M³	66,753	67,020	57	57

<sup>\*</sup>The Group's initiatives to reduce 5% of hazardous waste by 2030 on target baseline in 2021. The hazardous waste decreased by 0.28% in 2023 as compared with 2021.

### 4.2.1.2 Non-Hazardous Waste

Non-hazardous wastes include any unwanted materials that cause no harm to both human or environmental health. Under the Group's non-hazardous waste policies, the classification of such wastes includes only those generated within the business operations, and the policy further categorized the items as follows 1) cardboard; 2) newspaper and magazines; 3) confidential documents; 4) mixed paper, other paper in shredded form and 5) paper waste, etc.

The Group actively promotes the cultivation of the 3Rs-reduce, reuse, and recycle to minimize the non-hazardous waste. The Group's BUH works closely with government-certified suppliers for the disposal of non-hazardous wastes in compliance with relevant local laws and regulations.

Table 5. Non-hazardous waste disposal

Non-hazardous waste disposal	Unit	2022	2023
Total non-hazardous waste disposal	Tonnes	1,448	1,425

<sup>\*</sup>The Group's initiatives to reduce 3% of non-hazardous waste by 2030 on target baseline in 2021. The non-hazardous waste decreased by 2.33% in 2023 as compared with 2021.

### 4.2.1.3 Wastewater Management

Wastewater is mainly generated through the vehicle washing process in the workshops. The Group has equipped the workshops with oil interceptors to properly process wastewater. Phosphate sludge and wastewater sludge are normally found in the oil interceptors. The Group's subsidiaries engage qualified government-appointed disposal companies to handle the disposal of wastewater sludge in compliance with the relevant local laws and regulations. Under the Company's wastewater management policy, it is a requirement to have a water treatment facility installed to treat and remove any harmful materials or agents before discharging the water to the sewage, by local government regulations.

### 4.2.1.4 Air Emission

The Group does not engage in heavy industrial operations that consume huge quantities of natural resources that emits large amount of air pollutants. Since the Group engages mainly in vehicle sales, distribution, and transportation businesses, in this reporting period, air emissions were not identified in the materiality assessment as material to the Group's business operations. Therefore, there is no relevant data to disclose in this report.

### 4.2.1.5 Green House Gas ("GHG") Emissions

The Group's major sources of GHG or carbon emissions are mainly from the use of fuels and electricity. The Group has implemented relevant measures to improve energy efficiency and reduce GHG emission for both fuel usage and electricity consumption. The Group will continue to renew its transportation fleets by replacing them with electrified automated vehicles and will consistently upgrade its operation facilities and equipment to achieve better energy efficiency.

#### Table 6. GHG emissions

The emission factors used as noted in Table 6 are sourced from U.S. EIA: a) 1 litre of light diesel oil has an emission of 2.58; b) 1 litre of gasoline has an emission factor of 2.32 and c) Electricity, the CO2 emission factor used is 0.377 kg / kWh.

GHG emissions	Unit	2022	2023
Total GHG emissions	Tonnes CO <sup>2</sup> e	65,407	69,164
Scope 1 Direct emissions	Tonnes CO <sup>2</sup> e	58,178	61,934
Scope 2 Indirect emissions	Tonnes CO <sup>2</sup> e	7,088	7,230
GHG emission intensity	Tonnes CO <sup>2</sup> e / m <sup>2</sup>	0.14	0.14

<sup>\*</sup>The Group's initiatives to reduce 3% of GHG emissions by 2030 on target baseline in 2021. The GHG emissions increased by 4.77% in 2023 as compared with 2021.

### 4.3 Environment Compliance

To the best of the Group's knowledge during the reporting period, there were no reported incidents of non-compliance with any environmental laws and regulations regionally.

### 5. SOCIAL

### 5.1 Employment and Labour Standard

The Group promotes equal opportunities, fairness, and respect in our employment policies. Its recruitment, training, career development, compensation, promotion, termination, and other employmentrelated policies do not discriminate on the grounds of gender, age, marital status, religion, race, nationality, disability, or any status protected by law. By local laws, employees are entitled to paid holidays, including statutory holidays, annual leave, maternity leave, paternity leave, compassionate leave, and sick leave.

By the end of 2023, the Group's markets have largely returned to a pre-COVID-19 normal, including the resumption of business travel. Even so, the Group remains vigilant in ensuring business continuity through constant monitoring of COVID-19 news and updates in the region. Health and safety protocols have also been updated, with optional mask-wearing in the workplace as well as advising staff to mask up during face-to-face meetings whenever the COVID-19 infection is on the rise. Special medical leave arrangements are available for employees who fall sick due to COVID-19. In addition, staggered working hours and work-from-home arrangements continue to serve as integral measures to keep the workplace a safer environment for all.

The Group respects the basic human rights of individuals and does not tolerate the use of children or forced labour in any of its business operations and facilities. During recruitment, the age of the

<sup>\*\*</sup>Please note that the data for oil interceptor waste and the total weight of hazardous waste (equivalent in tonnes) in 2022 were restated to incorporate a more accurate

<sup>\*\*</sup> Scope 1 emissions are direct GHG emissions that occur from sources that are controlled or owned by an organization (e.g., vehicles).

<sup>\*\*\*</sup> Scope 2 emissions are indirect GHG emissions associated with the purchase of electricity, steam, heat, or cooling. Although scope 2 emissions physically occur at the facility where they are generated, they are accounted for in an organization's GHG inventory because they are a result of the organization's energy use.

applicants is verified with identification documents to ensure that no underage labour is employed, and any case of non-compliance will be investigated immediately. To the best of the Group's knowledge during the reporting period, there were no reported incidents of non-compliance with laws and regulations relating to employment practices and labour standards such as child labour or forced labour.

Table 7. Employee Statistics

Employee figures by categories		Number of employees as at 31 Dec 2022	Number of employees as at 31 Dec 2023	Turnover rate in 2022	Turnover rate in 2023
Total employee	<b>:</b>	9,983	9,919	15.0%	18.4%
Dy gondor	- Male	8,478	8,599	14.9%	14.1%
By gender	- Female	1,505	1,320	15.4%	23.2%
By employment type	- Full time	4,034	3,999	12.6%	16.8%
	- Part time	5,949	5,920	16.6%	19.5%
	- Under 30	1,061	603	15.3%	32.0%
By age group	- 30 - 50	4,483	2,477	9.3%	15.4%
	- Over 50	4,439	6,839	20.8%	18.3%
By geographical region	- Japan	8,544	8,468	14.1%	16.1%
	- Singapore	815	794	21.1%	35.3%
	- Thailand	624	657	18.8%	28.3%

<sup>\*</sup>Part-time employees are mainly dispatched workers from transportation business operations.

### 5.2 Development and Training

The Group encourages continuous learning and invests in the development of professional, technical, and leadership skills of its employees. Both in-house and external training are provided to employees at all levels to enhance their competencies and effectiveness so that they can be better equipped to meet the challenges of this fast-changing business environment. In addition, employees who have shown good performances and dedication in their work may be sponsored for related courses/conferences/seminars organized by accredited institutions or professional organizations as part of their professional development.

Employees are required to complete training on key areas of the Group's business relating to technical and soft skills training. The Group believes that continuous learning supports the development of employee's key capabilities which will help them succeed in their roles and fulfill their responsibilities.

With the easing of the COVID-19 situation, some training can be feasibly conducted on-site, e.g., Safe & Defensive Driving Training. However, most training sessions are still largely delivered via digital learning platforms, covering areas such as product knowledge, customer handling, and safety training.

Table 8. Employee training statistics

Employee training in 2023		Percentage of staff who received training in 2022	Percentage of staff who received training in 2023	Average training hours completed per employee 2022	Average training hours completed per employee 2023
Dugandar	- Male	28%	30%	8.87	8.21
By gender	- Female	16%	32%	2.33	4.52
By employment category	- Management	47%	37%	6.55	3.49
	- Non- management	23%	29%	8.01	8.23

<sup>\*</sup>The reduction in the average training hours completed per employee within the management category is primarily due to the recruitment of experienced managerial staff.

### 5.3 Occupational Health and Safety

The Group is committed to ensuring the safety and health of all employees. In Singapore, safety circulars are disseminated via the intranet to remind all employees of the importance of workplace

safety. The wide range of topics includes the prevention of heat injuries, execution of toolbox meetings and identifying workplace hazards.

In Thailand, the Group provides all necessary safety equipment and uniforms. Indoor air quality is also constantly measured to provide a safe environment for the workers, with specialists conducting routine checks. All air circulation systems have high-quality filters which are replaced monthly, and a full-time nurse manning the medical centre. There is a safety reporting system in place, where staff can report safety incidents or provide suggestions to the safety committee, which comprises of staff from various departments. The safety committee also conducts audits and investigations such as inspection of environmental workplace examining illumination level, noise level, chemical exposure, and air exhaustion, etc. The safety committee members also perform safety patrol every month, walking round the premises to do site inspection and rectify issues with the area supervisor to prevent hazards at the respective workstations. In addition, the safety committee conducts drinking water quality tests every 2 months to ensure purified water is supplied and linked to all water dispensers. The safety committee regularly organizes health and safety awareness initiatives such as 'Safety Week" and other training courses such as basic safety orientation course for contractors, safe ride campaign for those who travel to work by motorbike, safe driving campaign for those who travel long distance, safe forklift and tow truck driving, emergency response for chemical spills, fire evacuation drills, Cardiopulmonary Resuscitation (CPR) and use the Automated External Defibrillator (AED) skills etc. Under COVID-19, the safety committee conducted training to educate staff on infection and vaccination to encourage all staff to go for vaccination ensuring 100% full vaccination at work.

The Group remains committed to keeping its workplaces COVID-19 free by observing government guidelines closely. Staff who have tested positive or feel unwell are required to either consult a doctor or stay home for self-recovery before returning to work. Employees are also encouraged to go for additional vaccinations as per government's guidelines and update their vaccination status to the Company whenever applicable. These measures have been effective in mitigating the risk of COVID-19 at the workplace.

To the best of the Group's knowledge during the reporting period, there were no reported incidents of non-compliance with laws and regulations relating to occupational health and safety.

Table 9. Occupational health and safety

Occupational health and safety	Unit	2022	2023
Number of work-related fatalities*	Number	0	0
Fatality rate	%	0%	0%
Number of lost days due to work injuries	Days	842	1,085

<sup>\*</sup>The number of work-related fatalities in 2021 was [0]

### **5.4 Operating Practices**

### 5.4.1 Supply Chain Management

The Group's business operations do not deal with purchase of any raw materials, the upstream supply chain. The Group's suppliers are from the downstream supply chain, which refers to the suppliers' business

<sup>\*\*</sup>In 2023, it may seem there is an increase in work injuries by 28.8% as compared to the previous year. In 2023, the total number of lost days due to work injuries was 1,085, while our headcount comprised 9,919 employees. This translates to an average of approximately 0.109 days lost days per employee. This calculation demonstrates that, on average, each employee experienced only a fraction of a lost day due to work injuries throughout the year.

<sup>\*\*\*</sup>Workplace safety is a multifaceted issue influenced by various internal and external factors. The Group has implemented initiatives to prioritize employee safety, including safety training and quality improvement measures to promote a healthy and secure working environment. The fluctuations in external factors could influence the occurrence of workplace injuries despite measures taken.

<sup>\*\*\*\*</sup>The Group remains committed to continuously improving our occupational health and safety measures to prevent and minimize the occurrence(s) of workplace accidents.

activities are all post-manufacturing. Suppliers that the Group deals with are mainly in supporting the Group's business operations in transportation, distribution of vehicles to the final customers. The Group's Supply Chain Management ("SCM") system have put in place a rigorous controls and systems of record to make sure there are no wastage of resources and that all suppliers are in compliant with the contracted agreements.

The SCM system ensures that contracting processes are fair and tries to encourage suppliers to reduce any negative social and environmental impacts caused by their businesses. The flow of information is critical to the overall SCM system performance. The BUH are in regular communication with the suppliers to help the entire supply chain to optimize productivity and improve the operations. Transparency in the supply chain can help to build and solidify strong, long-term relationships that benefit everyone.

The Group foresees the practices to identify and manage ESG risks along the supply chain and measures used to promote green procurement are not relevant to the Group's nature of business and therefore are considered not material.

Table 10. Number of suppliers by geographical region

Geographical region	Unit	2022	2023
Japan	Number	182	221
Singapore	Number	306	317
Thailand	Number	391	403

### 5.4.2 Product Responsibility

The Group is committed to providing products and services maintaining high standards of quality and offering value for money to the customers and consumers in a responsible manner. We are in constant communication with the manufacturers, dealers, and suppliers, making sure that all customer feedback is fed through the supply chain for improvements. We have processes in place to manage technical issues or recalls, guided by the manufacturers, that might affect vehicle performance or passenger safety.

In Japan, ZERO's customer service centres have obtained the "G-Mark". This is a certification issued by the Japan Truck Association for Japanese transportation companies that have achieved excellence in safety. In Thailand, the assembly plant has obtained the ISO9001 certification in quality assurance.

Advertising and labelling relating to products and services provided are not relevant to the Group's nature of business and therefore, are considered not material.

### 5.4.2.1 Service-related Complaints

The Group strives to provide excellent customer service and will always continue to maintain a healthy customer relationship. Our Customer Success Policy ensures that all complaints are handled as efficiently and effectively as possible. Complaints made to the Company are overseen and followed up by our customer service management team. After a complaint is received if no immediate resolution is applicable, further investigation will take place. This process may take some time, in which case, the customer will be updated with the reason(s) for the delay and the expected timeframe for resolution. If the customer is not satisfied with the response rendered, he/she may instruct the customer service team to escalate the complaint to senior management directly. If so, a senior management representative will be made available to address the complaint as soon as possible. The Group received only a small number of complaints relating to its products and services during the reporting period. In addition, all cases were resolved following the above policy.

Table 11. Number and percentage of products and service-related complaints received.

		Number of vehicles transported/ Product sold/ Services rendered		Number of complaints received		% of complaints received	
	Unit	2022 2023		2022	2023	2022	2023
Japan	Number	3,406,755	3,717,498	2,424	2,919	0.071%	0.079%
Singapore	Number	15,707	16,127	68	131	0.433%	0.812%
Thailand	Number	42,131	46,395	93	73	0.221%	0.157%

\*For ZERO Japan, complaints refer to scratches or damages to transporting vehicles by ZERO or its subcontractors and/or may be due to any unknown causes.

#### 5.4.2.2 Personal Data

In Singapore, the Data Protection Team, headed by the Data Protection Officer (DPO), works together with the Data Protection Committee, which consists of relevant department representatives to ensure that the business units are complying with the Personal Data Protection Act of Singapore.

In Japan, a principal corporate officer has been assigned to take charge of information security management and establish information, and security management structure, as well as implement appropriate measures to protect the Group's confidentiality, integrity, and availability of information assets.

In Thailand, before the Personal Data Protection Act became effective on 1 June 2022, the Group worked with its local lawyers to review the business operations that handle personal data and provided training for employees to learn and better understand privacy laws. The lawyers assisted to set up appropriate practices and policies relating to personal data that were implemented from 1 June 2022. Periodic reviews and feedback will be conducted on the new practices and policies to ensure that the Group is following the Personal Data Protection Act of Thailand.

To the best of the Group's knowledge during the reporting period, there were no reported incidents of non-compliance with any personal data laws.

### 5.4.2.3 Intellectual Property Rights Management

The Group is committed to upholding and safeguarding intellectual property rights. We work closely with specialist legal professionals to ensure that intellectual property rights are protected and comply with all applicable intellectual property laws. They assist in managing the Group's trademark portfolio, providing regular updates on intellectual property laws, developing strategies that address and protect trademark requirements, handling the filing of new trademark applications, and maintaining registered trademarks.

### 5.4.2.4 Product Recall Practice

When the Group receives a recall announcement from a manufacturer, our related business units will initiate an internal recall process that complies with the standard guidelines issued by the manufacturer. All safety-related Manufacturers' vehicle recalls are reported to relevant local authorities.

Table 12. Product recalls in 2023 due to safety and health reasons

Recall Period	Reason for Recall	Countermeasure	No. of Affected Vehicles	Number of Total Product Sold or Shipped	% of Affected Vehicles
Aug- 23	Rear turn signal failure	Replacement of Parts	SG (1) TH (15)	14,735 16,362	0.007% 0.092%
Sep-23	Air leak on blow-by hose	Replacement of Parts	SG (2,502)	65,515	3.819%
Sep-23	Deficiency in the control program	Reprogramming of Control Module	SG (2,968)	65,515	4.530%
Sep-23	Engine harness rub against the bolt	Install insulator cap on mounting bolt	SG (1,300)	65,515	1.984%
Nov-23	Malfunction of inhibitor switch on CVT	Replacement of Parts	SG (9) TH (6)	14,735 16,362	0.061% 0.037%
Nov-23	Crack on outer race of drive shaft	Replacement of Parts	SG (1) TH (1)	14,735 16,362	0.007% 0.006%

\*To the best of the Group's knowledge there was no non-compliance with the laws and regulations relating to the product responsibility.

### 5.5 Anti-Corruption and Internal Control Systems

The Group's Anti-Corruption Policy adopted by the Company pursuant to the Board resolution passed in 2022 stating that the Company prohibits any form of fraud or bribery, and is committed to prevention, deterrence, detection, reporting, and investigation of all forms of fraud and bribery. The Group will not tolerate all forms of bribery and corruption and is committed to observing and upholding our core values of high standards of business integrity, honesty, fairness, impartiality, and transparency in all its business dealings. The Company shall review this Policy periodically to improve its effectiveness.

The Policy sets out the basic standard of conduct that applies to all directors, officers, and employees of the Company and its wholly owned subsidiaries (collectively known as "employees"). It also guides all employees in the acceptance of advantage and handling of conflict of interest when dealing with the Company's business. The Group also encourages and expects our business partners, including suppliers, contractors, and clients to abide by the principles of the Policy.

All employees must comply with all local laws and regulations when conducting the business of the Company and its wholly owned subsidiaries, and also those in other jurisdictions when conducting business there. Failure to comply with the Policy and applicable laws and regulations relating to anti-corruption may result in disciplinary action that the Company deems fit and where applicable, criminal prosecution against the parties concerned.

If an employee becomes aware of any actual or suspected breach of this Policy, he/she must report such incidents in accordance with the reporting channels and process stated in the Group's Whistleblowing Policy.

Table 13. Anti-corruption

	2022	2023
Convicted cases of corruption reported to the ESG Committee working group (cases)	0	0

The Group's Whistle Blowing Policy adopted by the Company pursuant to the Board resolution passed in 2022 allows staff to raise concerns about possible acts of fraud, dishonesty, and misconduct to the Company's internal audit team. The Company's internal audit team will review the concern(s), make the appropriate investigation arrangement, and discuss/report the findings to the Audit Committee of the Company. The Group shall endeavour to protect staff confidentiality and anonymity. All individuals shall be protected against any reprisal unless there is evidence of malicious reporting.

The Group's code of conduct specifies employees on how to act with integrity in all activities and serves as a tool to safeguard against corruption within the Group. The purpose of these rules is to contribute to the early detection and correction of improper acts and the strengthening of compliance management by a system for handling consultations and reports from employees of the company and its consolidated subsidiaries regarding organizational or individual violations of laws and regulations.

Table 14. Code of Conduct

	2022	2023
Breaches of the Code of Conduct reported to the ESG Committee working group (cases)	0	0

To the best of the Group's knowledge during the reporting period, there were no reported legal cases regarding corrupt practices brought against the Group or its employees.

### 5.6 Community

At TCIL, our Corporate Social Responsibility ("CSR") efforts focus on building meaningful partnerships and purposeful community investing for positive impact. Guided by core values of commitment, care, and creating safe, inclusive, natural spaces, activities in 2023 centered on empowering future generations and championing conservation causes.

In Thailand, fostering capable, innovative future mobility workforces involves investing in specialized education. Our engine donations to Thailand Automotive Institute and 9 other tertiary institutions, valued at over 7 million baht enable the next generation's technical competence, benefitting the industry ecosystem.

21 Subaru Boxer Engines were donated to the following institutions of higher technical learning:

LIST OF BENEFICIARIES	Quantity of Subaru BOXER Engines Donated
Thailand Automotive Institute	3
LIST OF TERTIARY INSTITUTIONS	
Samut Prakan Technical College	2
King Mongkut's University of Technology Thonburi	2
Pathumwan Institute of Technology	2
National Energy Technology Center National Science and Technology Development Agency	2
Rajamangala University of Technology Thanyaburi	2
Phanom Sarakham Technical College	2
Nakhon Nayok Technical College	2
Rajamangala University of Technology Lanna	2
University of Phayao	2

In Japan, ZERO is actively involved in initiatives that contribute to local communities to create a sustainable city. ZERO will continue to carry out clean-up activities around its head office and other offices nationwide and carry out environmental conservation activities and community contribution activities to create towns where the elderly and children can live safely and in peace.

TCIL believes in adopting a multi-pronged approach to supporting communities. By extending our adoption of the father and son giraffe duo, 'Marco & Jubilee' and sponsorship of the popular Zebra Exhibit at Singapore Zoo, the Group continued championing wildlife awareness in an accessible family-friendly manner that is aligned with our values.

The Singapore Zoo was selected for its commitment to conservation, both in Singapore and across Southeast Asia as well as its responsible stewardship through sustainable best practices to reduce impact on the environment. This collaboration fulfills TCIL's mission to enrich lives, build community and bolster local biodiversity.



Bringing 36 seniors from Methodist Welfare Services Singapore on exclusive access to our iconic Tan Chong Car Challenge event allowed intergenerational bonding while injecting underprivileged community cheer. The Seniors were also treated to a shopping spree of brand-new Subaru merchandise. Through refreshments, carnival games, and Subaru merchandise donations, we celebrated diversity, compassion, and unity.

Sound ethics guide our vision of building people-centric cities. We will continually strive to implement CSR initiatives upholding societal well-being through meaningful partnerships addressing unique community needs and nurturing communities holistically – enabling people and environments to flourish in unity.

# CORPORATE INFORMATION

### **BOARD OF DIRECTORS**

**CHAIRMAN** 

Mr. Tan Eng Soon®

DEPUTY CHAIRMAN AND MANAGING DIRECTOR

Mr. Glenn Tan Chun Hong

DEPUTY CHAIRMAN AND NON-EXECUTIVE DIRECTOR

Mr. Joseph Ong Yong Loke

### **EXECUTIVE DIRECTOR**

Mr. Tan Kheng Leong

### **EXECUTIVE DIRECTOR - FINANCE**

Mdm. Sng Chiew Huat

### **NON - EXECUTIVE DIRECTOR**

Ms. Gillian Tan Tsui Lyn

### **INDEPENDENT NON-EXECUTIVE DIRECTORS**

Mr. Ng Kim Tuck\*

Mr. Azman Bin Badrillah#

Mr. Prechaya Ebrahim®

Mr. Teo Ek Kee\*#

Mr. Charles Tseng Chia Chun\*®

- \* Audit Committee Members
- \* Remuneration Committee Members
- <sup>®</sup> Nomination Committee Members



### **JOINT SECRETARIES**

Ms. Teo Siok Ghee Ms. Liew Daphnie Pingyen

### **AUDITORS**

**KPMG** 

Certified Public Accountants

Public Interest Entity Auditor
registered in accordance with the
Financial Reporting Council Ordinance
8/F, Prince's Building 10 Chater Road
Central, Hong Kong

### **REGISTERED OFFICE**

Clarendon House 2 Church Street, Hamilton HM 11, Bermuda

### PRINCIPAL PLACES OF BUSINESS

### **HONG KONG**

Unit 3001, 30th Floor, Shui On Centre, 6-8 Harbour Road, Wanchai Hong Kong

### **SINGAPORE**

### **BERMUDA RESIDENT REPRESENTATIVE**

**Codan Services Limited** 

### **PRINCIPAL BANKERS**

Oversea-Chinese Banking Corporation Limited United Overseas Bank Limited

# PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

MUFG Fund Services (Bermuda) Limited 4th Floor North, Cedar House, 41 Cedar Avenue, Hamilton HM12, Bermuda

# BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

### **STOCK CODE**

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# DIRECTORS AND SENIOR MANAGEMENT PROFILE

### **CHAIRMAN**

### Mr. Tan Eng Soon

Aged 75, is the Chairman of the Company and is a director of certain subsidiaries of the Group. He is also a director of ZERO Company Limited, a listed company on the Tokyo Stock Exchange. Mr. Tan was the director of Tan Chong Motor Holdings Berhad ("TCMH") and APM Automotive Holdings Berhad ("APM"), listed companies on Bursa Malaysia. He ceased to act as the director of TCMH and APM on 30 June 2012 and 22 May 2013 respectively. Mr. Tan joined TCMH after qualifying as an Engineer from the University of New South Wales, Australia, in 1971. He is the father of Mr. Glenn Tan Chun Hong, an executive Director and Ms. Gillian Tan Tsui Lyn, a non-executive Director, and the cousin of Mr. Tan Kheng Leong, an executive Director of the Company.

## DEPUTY CHAIRMAN AND MANAGING DIRECTOR

### Mr. Glenn Tan Chun Hong

Aged 46, is the Deputy Chairman and Managing Director of the Company, and is a director of certain subsidiaries of the Group. He joined the Group in September 2001. He is a director of ZERO Company Limited, a listed company on the Tokyo Stock Exchange effective from 26 September 2014. Mr. Glenn Tan graduated from Santa Clara University, USA with a Bachelor of Science in Commerce, Management, in 1998. He is the son of Mr. Tan Eng Soon, the Chairman of the Group, the brother of Ms. Gillian Tan Tsui Lyn, a non-executive Director, and the nephew of Mr. Tan Kheng Leong, an executive Director of the Company.



# DEPUTY CHAIRMAN AND NON-EXECUTIVE DIRECTOR

### Mr. Joseph Ong Yong Loke

Aged 75, is the Deputy Chairman of the Company. Mr. Ong was re-designated from an Executive Director to a Non-Executive Director on 30 March 2016. He was the Managing Director of the Company at its listing in 1998 until 30 March 2016. He joined the Group in 1981 and has served in a number of senior capacities in Singapore before his posting to Hong Kong in 1992. Mr. Ong is a Non-Executive Chairman and Lead Independent Director of Mooreast Holdings Limited, a listed company on the Singapore Exchange Limited. Mr. Ong, a Chartered Surveyor, graduated with a BSc. (Building Economics) from the University of Reading in the United Kingdom in 1971. His previous work experience includes appointments with the Singapore Ministry of Defence and Straits Steamship Co Limited from 1976 to 1980.

### **EXECUTIVE DIRECTORS**

### Mr. Tan Kheng Leong (Tan Hoy Shoi)

Aged 81, is the Deputy Managing Director of the Nissan motor operations in Singapore and a director of several subsidiaries of the Group. Mr. Tan joined TCMH soon after completing his education in 1962. Over the past 50 years, Mr. Tan has worked in all areas of the Group's motor and industrial business. He is the cousin of Mr. Tan Eng Soon, the Chairman and executive Director and the uncle of Mr. Glenn Tan Chun Hong and Ms. Gillian Tan Tsui Lyn, Directors of the Company.

### Mdm. Sng Chiew Huat

Aged 76, is the Finance Director of the Company. Mdm. Sng, who joined the Group in 1977, completed her degree in Accountancy from the University of Singapore in 1970. She commenced her working career in the same year with Chartered Industries Pte Ltd where she rose to the position of Deputy Chief Accountant before leaving to become the Chief Accountant of Singapore Ceramics Limited in 1974. Mdm. Sng obtained a Master of Business Administration degree from the Oklahoma City University in 1993. She is a Lifetime Member of the Institute of Singapore Chartered Accountants, a Fellow of CPA Australia (FCPA), and a Fellow of the Association of Chartered Certified Accountants (FCCA).





### **NON-EXECUTIVE DIRECTOR**

### Ms. Gillian Tan Tsui Lyn

Aged 44, was appointed as a Nonexecutive Director of the Company in February 2023. Ms. Gillian Tan is currently Founder-Director of television production company, Munkysuperstar Pictures Pte Ltd and online television channel Clicknetwork in Singapore and has over 20 years of experience spanning broadcast television, online video and advertising. Ms. Gillian Tan began her career in San Francisco in 2000, working for global advertising agency TBWA Worldwide and the US Federal Reserve. Ms. Gillian Tan graduated with honors from Santa Clara University, U.S.A. with Bachelor of Arts in Communication in 2000. She is the daughter of Mr. Tan Eng Soon, the Chairman and executive Director, the sister of Mr. Glenn Tan Chun Hong, the Deputy Chairman and the Managing Director and the niece of Mr. Tan Kheng Leong, an executive Director.

### INDEPENDENT NON-EXECUTIVE DIRECTORS

### Mr. Ng Kim Tuck

Aged 69, was appointed as a Non-executive Director of the Company in June 2011 and re-designated as an Independent Non-executive Director of the Company in July 2012. Mr. Ng is a Council Member of the Malaysian Institute of Certified Public Accountants ("MICPA"). He also serves on various committees and working groups of the MICPA. Mr. Ng was previously the Senior Audit Advisor to BDO Malaysia, a Council Member of the Malaysian Institute of Accountants ("MIA") and a Member of the Malaysian Institute of Taxation. He joined KPMG Malaysia in 1974 and was admitted as a partner of the firm in 1985. He had been the partner-in-charge of KPMG Malaysia's Audit Division, Finance as well as Risk Management and Ethics and Independence. He was also formerly the Chairman of KPMG Malaysia's Audit and Accounting Committee and retired from the firm in December 2010.

### Mr. Azman Bin Badrillah

Aged 76, was appointed as a Non-executive Director on 1 April 2015 and redesignated as an Independent Non-executive Director of the Company on 14 September 2015. Mr. Azman graduated from the University of Malaya in 1970 with a Bachelor of Economics degree. He joined Bank of America ("BOA") in Malaysia in 1971. In 1974, he was assigned to BOA's Asia Division and underwent training at its World Banking Division in San Francisco, USA. Upon his return to Malaysia in 1975, he worked at the BOA's Credit Department for another 3 years before relocation to its South & East Asia Division, Area

Credit Administration, Hong Kong. In 1981, he returned back to Malaysia to take up position at BOA in Kuala Lumpur. His last position with BOA was the officer responsible for its Marketing & Strategic Planning Department. He resigned from BOA in 1982. Mr. Azman joined TCMH group in 1983 as an executive director of its auto parts industry division. He was responsible for the overall performance of one of its key product groups. In April 1994, he was appointed as a director to the board of directors of TCMH. He resigned as a director of TCMH in July 2010. He was a director of APM since its listing in 1999. He resigned as a director of APM on 1 June 2013.

### Mr. Prechaya Ebrahim

Aged 62, was appointed as an Independent Non-executive Director of the Company on 12 June 2015. Mr. Prechaya is currently a partner in LS Horizon Limited, a law firm in Thailand. His areas of expertise include commercial litigation, dispute resolution, labor and employment law and employment benefits. Prior to joining LS Horizon Limited, Mr. Prechaya worked for Boonchoo International & Associates starting in 1983 and became partner of the firm in 1987. He joined Baker & McKenzie in 1991 and became a local partner in 1997.Mr. Prechaya has represented multi-national and local corporate clients in large-scale commercial litigation and in various areas including labor construction, banking and finance, intellectual property, and involving international transactions. In addition, he has been very active in the area of employment litigation and in arbitration matters. Mr. Prechaya has advised various foreign and local banks as well as large manufacturing companies in Thailand with respect to labor and employment matters. Mr. Prechaya was conferred a Bachelor of Laws (Honors) degree from Chulalongkorn University in 1983.

### Mr. Teo Ek Kee

Aged 71, was appointed as an Independent Non-executive Director of the Company on 1 June 2016. Mr. Teo is currently an associate director of equity sales at Lim & Tan Securities Private Limited, a brokerage firm in Singapore. Mr. Teo has more than 20 years experience in the financial services industry and has been involved mainly in equity sales to both corporate and individual clients. Mr. Teo also has vast experience and expertise in human resource management. Prior to joining Lim & Tan Securities Private Limited in 1993, Mr. Teo was at DBS Bank Limited in its consumer banking department since 1977. His last appointment held with DBS Bank Limited was an Assistant Vice President in the human resource department. Mr. Teo joined the Government of Singapore Investment Corporation in 1987 as a director of its administration and personnel department. He was then responsible for all the administration and human resource functions of this company. Mr. Teo was conferred a Bachelor of Business Administration (Second Class Upper Honours) degree from University of Singapore in 1977.

### Mr. Charles Tseng Chia Chun

Aged 72, was appointed as an Independent Non-executive Director of the Company on 10 January 2022. Mr. Tseng is the chairman of Qra Sdn. Bhd., an omnichannel grocery business in Malaysia. Mr. Tseng was formerly chairman of Asia Pacific for Korn Ferry International, the global organisational consultancy. He joined Korn Ferry in 2000 as President of Asia Pacific and was later appointed as the chairman of Asia

Pacific in 2018 until his retirement in November 2020. Prior to joining Korn Ferry in 2000, Mr. Tseng was Managing Partner, East Asia for Egon Zehnder, a global search firm. Before that, Mr. Tseng was Group General Manager of Cold Storage in Malaysia, a leading food and retail company in Southeast Asia. Mr. Tseng began his career with Ford Motor Company as a manufacturing engineer in Australia and subsequently held other manufacturing and marketing positions with Ford in Asia. Mr. Tseng was an independent non-executive director of AEON Co. (M) Berhad ("AEON"), a public company incorporated in Malaysia and listed on Bursa Malaysia, from 2013 until June 2020. He also served as the chairman of nomination committee and a member of audit committee of AEON. Mr. Tseng has served on the China Advisory Boards of Eli Lilly (a pharmaceutical company) and Faurecia (a global automotive parts manufacturer) and was chairman of the Wharton Asia Executive Board. Mr. Tseng has an M.B.A from The Wharton School, University of Pennsylvania, U.S.A., and a first-class honors' degree in engineering from the University of Melbourne in Australia.



### SENIOR MANAGEMENT

### Ms. Teo Siok Ghee

Aged 71, is the Head of Management Affairs of the Group. Ms. Teo was also appointed as a Joint Company Secretary of the Company in August 2011. She joined the Group in 1981. Ms. Teo holds a Bachelor of Commerce (major in Accountancy) from Nanyang University and a non-practicing member of the Institute of Singapore Chartered Accountants.

### Mr. Goh Leng Kwang

Aged 73, is the Head of Corporate Affairs of the Group operations. He joined the Group in 1982 and is a director of several subsidiary companies within the Group. He graduated in 1976 from Singapore University with a degree in Bachelor of Accountancy.

### Mr. Lee Chow Yoke Samuel

Aged 58, is the Head of the Property Development and Seat Manufacturing division of the Group. Mr. Samuel Lee joined the Group in 1997. He holds a Bachelor of Civil & Structural Engineering (Hons) degree from the University of Sheffield, England.

#### 100% TC Zero (Thailand) Co., Ltd. CORPORATE STRUCTURE Thailand 50% TC Zero **Company Pte Ltd** Singapore 100% Auto Business 100% TC Autoworld 100% STI Motor Pte Ltd Sdn Bhd 74.9% Tan Chong Subaru 100% Waste Management Singapore 100% MAN Commercial Singapore Malaysia Automotive (Thailand) Pte Ltd Singapore Vehicles (Thailand) 100% T8 Gallery Pte Ltd Co., Ltd. Singapore 100% PT TC Autoworld Co., Ltd. Singapore 100% PT T Eight Gallery Thailand Thailand Indonesia 100% Tan Chong (Vietnam) Indonesia 100% TC Powertrain Industrial Machinery 100% Zenith 100% Foton Truck (Thailand) 100% Motor Infiniti Co., Ltd. Wilby Estate Co., Ltd 100% Singapore 100% **Logistics Pte Ltd** Co. Ltd. **Enterprises Pte Ltd** International Pte Ltd Vietnam Singapore Thailand Singapore Singapore **Industries Pte Ltd** 100% Motor Image (HK) Ltd Singapore 100% Fuso Truck (Thailand) Hong Kong 100% Tan Chong & Sons 100% Tan Chong Realty 3.5% Zero Co., Ltd Motor Co (S) Pte Ltd (Private) Limited 49.7% Japan Thailand Singapore Singapore 100% Motor Image Manila 100% Tan Chong Industrial 100% Metaquip TC 100% TC Manufacturing and 100% Nissan Diesel 100% Tan Chong Motor 100% Tan Chong Land **Philippines** Assembly Co., Ltd Machinery (Pte) Ltd Industrial Pte Ltd (Thailand) Co., Ltd. Sales Pte Ltd Company Pte Ltd Thailand Singapore Singapore Thailand Singapore Singapore 100% TC Subaru Sdn Bhd Malaysia 100% TC Properties 100% TC Machinery 100% Hurdle Joy Holdings 65% Subaru of Taiwan Co., Ltd British Virgin Islands **British Virgin Islands** British Virgin Islands Taiwan 100% Guangzhou Yidu 100% TC Trading 100% WRX Pte Ltd 100% Taiwan Motor Image Co., Ltd Singapore Limited Co., Ltd British Virgin Islands Taiwan 100% Motor Image 100% Zhuhai Subaru International Pte Ltd Sales Co., Ltd 100% Taiwan TC Autoworld British Virgin Islands PRC Co., Ltd Taiwan 100% Qingyuan Subaru Sales Co., Ltd 100% Motor Image 100% TC Motors (S) 100% Wuxi Chengchang 100% TC Automotive 100% Motor Image Limited Vietnam Co., Ltd Seats Manufacturing (Guangzhou) Co. 100% Liuzhou Meibo British Virgin Islands Vietnam Co Ltd **British Virgin Islands** Motor Sales Co., Ltd PRC PRC 100% Motor Image 20% Zenith Logistics Malaysia Sdn Bhd 100% Imei Corporation Limited 100% Shantou Henghai 100% Motor Image Malaysia Limited Motor Sales Co., Ltd (Panyu) Company Hong Kong 80% TAN CHONG Japan 100% TC Subaru (Thailand) PRC Co., Ltd 100% TC Autoworld 100% Motor Image Thailand Panyu Co., Ltd **Kowloon Limited BERMUDA** 100% Advance Pacific 100% Motor Image Hong Kong **Holdings Limited** 100% TC Autoworld (Thailand) Co., Ltd 100% TC Motor Pacific 100% TC Services @ Wilby 100% Tan Chong Hong Kong Jinwan Co., Ltd Thailand PRC **British Virgin Islands** Singapore British Virgin Islands 100% TC Autoclinic 100% Motor Image Pte Ltd 100% TC Autoworld **Enterprises Pte Ltd** 100% Ethoz Group Ltd Singapore Zhuhai Co., Ltd Singapore Singapore PRC 100% Motor Image 100% TC Equity Limited British Virgin Hengyang Co., Ltd Changsha Mei Hua Philippines Islands PRC Subaru Sales & 50% Everwide Corporation 100% Brizay Property Service Co., Ltd 100% Motor Image Limited Pte Ltd (Cambodia) Ltd Singapore Hong Kong 51% Cambodia Hengyang Mei 100% TC International **Hua Subaru Sales** 100% Tan Chong.Com 100% Tan Chong 100% TC Connections Limited & Service Co., Ltd Credit Pte Ltd Pte Ltd Pte Ltd Rermuda PRC Singapore Singapore Singapore 100% Downtown Travel 100% Motor Image 60% Xiamen Golden Services Pte Ltd **Dongguan Limited Dragon Auto Seat** Singapore Co Limited 100% TC Vehicles Limited 54.55% TC Capital 100% Redcliffe (Thailand) Co., Ltd 100% Motor Image Investments Ltd British Virgin Islands 100% Real Courage Limited 100% Motor Image HCM Hong Kong China Limited Hong Kong Hong Kong Vietnam 100% Orizz (Shanghai) Ltd 100% Autolution PRC Industrial Pte Ltd Singapore 100% TC Autohub (Thailand) 100% Nanjing 100% Nanjing 100% Y&L (HK) 100% TC Industrial 100% AP Sales 100% TC Assembly 100% TC Manufacturing Co., Ltd 50% Tyre Pacific (HK) Tan Chong Tan Chono International Needs (Thailand) Equipment (Vietnam) Pte. Ltd. (Thailand) Limited **Engineering &** Limited Co., Ltd. Singapore Co., Ltd. **Company Limited** Co., Ltd. Hong Kong Research Institute Hong Kong 100% AP Sales Limited Thailand Thailand Co., Ltd. PRC Hong Kong

100% Tan Chong Investments (HK) Limited Hong Kong

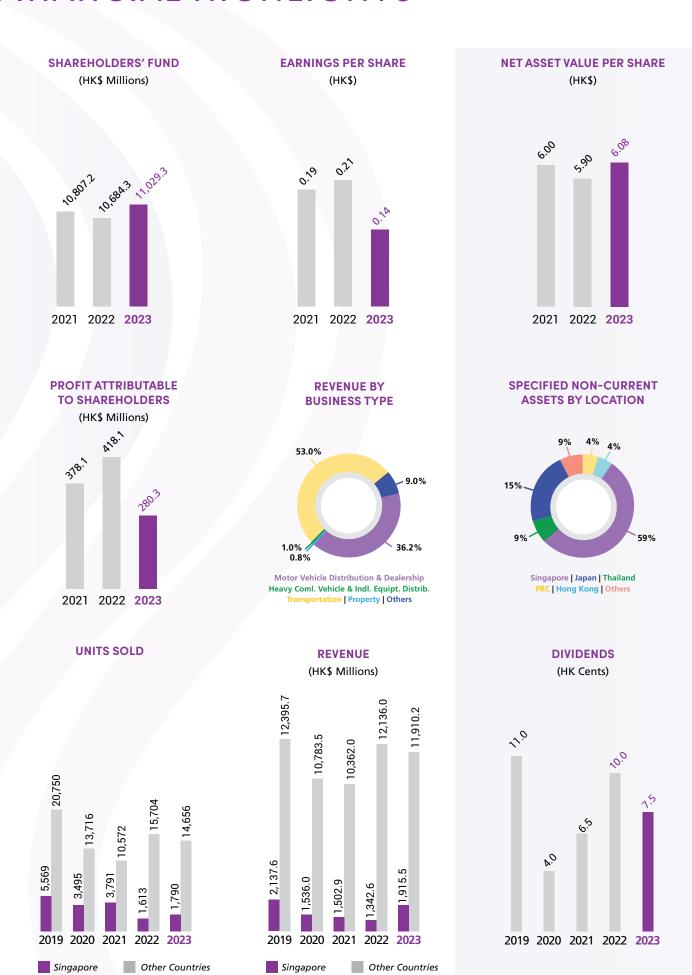
100% TC Artisan

**Bakery Pte Ltd** Singapore

100% Y&L (Nanjing) Metal Components Co., Ltd.

PRC

# FINANCIAL HIGHLIGHTS



### **DIRECTORS' REPORT**

The directors have pleasure in submitting their annual report together with the audited financial statements of the Company and of the Group for the year ended 31 December 2023.

### Principal activities and business review

The principal activity of Tan Chong International Limited (the "Company") is investment holding. The principal activities and other particulars of the principal subsidiaries are set out in note 16 to the financial statements. Further discussion and analysis of these activities as required by Schedule 5 to the Hong Kong Companies Ordinance, can be found in the Management Discussion and Analysis set out on pages 2 to 5 of this Annual Report. This discussion forms part of this directors' report.

The analysis of the types of businesses and geographical areas of the operations of the Company and its subsidiaries (collectively, the "Group") during the financial year are set out in note 36 to the financial statements.

### **Financial statements**

The profit of the Group for the year ended 31 December 2023 and the financial position of the Company and of the Group as at that date are set out in the financial statements on pages 40 to 132.

### **Major customers and suppliers**

The percentages of sales and purchases of inventories from sales of goods and rendering of services attributable to the Group's major customers and suppliers respectively during the financial year are as follows:

		age of the p's total
	Sales	Purchases
The largest customer	5%	
Five largest customers in aggregate	14%	
The largest supplier		14%
Five largest suppliers in aggregate		26%

At no time during the year have the directors, their associates or any shareholders of the Company (which to the knowledge of the directors owns more than 5% of the number of issued shares of the Company) had any interest in these major customers and suppliers.

### Recommended dividend

An interim dividend of HK3.0 cents (2022: HK2.5 cents) per share was paid on 26 September 2023. The directors now recommend the payment of a final dividend of HK4.5 cents (2022: HK7.5 cents) per share in respect of the year ended 31 December 2023.

### **Share capital**

Details of share capital of the Company are set out in note 31(d) to the financial statements. There were no movements during the year.

### **Directors**

The directors during the financial year and up to date of this report were:

(Deputy Chairman and Managing Director)

### Executive directors

Tan Eng Soon (Chairman)

Glenn Tan Chun Hong

Tan Kheng Leong

**Sng Chiew Huat** (Finance Director)

Non-executive director

Joseph Ong Yong Loke (Deputy Chairman)

Gillian Tan Tsui Lyn (Appointed on 27 February 2023)

Independent non-executive director

Ng Kim Tuck Azman Bin Badrillah Prechaya Ebrahim Teo Ek Kee Charles Tseng Chia Chun

In accordance with Bye-law 84(1) of the Company's Bye-laws, Mr. Tan Kheng Leong, Mr. Glenn Tan Chun Hong, Mr. Azman Bin Badrillah and Mr. Charles Tseng Chia Chun will retire from the Board by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

### **Directors' service contracts**

No director proposed for re-election at the forthcoming annual general meeting has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than normal statutory obligations.

### **Connected transactions**

During the year, the Group conducted the following continuing connected transactions as defined under Chapter 14A of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

#### (i) Assembly Agreement

TC Subaru Sdn. Bhd. ("TC Subaru"), a wholly-owned subsidiary of the Company, and Tan Chong Motor Assemblies Sdn. Bhd. ("TCMA") entered into an assembly agreement on 24 August 2021 (the "Assembly Agreement") in relation to the appointment of TCMA as TC Subaru's assembler to assemble vehicles during the period from 24 August 2021 to 30 June 2023.

TC Subaru anticipated a significant increase on its demand for the assembly services to be provided by TCMA under the Assembly Agreement in the first half of 2023. Accordingly, on 8 December 2022, the Board revised upwards the annual cap for the Assembly Transactions under the Assembly Agreement for the year ending 31 December 2023 from HK\$23,500,000 to HK\$60,000,000 with terms and conditions of the Assembly Agreement remaining unchanged and effective. Details of the same were disclosed in the announcement of the Company dated 8 December 2022.

The prices and terms of the transactions under the Assembly Agreement are on arm's length terms taking into account similar services available from independent third parties in the market.

TCMA is a subsidiary of Tan Chong Motor Holdings Berhad ("TCMH"), and Tan Chong Consolidated Sdn. Bhd. ("TCC") is interested in more than 30% of the equity interests in TCMH. As TCC is a controlling shareholder (as defined in the Listing Rules) of the Company, TCMA is a connected person of the Company and the transactions under the Assembly Agreement constitute continuing connected transactions of the Company under the Listing Rules.

### **Connected transactions (continued)**

#### Assembly Agreement (continued) (i)

For the year ended 31 December 2023, the aggregate annual transaction amount under the Assembly Agreement amounted to HK\$25,324,000 which was within the annual cap of HK\$60,000,000.

Details of the Assembly Agreement and revision of annual cap for Assembly Agreement were disclosed in the announcements of the Company dated 24 August 2021 and 8 December 2022 respectively.

#### (ii) **TCMH Agreements**

The Group and TCMH and its subsidiaries (the "TCMH Group") entered into three agreements on 8 December 2022 (the "TCMH Agreements") in relation to the sale and purchase of motor parts and accessories between the Group and the TCMH Group during the three year period from 1 January 2023 to 31 December 2025.

The prices and terms of the transactions under the TCMH Agreements in respect of the sale and purchase of motor parts and accessories were agreed between the Group and each of the relevant counterparties by way of sales contracts or on an order-by-order basis by way of purchase orders, and are based on arms' length terms taking into account the value and volume of orders and similar products available from independent third parties in the market.

The Company estimates that the proposed annual cap for the transactions under the TCMH Agreements for each of the three years ending 31 December 2023, 2024 and 2025 will not exceed HK\$40,060,000 annually.

TCC is interested in more than 30% of the equity interests in TCMH. As TCC is a controlling shareholder (as defined in the Listing Rules) of the Company, each member of the TCMH Group is a connected person of the Company and the transactions contemplated under the TCMH Agreements constitute continuing connected transactions of the Company under the Listing Rules.

For the year ended 31 December 2023, the aggregate annual transaction amount under the TCMH Agreements amounted to HK\$16,859,000 which was within the annual cap of HK\$40,060,000.

Details of the TCMH Agreements were disclosed in the announcement of the Company dated 8 December 2022.

#### (iii) **APM Agreements**

TC Subaru and the five subsidiaries of APM Automotive Holdings Berhad ("APM"), being APM Climate Control Sdn. Bhd., APM Auto Electrics Sdn. Bhd., APM Coil Spring Sdn. Bhd., APM Automotive Modules Sdn. Bhd. and Auto Parts Manufacturers Co. Sdn. Bhd. (collectively, the "APM Subsidiaries") entered into five agreements (the "APM Agreements") respectively on 8 December 2022 for the purchase of certain spare parts from the APM Subsidiaries by TC Subaru during the three year period from 1 January 2023 to 31 December 2025.

The prices and terms of the transactions under the APM Agreements were agreed between TC Subaru and each of the APM Subsidiaries based on arm's length negotiation. Periodic quotations that are valid for 6 months will be provided by each of the APM Subsidiaries to TC Subaru, taking into account the value and volume of orders and similar comparable parts available in the market from independent third parties.

Based on (i) projections in anticipation of spare part replacement orders by TC Subaru's dealers and (ii) the terms of the APM Agreements, the Company estimates that the annual cap for the transactions under the APM Agreements for each of the three years ending 31 December 2023, 2024 and 2025 will not exceed HK\$690,000, HK\$860,000 and HK\$820,000 respectively.

Each of the APM Subsidiaries is a subsidiary of APM, and TCC is interested in more than 30% of the equity interests in APM. As TCC is a controlling shareholder (as defined in the Listing Rules) of the Company, each of the APM Subsidiaries is a connected person of the Company and the transactions under the APM Agreements constitute continuing connected transactions of the Company under the Listing Rules.

For the year ended 31 December 2023, the aggregate annual transaction amount under the APM Agreements amounted to HK\$379,000 which was within the annual cap of HK\$690,000.

Details of the APM Agreements were disclosed in the announcement of the Company dated 8 December 2022.

### Connected transactions (continued)

### (iv) APM2 Agreements

The Group and APM and its subsidiaries (the "APM Group") entered into two agreements on 8 December 2022 (the "APM2 Agreements") in relation to the sale and rental of vehicles, material handling equipment, and forklift by the Group to the APM Group during the three year period from 1 January 2023 to 31 December 2025.

The prices and terms of the transactions under the APM2 Agreements were agreed between the Group and the APM Group by way of sales or rental contracts and are based on arms' length terms taking into account the value and volume of orders and similar products charged to independent third parties in the market.

Based on (i) projections in anticipation of sales or rental orders to be received under the APM2 Agreements and (ii) the terms of the APM2 Agreements, the Company estimates that the proposed annual cap for the transactions under the APM2 Agreements for each of the three years ending 31 December 2023, 2024 and 2025 will not exceed HK\$150,000 annually.

TCC is interested in more than 30% of the equity interests in APM. As TCC is a controlling shareholder (as defined in the Listing Rules) of the Company, each member of the APM Group is a connected person of the Company and the transactions under the APM2 Agreements constitute continuing connected transactions of the Company under the Listing Rules.

For the year ended 31 December 2023, the aggregate annual transaction amount under the APM2 Agreements amounted to HK\$107,000 which was within the annual cap of HK\$150,000.

Details of the APM2 Agreements were disclosed in the announcement of the Company dated 8 December 2022.

#### (v) TCIMSB Agreement

Nanjing Tan Chong Automotive Co., Ltd ("NJTC"), a wholly owned subsidiary of the Company, and TCIM Sdn. Bhd. ("TCIMSB") entered into an agreement on 8 December 2022 (the "TCIMSB Agreement") in relation to sale of motor parts and accessories by NJTC to TCIMSB during the three year period from 1 January 2023 to 31 December 2025.

The prices and terms of the transactions under the TCIMSB Agreement were agreed between NJTC and TCIMSB on an order-by-order basis by way of purchase order, and are based on arm's length terms taking into account the value and volume of orders and similar products charged to independent third parties in the market.

Based on (i) projections in anticipation of purchase orders to be received by NJTC under the TCIMSB Agreement and (ii) the terms of the TCIMSB Agreement, the Company estimates that the proposed annual cap for the transactions under the TCIMSB Agreement for each of the three years ending 31 December 2023, 2024 and 2025 will not exceed HK\$1,310,000 annually.

TCIMSB is a subsidiary of Warisan TC Holdings Berhad ("WTCH"), and TCC is interested in more than 30% of the equity interests in WTCH. As TCC is a controlling shareholder (as defined in the Listing Rules) of the Company, TCIMSB is a connected person of the Company and the transactions under the TCIMSB Agreement constitute continuing connected transactions of the Company under the Listing Rules.

For the year ended 31 December 2023, the aggregate annual transaction amount under the TCIMSB Agreement amounted to HK\$263,000 which was within the annual cap of HK\$1,310,000.

Details of the TCIMSB Agreement were disclosed in the announcement of the Company dated 8 December 2022.

### **Listing Rules Implications**

Given that the transactions under each of the Assembly Agreement, the TCMH Agreements, the APM Agreements, the APM2 Agreements and the TCIMSB Agreement (the "Transactions") were all entered into by the Group with parties connected or otherwise associated with one another, the Transactions were aggregated pursuant to Rule 14A.81 of the Listing Rules. As the highest percentage ratios defined under Rule 14.07 of the Listing Rules in relation to the Transactions on an annual basis is more than 0.1% but less than 5%, the Transactions constitute continuing connected transactions of the Company subject to the reporting, announcement and annual review requirements but are exempt from the circular (including independent financial advice) and the independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

### **Listing Rules Implications (continued)**

The aggregated annual cap for the Transactions for the years ending 31 December 2023 (with revised annual cap), 2024 and 2025 were set at HK\$102,210,000, HK\$42,380,000 and HK\$42,340,000 respectively.

For the year ended 31 December 2023, the aggregate annual transaction amount under the Transactions amounted to HK\$42,932,000 which was within the annual cap of HK\$102,210,000.

The Company has complied with the disclosure requirements, where applicable, in accordance with the Listing Rules.

The continuing connected transactions mentioned above have been reviewed by the independent non-executive directors of the Company who have confirmed that the transactions have been entered into (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms or better; and (iii) according to the agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditors were engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter of Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditors have issued an unqualified letter containing their responsibilities and conclusions in respect of the abovementioned continuing connected transactions as disclosed by the Group in this annual report in accordance with Rule 14A.56 of the Listing Rules.

Save as disclosed above, there was no connected transaction or contract of significance to which the Company, or any of its holding companies, subsidiaries, or fellow subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at 31 December 2023 or at any time during the year ended 31 December 2023.

A summary of the material related party transactions undertaken by the Group during the year is set out in note 35 to the financial statements.

### **Stock compensation program**

On 26 November 2015, a subsidiary set up an independent trust fund by Mizuho Trust & Banking Co., Ltd (the "trustee") for adoption of a performance-based stock compensation program (the "2015 Program"). The Program was set up for the purpose of motivating the corporate officers in the subsidiary to achieve higher corporate performance from middle to long term perspectives of corporate management. Under the 2015 Program, points are granted by considering the employee's positions and performance in accordance with the Rules on Distributions of Board Benefit of the subsidiary. Each point granted can be converted into one share when the employees leave their positions. The maximum points to be awarded for the five years period ended 30 June 2020 is 500,000. The 2015 Program was extended to another five years by the subsidiary on 30 June 2020 without change in the maximum points to be awarded. The trust fund shall not have a definite expiration date and continue as long as the 2015 Program exists. Maximum amount of money to be contributed is Japanese Yen ("JPY") 500,000,000 (equivalent to HK\$27,756,000) and further contribution to the trust fund is subject to approval by the board of the subsidiary.

3,000 (2022: 6,000) points were awarded to the employees of the Group during the year ended 31 December 2023.

During the year ended 31 December 2023, the Group recognised a total expense of HK\$265,000 (2022: HK\$697,000) as the equity-settled share-based payments in relation to the points awarded under the 2015 Program.

On 1 October 2022, a new performance-based stock compensation program (the "2022 Program") was introduced under the same trustee. This is a performance-based scheme whereby on 12 December 2022, shares of the listed subsidiary are acquired by the trustee using the funds contributed by the subsidiary. Under the 2022 Program, the shares are distributed by the trustee in accordance with the Rules on Distributions of Board Benefits of the subsidiary based on points given to each of the entitled employees in view of their positions, with restriction of transfer. Incidentally, the shares of the subsidiary shall be distributed to the entitled employees as a general rule when they leave their positions. For directors of the subsidiary, 75% of the points granted can be converted into shares (one point per one share) and 25% of the points can be converted into cash based on prevailing market rate. For employees other than directors of the subsidiary, each point granted can be converted into one share of the subsidiary at distribution. The maximum number of points to be awarded for the three years period ending 30 June 2025 is 252,000 (84,000 per each fiscal year). Transfer of points is restricted until the eligible recipient is retired. The trust fund shall not have a definite expiration date and continue as long as the 2022 Program exists. Maximum amount of cash to be contributed is JPY 292,824,000 (equivalent to HK\$16,255,000) and further contribution to the trust fund is subject to approval by the board of the subsidiary.

### Stock compensation program (continued)

36,200 (2022: 35,000) points for equity-settled portion and 8,800 (2022: 8,500) points for cash-settled portion were granted to to the employees of the Group during the year ended 31 December 2023.

During the year ended 31 December 2023, the Group recognised a net expense of HK\$2,055,000 (2022: HK\$493,000) for the equity settled share based payment and HK\$533,000 (2022: HK\$121,000) was recorded for the cash settled share based payments in relation to the 2022 Program.

The 2015 Program introduced in 2015 is still in force for certain employees.

Further details of the schemes are set out in note 32 to the financial statements.

### **Indemnity of directors**

A permitted indemnity provision (as defined in section 469 of the Hong Kong Companies Ordinance) for the benefit of the directors of the Company is currently in force and was in force throughout this year.

### Directors' interests and short positions in shares

The directors who held office at 31 December 2023 had the following interests in the issued share capital of the Company at that date as recorded in the register of directors' interests and short positions required to be kept under section 352 of the Securities and Futures Ordinance ("SFO"):

		Ordinary shares of HK\$0.50 each						
	Personal interests	Family interests (Note 1)	Corporate interests (Note 2)	Joint interests (Note 3)	Total number of shares held	Percentage of total issued shares		
Executive Directors:								
Tan Eng Soon	152,460,000	_	348,544,700	85,932,972	586,937,672	29.15%		
Tan Kheng Leong	2,205,000	210,000	_	_	2,415,000	0.12%		
Sng Chiew Huat	900,000	-	_	_	900,000	0.04%		
Glenn Tan Chun Hong	99,000	-	_	_	99,000	0.0049%		
Non- Executive Director:								
Joseph Ong Yong Loke	684,000	795,000	940,536	-	2,419,536	0.12%		
Independent Non- Executive Director:								
Teo Ek Kee	_	300,000	_	_	300,000	0.01%		

### Directors' interests and short positions in shares (continued)

#### Notes:

- (1) These shares are beneficially owned by the spouses of Tan Kheng Leong, Joseph Ong Yong Loke and Teo Ek Kee, respectively, and hence they are deemed interested in these shares.
- (2) These shares are beneficially owned by corporations controlled by Tan Eng Soon and Joseph Ong Yong Loke, respectively.
- (3) These shares are owned by Tan Eng Soon jointly with another persons.

Save as disclosed above, none of the directors or chief executives, or any of their spouses or children under eighteen years of age, had any beneficial or non-beneficial interests or short positions in shares of the Company or any of its subsidiaries or associates (within the meaning of the SFO) as at 31 December 2023, and there was no right granted to or exercised by any directors or chief executives of the Company, or any of their spouses or children under eighteen years of age, during the year to subscribe for shares, as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company pursuant to the Model Code for Securities Transactions by Directors of Listed Companies.

### Substantial interests in the share capital of the Company

The Company has been notified of the following interests (other than a director of the Company) in the Company's issued shares as at 31 December 2023 amounting to 5% (2022: 5%) or more of the ordinary shares in issue:

Name	Long/short positions	Note	Ordinary shares held	Percentage of total issued shares
Tan Chong Consolidated Sdn. Bhd.	Long	(1)	705,819,720	35.05%
Promenade Group Limited	Long	(2)	212,067,000	10.53%
Time Strategy Group Limited	Long	(3)	104,497,700	5.19%
Tan Heng Chew	Long	(4)	100,692,856	5.00%
Khor Swee Wah	Long	(4)	100,692,856	5.00%
Wang Shu Erh	Long	(4)	100,692,856	5.00%

### Notes:

- The share capital of Tan Chong Consolidated Sdn. Bhd. is held by Tan Eng Soon as to approximately 22.85% and Tan Kheng Leong (1) as to approximately 15.38%. The remaining shareholding is held by certain members of the Tan family who are not directors of the Company.
- Tan Eng Soon is the controlling shareholder of Promenade Group Limited. (2)
- (3)Tan Eng Soon is the controlling shareholder of Time Strategy Group Limited.
- (4)Based on the disclosure of interests filed, Tan Heng Chew has personal, corporate and family interests of 50,981,686 shares, 37,848,000 and 11,863,170 shares respectively, making a total interests of 100,692,856 shares. Khor Swee Wah and Wang Shu Erh, being spouses of Tan Heng Chew, are deemed to be interested in all the shares held by Tan Heng Chew.

Save as disclosed above, no persons, other than a director of the Company whose interests are set out above, had registered interests in the share capital of the Company that was required to be recorded in the register under section 336 of the SFO.

### **Emolument policy**

The emolument policy of the employees of the Group is based on their merit, qualification and experience, having regard to their individual performance and the Group's operating results.

The emolument policy of the directors and senior management is decided by the Remuneration Committee ("RC"), taking into account the Group's performance and individual contribution. Details of the functions of the RC are mentioned in the Corporate Governance Report.

Details of remuneration paid to members of senior management fell within the following bands:

#### Number of individuals

HK\$1,500,001 - HK\$2,000,000	1
HK\$2,000,001 - HK\$2,500,000	1
HK\$3,000,001 - HK\$3,500,000	1

### Sufficiency of public float

Based on the information that is publicly available to the Company and within the knowledge of the directors of the Company as at the date of this annual report, the Company has maintained the prescribed public float of at least 25% of the total issued share capital of the Company as required by the Listing Rules.

### **Directors' interests in contracts**

Save as disclosed in Connected Transactions above, no transaction, arrangement or contract of significance to which the Company, any of its subsidiaries or fellow subsidiaries was a party, and in which a director of the Company had a material interest, subsisted at the end of the year or at any time during the year.

### **Pre-emptive rights**

There is no provision for pre-emptive rights under the Company's Bye-laws or the laws of Bermuda.

### Purchase, sale or redemption of the Company's listed securities

There was no purchase, sale or redemption of the Company's shares by the Company or any of its subsidiaries during the year.

### **Borrowings**

Particulars of borrowings of the Company and the Group as at 31 December 2023 are set out in note 25 to the financial statements.

### **Financial summary**

A summary of the results of the Group and of the Group's assets and liabilities for the last five financial years is set out on pages 133 of the annual report.

### **Properties**

Particulars of the Group's properties are shown on pages 135 to 138 of the annual report.

### **Retirement schemes**

Details of retirement schemes to which the Group contributes are set out in note 27 to the financial statements.

### **Confirmation of independence**

The Company has received from each of the independent non-executive directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules. The Board considers all the independent non-executive directors to be independent.

For and on behalf of the Board

Tan Eng Soon Chairman Hong Kong, 28 March 2024



### INDEPENDENT AUDITOR'S REPORT

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

### **Opinion**

We have audited the consolidated financial statements of Tan Chong International Limited ("the Company") and its subsidiaries ("the Group") set out on pages 40 to 132, which comprise the consolidated statement of financial position as at 31 December 2023, the consolidated statement of profit or loss, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and notes, comprising material accounting policy information and other explanatory information.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2023 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **Basis for opinion**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code") together with any ethical requirements that are relevant to our audit of the consolidated financial statements in Bermuda, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key audit matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### **INDEPENDENT AUDITOR'S REPORT (continued)**

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

### **Key audit matters (continued)**

Refer to notes 2(b) and 19 to the consolidated financial statements and the accounting policies in note 1(p).

### The Key Audit Matter

How the matter was addressed in our audit

At 31 December 2023, the Group held inventories which comprised several different motor car brands and models in 10 different geographical markets with an aggregate carrying amount of HK\$2,277 million.

Changes in economic sentiment or consumer preferences and the introduction of newer models with the latest design and technologies by motor car manufacturers to these different markets could result in inventories on hand no longer being sought after or being sold at a discount below their cost.

Estimating future demand and related selling prices of motor cars is inherently subjective and uncertain because it involves management estimating the extent of markdown of selling prices necessary to sell older or slow moving models in the period subsequent to the reporting date.

We identified the assessment of the net realisable value of inventories as a key audit matter because of the significance of inventories to the consolidated financial statements and because of the significant judgements made by management in assessing net realisable value, which increases the risk of error or potential management bias, particularly given the number of motor car models involved and the diversity of geographical markets in which these motor cars are sold.

Our audit procedures to assess the net realisable value of inventories included the following:

- understanding and evaluating the design, implementation and operating effectiveness of management's key internal controls in respect of the valuation of inventories;
- assessing whether the inventory provision at the end of the reporting period was determined on a basis consistent with the Group's inventory provisioning policy by recalculating the inventory provisions based on expected selling prices;
- assessing, on a sample basis, whether items in the inventory ageing report were classified within the appropriate ageing brackets by comparing individual items in the inventory ageing report with underlying documentation, including purchase invoices and goods received notes;
- evaluating the Group's inventory provision balance for slow moving items as categorised in the inventory ageing report by comparison with management's sales forecasts with reference to historical sales;
- enquiring of management about any planned launch of new motor car models by the motor car manufacturers and plans for the Group to markdown the selling prices of older and slow moving motor car models; and
- comparing, on a sample basis, the carrying value of inventories with sales prices and costs to sell subsequent to the end of the reporting period.

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

## **Key audit matters (continued)**

### Assessing the expected credit loss allowance for trade debtors and loans and advances

Refer to notes 2(a), 22, 23 and 33(b) to the consolidated financial statements and the accounting policies in notes 1(n) and 1(x)(i).

### The Key Audit Matter

At 31 December 2023, the Group's trade debtors and loans

and advances (collectively, "Receivables") amounted to HK\$1,062 million and HK\$5,454 million, respectively, after making allowances for expected credit losses ("ECLs") of HK\$52 million and HK\$39 million respectively.

The Group's ECL allowances for trade debtors are based on management's estimate of lifetime ECL, which is estimated by taking into account the credit loss experience, adjusted for both current and forecast general economic conditions where applicable at the reporting date, which involves a significant degree of management judgement.

The Group's ECL allowances for loans and advances are based on 12-month or lifetime ECLs, depending on whether the credit risk of the loan and advance has increased significantly since initial recognition. The ECL allowances for loans and advances are estimated by taking into account the probability of default, loss given default, exposure at default and adjustments for forward-looking information where applicable, all of which involve a significant degree of management judgement.

We identified assessing the ECL allowances for trade debtors as well as loans and advances as a key audit matter because of the significance of the balances to the consolidated financial statements and that the assessment of ECL allowances is inherently subjective and require significant management judgement, which increases the risk of error or potential management bias.

Our audit procedures to assess the ECL allowance for the Receivables included the following:

How the matter was addressed in our audit

- understanding and evaluating the design, implementation and operating effectiveness of management's key internal controls over credit approval, monitoring of repayments and estimation of ECL allowances according to the Group's policy;
- evaluating the Group's ECL policy with reference to the requirements of the applicable accounting standard;
- assessing, on a sample basis, whether items in the ageing report of trade debtors were classified within the appropriate ageing brackets by comparing individual items in the report with underlying documentation, including sales invoices;
- assessing the reasonableness of management's estimates of the ECL allowances for trade debtors by examining the information used by management to derive such estimates, including testing the accuracy of the historical credit loss data;
- assessing the appropriateness of management's assessment of whether the credit risk of loans and advances has, or has not, increased significantly since initial recognition and whether any of the balance is credit-impaired by inspecting overdue information;
- assessing, on a sample basis, the accuracy of input data used for management's estimate of the ECL allowances for loans and advances, including evaluating the probability of default with reference to the historical default rate; the loss given default by ascertaining the value of the collaterals; the exposure at default by inspecting the underlying agreements and other relevant documents; and
- assessing the reasonableness of the credit risk related disclosures in the consolidated financial statements with reference to the requirements of the applicable accounting standards.

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

### Information other than the consolidated financial statements and auditor's report thereon

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the directors for the consolidated financial statements

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

## Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with Section 90 of the Bermuda Companies Act 1981, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

## Auditor's responsibilities for the audit of the consolidated financial statements (continued)

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Wong Kong Tat.

**KPMG Certified Public Accountants** 

8th Floor, Prince's Building 10 Chater Road Central, Hong Kong 28 March 2024

## **CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

for the year ended 31 December 2023 (Expressed in Hong Kong dollars)

	Note	2023	2022
		\$′000	\$'000
_	_		
Revenue	3	13,825,660	13,478,667
Cost of sales		(11,124,068)	(11,168,524)
Gross profit		2,701,592	2,310,143
Other net income	4	307,951	680,699
Distribution costs		(1,189,271)	(1,090,817)
Administrative expenses		(966,863)	(1,014,690)
Other operating income/(expenses)	5	4,475	(46,110)
Profit from operations		857,884	839,225
Financing costs	6	(217,472)	(105,424)
Share of profits of associates		5,436	42,014
Profit before taxation	7	645,848	775,815
Income tax expense	10(a)	(265,268)	(265,151)
Profit for the year		380,580	510,664
Attributable to:			
Equity shareholders of the Company		280,330	418,073
Non-controlling interests		100,250	92,591
Profit for the year		380,580	510,664
Earnings per share	11		
Basic and diluted (cents)		13.92	20.77

The notes on pages 48 to 132 form part of these financial statements. Details of dividends payable to equity shareholders of the Company attributable to the profit for the year are set out in note 31(c).

## **CONSOLIDATED STATEMENT OF PROFIT OR LOSS** AND OTHER COMPREHENSIVE INCOME

for the year ended 31 December 2023 (Expressed in Hong Kong dollars)

Note	2023	2022
	\$'000	\$'000
Profit for the year	380,580	510,664
Other comprehensive income for the year (after tax and reclassification adjustments)		
Items that will not be reclassified to profit or loss:		
Remeasurement of net defined benefit retirement obligations 27(a)(	v) 13,009	(6,543)
Equity investments designated at fair value through other comprehensive income - net movement in fair value reserves		
(non-recycling) during the year	270,439	(222,436)
	283,448	(228,979)
Items that may be or are reclassified subsequently to profit or loss:		
Exchange differences on translation of financial statements of:		
- subsidiaries outside Hong Kong	(53,893)	(245,265)
- associates outside Hong Kong	(504)	(31,968)
Reclassification of translation reserve upon deemed disposal of an associate		(25,144)
associate	(54,397)	(302,377)
Other comprehensive income for the year	229,051	(531,356)
Total comprehensive income for the year	609,631	(20,692)
Attributable to:		
Equity shareholders of the Company	555,158	27,420
Non-controlling interests	54,473	(48,112)
Total comprehensive income for the year	609,631	(20,692)

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

at 31 December 2023 (Expressed in Hong Kong dollars)

	Ness	2022	2022
	Note	2023	2022
		\$'000	\$′000
Non-current assets			
Investment properties	12	4,000,037	3,767,358
Property, plant and equipment	13	5,605,648	5,632,258
Intangible assets	14	99,086	39,250
Goodwill	15	115,066	79,498
Interest in an associate	17	75,821	81,890
Investments designated as at fair value through other comprehensive			
income	18	1,680,554	1,414,993
Loans and advances	23	1,996,333	1,902,159
Receivables, deposits and prepayments		137,877	96,278
Deferred tax assets	10(c)	88,991	67,535
		13,799,413	13,081,219
Current assets		•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••
Inventories	19(a)	2,276,780	1,573,408
Trade debtors	22	1,062,325	1,366,027
Loans and advances	23	3,457,749	2,638,592
Other debtors, deposits and prepayments		830,829	731,679
Amounts due from related companies	29	64	287
Cash and bank balances	24(a)	1,909,287	2,587,009
		9,537,034	8,897,002

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)**

at 31 December 2023 (Expressed in Hong Kong dollars)

Current liabilities         \$ 453,187         244,302           Borrowings         25         453,187         244,302           Borrowings         25         4,617,498         4,244,931           Trade creditors         28         983,894         1,068,807           Other creditors and accruals         21         1,167,160         1,408,676           Amounts due to related companies         29         11,002         6,508           Lease liabilities         26         172,668         235,392           Current taxation         114,178         164,336           Provisions         30         14,639         17,725           Net current assets         2,002,862         1,506,331           Total assets less current liabilities         15,802,275         14,587,550           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,777           Deferred tax liabilities         10(2)         2,35,331         2,700,970           NET ASSETS         12,238,961         11,886,580           CAPITAL AND RESERVES         1,006,655         <		Note	2023	2022
Unsecured bank overdrafts			\$′000	\$'000
Unsecured bank overdrafts         25         453,187         244,302           Borrowings         25         4,617,498         4,244,931           Trade creditors         28         983,840         1,068,807           Other creditors and accruals         21         1,167,160         1,408,670           Amounts due to related companies         29         11,002         6,508           Lease liabilities         26         172,668         235,392           Current taxation         30         14,639         17,725           Provisions         30         14,639         17,725           Net current assets         2,002,862         1,506,331           Total assets less current liabilities         2,002,862         1,506,331           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           Total equity attributable to equity shareholders of the Company         10,022,630         9,677,635     <				<u> </u>
Borrowings         25         4,617,498         4,244,931           Trade creditors         28         983,840         1,068,807           Other creditors and accruals         21         1,167,160         1,408,670           Amounts due to related companies         29         11,002         6,508           Lease liabilities         26         172,668         235,392           Current taxation         30         14,639         17,252           Provisions         30         14,639         17,252           Net current assets         2,002,862         1,506,331           Total assets less current liabilities         2,002,862         1,506,331           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         30         63,402         60,186           Provisions         30         63,402         60,186           3,553,314         2,700,970         27,2325         236,329           Provisions         31,223,961         11,886,580         11,886,580           NET ASSETS <td>Current liabilities</td> <td></td> <td></td> <td></td>	Current liabilities			
Trade creditors         28         983,840         1,068,807           Other creditors and accruals         21         1,167,160         1,408,670           Amounts due to related companies         29         11,002         6,508           Lease liabilities         26         172,668         235,392           Current taxation         114,178         164,336           Provisions         30         14,639         17,725           Not current assets         2,002,862         1,506,331           Total assets less current liabilities         2,002,862         1,506,331           Non-current liabilities         5         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         3         63,402         60,186           Provisions         3         63,402         60,186           Provisions         3         63,402         60,186           Provisions         31(d)         1,006,655         1,006,655           Provisions         12,238,961	Unsecured bank overdrafts	25	453,187	244,302
Other creditors and accruals         21         1,167,160         1,408,670           Amounts due to related companies         29         11,002         6,508           Lease liabilities         26         172,668         235,392           Current taxation         114,178         164,336           Provisions         30         14,639         17,725           7,534,172         7,390,671         7,534,172         7,390,671           Net current assets         2,002,862         1,506,331           Total assets less current liabilities         2         2,002,862         1,506,331           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           Total example of tax liabilities         31(d)         1,006,655         1,009,970           NET ASSETS         12,238,961         11,886,580         1,006,655         1,006,655           Share capital         31(d)         1,002,630	Borrowings	25	4,617,498	4,244,931
Amounts due to related companies         29         11,002         6,508           Lease liabilities         26         172,668         235,392           Current taxation         114,178         164,336           Provisions         30         14,639         17,725           Net current assets         2,002,862         1,506,331           Total assets less current liabilities         2,002,862         1,506,331           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           3,563,314         2,700,970           NET ASSETS         12,238,961         11,886,580           CAPITAL AND RESERVES           Share capital         31(d)         1,006,655         1,006,655           Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests	Trade creditors	28	983,840	1,068,807
Lease liabilities         26         172,668         235,392           Current taxation         114,178         164,336           Provisions         30         14,639         17,725           Net current assets         2,002,862         1,506,331           Total assets less current liabilities         315,802,275         14,587,550           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,324           Provisions         30         63,402         60,186           NET ASSETS         3,563,314         2,700,970           CAPITAL AND RESERVES         11,238,961         11,886,580           Share capital         31(d)         1,006,655         1,006,655           Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	Other creditors and accruals	21	1,167,160	1,408,670
Current taxation         114,178         164,336           Provisions         30         14,639         17,725           Net current assets         2,002,862         1,506,331           Total assets less current liabilities         15,802,275         14,587,550           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           NET ASSETS         3,563,314         2,700,970           CAPITAL AND RESERVES         11,238,961         11,886,580           Share capital         31(d)         1,006,655         1,006,655           Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	Amounts due to related companies	29	11,002	6,508
Provisions         30         14,639         17,725           Net current assets         2,002,862         1,506,331           Total assets less current liabilities         15,802,275         14,587,550           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           RESETS         12,238,961         11,886,580           CAPITAL AND RESERVES         31(d)         1,006,655         1,006,655           Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	Lease liabilities	26	172,668	235,392
Net current assets         7,534,172         7,390,671           Net current assets         2,002,862         1,506,331           Total assets less current liabilities         15,802,275         14,587,550           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           NET ASSETS         12,238,961         11,886,580           CAPITAL AND RESERVES         12,238,961         11,886,580           CAPITAL and the capital         31(d)         1,006,655         1,006,655           Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	Current taxation		114,178	164,336
Net current assets         2,002,862         1,506,331           Total assets less current liabilities         15,802,275         14,587,550           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           NET ASSETS         12,238,961         11,886,580           CAPITAL AND RESERVES         12,238,961         11,886,580           Share capital         31(d)         1,006,655         1,006,655           Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	Provisions	30	14,639	17,725
Total assets less current liabilities         15,802,275         14,587,550           Non-current liabilities         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           NET ASSETS         12,238,961         11,886,580           CAPITAL AND RESERVES         12,238,961         11,886,580           CReserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290			7,534,172	7,390,671
Non-current liabilities           Borrowings         25         2,784,273         1,881,000           Lease liabilities         26         386,672         466,878           Defined benefit plan obligations         27         56,642         56,577           Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           NET ASSETS         12,238,961         11,886,580           CAPITAL AND RESERVES         12,238,961         11,886,580           Reserves         10,002,630         9,677,635           Reserves         10,002,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	Net current assets		2,002,862	1,506,331
Borrowings       25       2,784,273       1,881,000         Lease liabilities       26       386,672       466,878         Defined benefit plan obligations       27       56,642       56,577         Deferred tax liabilities       10(c)       272,325       236,329         Provisions       30       63,402       60,186         NET ASSETS         CAPITAL AND RESERVES         Share capital       31(d)       1,006,655       1,006,655         Reserves       10,022,630       9,677,635         Total equity attributable to equity shareholders of the Company       11,029,285       10,684,290         Non-controlling interests       1,209,676       1,202,290	Total assets less current liabilities		15,802,275	14,587,550
Lease liabilities       26       386,672       466,878         Defined benefit plan obligations       27       56,642       56,577         Deferred tax liabilities       10(c)       272,325       236,329         Provisions       30       63,402       60,186         NET ASSETS       12,238,961       11,886,580         CAPITAL AND RESERVES         Share capital       31(d)       1,006,655       1,006,655         Reserves       10,022,630       9,677,635         Total equity attributable to equity shareholders of the Company       11,029,285       10,684,290         Non-controlling interests       1,209,676       1,202,290	Non-current liabilities		•••••••••••••••••••••••••••••••••••••••	
Defined benefit plan obligations       27       56,642       56,577         Deferred tax liabilities       10(c)       272,325       236,329         Provisions       30       63,402       60,186         NET ASSETS         CAPITAL AND RESERVES         Share capital       31(d)       1,006,655       1,006,655         Reserves       10,022,630       9,677,635         Total equity attributable to equity shareholders of the Company       11,029,285       10,684,290         Non-controlling interests       1,209,676       1,202,290	Borrowings	25	2,784,273	1,881,000
Deferred tax liabilities         10(c)         272,325         236,329           Provisions         30         63,402         60,186           3,563,314         2,700,970           NET ASSETS           CAPITAL AND RESERVES           Share capital         31(d)         1,006,655         1,006,655           Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	Lease liabilities	26	386,672	466,878
Provisions         30         63,402         60,186           3,563,314         2,700,970           CAPITAL AND RESERVES           Share capital         31(d)         1,006,655         1,006,655           Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	Defined benefit plan obligations	27	56,642	56,577
3,563,314       2,700,970         NET ASSETS         12,238,961       11,886,580         CAPITAL AND RESERVES         Share capital       31(d)       1,006,655       1,006,655         Reserves       10,022,630       9,677,635         Total equity attributable to equity shareholders of the Company       11,029,285       10,684,290         Non-controlling interests       1,209,676       1,202,290	Deferred tax liabilities	10(c)	272,325	236,329
NET ASSETS         12,238,961         11,886,580           CAPITAL AND RESERVES         31(d)         1,006,655         1,006,655           Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	Provisions	30	63,402	60,186
CAPITAL AND RESERVES         Share capital       31(d)       1,006,655       1,006,655         Reserves       10,022,630       9,677,635         Total equity attributable to equity shareholders of the Company       11,029,285       10,684,290         Non-controlling interests       1,209,676       1,202,290			3,563,314	2,700,970
Share capital       31(d)       1,006,655       1,006,655         Reserves       10,022,630       9,677,635         Total equity attributable to equity shareholders of the Company       11,029,285       10,684,290         Non-controlling interests       1,209,676       1,202,290	NET ASSETS		12,238,961	11,886,580
Share capital       31(d)       1,006,655       1,006,655         Reserves       10,022,630       9,677,635         Total equity attributable to equity shareholders of the Company       11,029,285       10,684,290         Non-controlling interests       1,209,676       1,202,290				
Reserves         10,022,630         9,677,635           Total equity attributable to equity shareholders of the Company         11,029,285         10,684,290           Non-controlling interests         1,209,676         1,202,290	CAPITAL AND RESERVES			
Total equity attributable to equity shareholders of the Company11,029,28510,684,290Non-controlling interests1,209,6761,202,290	Share capital	31(d)	1,006,655	1,006,655
Non-controlling interests 1,209,676 1,202,290	Reserves		10,022,630	9,677,635
	Total equity attributable to equity shareholders of the Company		11,029,285	10,684,290
TOTAL EQUITY 12,238,961 11,886,580	Non-controlling interests		1,209,676	1,202,290
	TOTAL EQUITY		12,238,961	11,886,580

Approved and authorised for issue by the board of directors on 28 March 2024.				
Tan Eng Soon	Sng Chiew Huat			
Chairman	Finance Director			

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the year ended 31 December 2023 (Expressed in Hong Kong dollars)

		Attributable to ed	quity shareholde	rs of the Compan	у
				Stock	
	Share capital	Share premium	Capital reserve	compensation reserve	Translation reserve
	\$'000	(note 31(a)(i)) \$'000	(note 31(a)(ii)) \$'000	(note 31(a)(iii)) \$'000	(note 31(a)(iv)) \$'000
Balance at 1 January 2022	1,006,655	550,547	9,549	11,624	613,763
Changes in equity for 2022:					
Profit for the year		_		_	-
Other comprehensive income	_	_	_	_	(163,901)
Total comprehensive income for the year		_	_	_	(163,901)
Equity-settled share based transactions	_	_	_	633	_
Dividends declared and approved during the year (note 31(c))	_	_	_	_	_
Dividends paid by non-wholly owned subsidiaries to non-controlling interests	-	-	-	-	-
Transfer from property revaluation reserve to retained profits	-	-	-	-	-
Balance at 31 December 2022	1,006,655	550,547	9,549	12,257	449,862
Balance at 1 January 2023	1,006,655	550,547	9,549	12,257	449,862
Changes in equity for 2023:					
Profit for the year	_	_	-	-	_
Other comprehensive income	_	_	-	-	(208)
Total comprehensive income for the year	_	-	_	_	(208)
Equity-settled share based transactions	_	_	_	1,234	_
Dividends declared and approved during the year (Note 31(c))	_	_	_	_	_
Dividends paid by non-wholly owned subsidiaries to non-controlling interests	-	_	-	-	-
Realised loss on disposal of equity investments designated at fair value through other comprehensive income ("FVOCI")	_	_	_	_	_
Balance at 31 December 2023	1,006,655	550,547	9,549	13,491	449,654

	A1			ity shareholders of th	Falorini III.	
Total	Non-		Detained	Property	Fair value	Contributed
Tota	controlling	Total	Retained	revaluation	reserve	
equit	interests	Total	profits	reserve	(non-recycling)	surplus
<b>\$100</b>	<b>#1000</b>	ė.	<b>¢</b> 1000	(note 31(a)(vi))	(note 31(a)(v))	(note 31(b)(ii))
\$′00	\$'000	\$'000	\$'000	\$′000	\$'000	\$'000
12,083,84	1,276,611	10,807,235	6,776,910	332,988	1,127,509	377,690
510,66	92,591	418,073	418,073	_	-	-
(531,35	(140,703)	(390,653)	(3,481)		(223,271)	_
(20,69	(48,112)	27,420	414,592	_	(223,271)	_
1,19	557	633		_		
(150,99	_	(150,998)	(150,998)	_	_	_
(26,76	(26,766)					
	-	-	331,167	(331,167)	-	_
11,886,58	1,202,290	10,684,290	7,371,671	1,821	904,238	377,690
11,886,58	1,202,290	10,684,290	7,371,671	1,821	904,238	377,690
380,58	100,250	280,330	280,330	-	-	-
229,05	(45,777)	274,828	6,920		268,116	_
609,63	54,473	555,158	287,250		268,116	
2,32	1,086	1,234				
(211,39	_	(211,397)	(211,397)	_	-	_
(48,17	(48,173)	_	_	_	_	_
		·····				
			(749)	_	749	
12,238,96	1,209,676	11,029,285	7,446,775	1,821	1,173,103	377,690

## **CONSOLIDATED CASH FLOW STATEMENT**

for the year ended 31 December 2023 (Expressed in Hong Kong dollars)

	Note	2023	2022
		\$′000	\$'000
Operating activities			
Profit from operations		857,884	839,225
Adjustments for:	7	710 665	622 677
Depreciation		718,665	632,677
Amortisation for intangible assets	7	15,738	17,347
Gain on disposal of property, plant and equipment	4	(26,351)	(12,818)
Gain on disposal of investment properties	4		(335,316)
Valuation gain on investment properties, net	4	(150,776)	(113,213)
Bank and other interest income	4	(24,452)	(28,409)
Dividend income	4	(49,956)	(45,710)
(Reversal)/provision of impairment losses on trade debtors	5	(2,938)	1,400
Reversal of impairment loss on loans and advances	5	(19,578)	(11,290)
Share based payment expenses	8	2,853	1,311
Net foreign exchange (gain)/loss		(19,607)	94,971
Loss on disposal of intangible assets	4	565	6
Gain on deemed disposal of interest in an associate	4	-	(97,288)
COVID-19-related rent concessions received	13(b)	_	(381)
Operating profit before changes in working capital		1,302,047	942,512
Increase in inventories		(724,444)	(164,900)
Decrease/(increase) in trade debtors		269,374	(289,844)
Increase in loans and advances		(798,304)	(203,685)
Increase in other debtors, deposits and prepayments		(94,689)	(184,194)
Decrease/(increase) in amounts due from related companies		225	(42)
(Decrease)/increase in trade creditors		(103,277)	134,975
Decrease in other creditors and accruals		(236,079)	(65,602)
Increase/(decrease) in amounts due to related companies		4,741	(4,139)
Increase in provisions		_	4,293
Increase in net defined benefit retirement obligations		16,664	956
Cash (used in)/generated from operations		(363,742)	170,330
Interest paid		(201,670)	(91,792)
Taxes paid		(314,950)	(218,370)
		(51-1/550)	(210,510)
Net cash used in operating activities		(880,362)	(139,832)

# CONSOLIDATED CASH FLOW STATEMENT (continued) for the year ended 31 December 2023

(Expressed in Hong Kong dollars)

	Note	2023	2022
		\$'000	\$'000
Cash flows from investing activities			
Payment for the purchase of property, plant and equipment		(629,331)	(515,420)
Payment for the purchase of investment properties		(27,987)	(102,662)
Payment for the additions to intangible assets		(30,933)	(9,924)
(Increase)/decrease in non-current receivables, deposits and prepayments		(46,767)	16,563
Decrease/(increase) in fixed deposits at banks with maturity over three months		357	(12,418)
Proceeds from disposal of property, plant and equipment		123,380	20,425
Proceeds from disposal of investment properties		_	932,683
Proceeds from sales of unlisted equity securities		1,117	_
Dividends received from associates		11,000	36,900
Dividends received from listed investments		49,956	41,010
Dividends received from unlisted investments		_	4,700
Net cash (outflow)/inflow from acquisition of subsidiaries under business combinations	20	(86,139)	383,214
Interest received		24,452	28,409
Net cash (used in)/generated from investing activities		(610,895)	823,480
Cash flows from financing activities			
Repayment of borrowings	24(b)	(4,228,048)	(2,510,330)
Proceeds from new borrowings	24(b)	5,349,912	2,323,147
Dividends paid to shareholders		(211,397)	(150,998)
Dividends paid to non-controlling shareholders of subsidiaries		(48,173)	(26,766)
Interest element of lease rentals paid	24(b)	(15,802)	(13,632)
Capital element of lease rentals paid	24(b)	(243,897)	(246,278)
Net cash generated from/(used in) financing activities		602,595	(624,857)
Net (decrease)/increase in cash and cash equivalents		(888,662)	58,791
Cash and cash equivalents at 1 January	24(a)	2,317,486	2,316,136
Effect of foreign exchange rate changes		4,011	(57,441)
Cash and cash equivalents at 31 December	24(a)	1,432,835	2,317,486

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in Hong Kong dollars unless otherwise indicated)

### **General information**

Tan Chong International Limited (the "Company") is a company incorporated in Bermuda with limited liability. The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda. The Company was listed on The Stock Exchange of Hong Kong Limited ("HKSE") on 7 July 1998.

The consolidated financial statements for the year ended 31 December 2023 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in an associate. The consolidated financial statements were authorised for issue by the directors on 28 March 2024.

## **Material accounting policies**

### Statement of compliance

These financial statements have been prepared in accordance with all applicable International Financial Reporting Standards ("IFRSs"), which collective term includes all applicable individual International Financial Reporting Standards, International Accounting Standards ("IASs") and Interpretations issued by the International Accounting Standards Board ("IASB"). Although not required under the Bye-laws of the Company, these financial statements comply with the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. Material accounting policies adopted by the Group are disclosed below.

The IASB has issued certain amendments to IFRSs that are first effective or available for early adoption for the current accounting period of the Group. Note 1(c) provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current accounting periods reflected in these financial statements.

#### (b) Basis of preparation of the financial statements

The consolidated financial statements are presented in Hong Kong dollars, rounded to the nearest thousand, because the Company is listed in Hong Kong.

The measurement basis used in the preparation of the consolidated financial statements is the historical cost basis except as otherwise explained in the accounting policies set out below.

The preparation of financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note 2.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

#### (c) Changes in accounting policies

#### New and amended IFRSs (i)

The Group has applied the following amendments to IFRSs issued by IASB to these financial statements for the current accounting period:

- IFRS 17, Insurance contracts
- Amendments to IAS 8, Accounting policies, changes in accounting estimates and errors: Definition of accounting estimates
- Amendments to IAS 1, Presentation of financial statements and IFRS Practice Statement 2, Making materiality judgements: Disclosure of accounting policies
- Amendments to IAS 12, Income taxes: Deferred tax related to assets and liabilities arising from a single transaction
- Amendments to IAS 12, Income taxes: International tax reform Pillar Two model rules

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period. Impacts of the adoption of the new and amended IFRSs are discussed below:

### IFRS 17, Insurance contracts

IFRS 17, which replaces IFRS 4, sets out the recognition, measurement, presentation and disclosure requirements applicable to issuers of insurance contracts. The standard does not have a material impact on these financial statements as the Group does not have contracts within the scope of IFRS 17.

Amendments to IAS 8, Accounting policies, changes in accounting estimates and errors: Definition of accounting estimates

The amendments provide further guidance on the distinction between changes in accounting policies and changes in accounting estimates. The amendments do not have a material impact on these financial statements as the Group's approach in distinguishing changes in accounting policies and changes in accounting estimates is consistent with the amendments.

Amendments to IAS 1, Presentation of financial statements and IFRS Practice Statement 2, Making materiality judgements: Disclosure of accounting policies

The amendments require entities to disclose material accounting policy information and provide guidance on applying the concept of materiality to accounting policy disclosure. The Group has revisited the accounting policy information it has been disclosing and considered it is consistent with the amendments.

Amendments to IAS 12, Income taxes: Deferred tax related to assets and liabilities arising from a single transaction

The amendments narrow the scope of the initial recognition exemption such that it does not apply to transactions that give rise to equal and offsetting temporary differences on initial recognition such as leases and decommissioning liabilities. For leases and decommissioning liabilities, the associated deferred tax assets and liabilities are required to be recognised from the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to retained earnings or other components of equity at that date. For all other transactions, the amendments are applied to those transactions that occur after the beginning of the earliest period presented.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

- (c) Changes in accounting policies (continued)
  - New and amended IFRSs (continued) (i)

Amendments to IAS 12, Income taxes: Deferred tax related to assets and liabilities arising from a single transaction (continued)

Prior to the amendments, the Group did not apply the initial recognition exemption to lease transactions and had recognised the related deferred tax, except that the Group previously determined the temporary difference arising from a right-of-use asset and the related lease liability on a net basis on the basis they arise from a single transaction. Following the amendments, the Group has determined the temporary differences in relation to right-of-use assets and lease liabilities separately. The change primarily impacts disclosures of components of deferred tax assets and liabilities in note 10(d), but does not impact the overall deferred tax balances presented in the consolidated statement of financial position as the related deferred tax balances qualify for offsetting under IAS 12.

Amendments to IAS 12, Income taxes: International tax reform - Pillar Two model rules

The amendments introduce a temporary mandatory exception from deferred tax accounting for the income tax arising from tax laws enacted or substantively enacted to implement the Pillar Two model rules published by the Organisation for Economic Co-operation and Development ("OECD") (income tax arising from such tax laws is hereafter referred to as "Pillar Two income taxes"), including tax laws that implement qualified domestic minimum top-up taxes described in those rules. The amendments also introduce disclosure requirements about such tax including the estimated tax exposure to Pillar Two income taxes. The amendments are immediately effective upon issuance and require retrospective application. The amendments do not have a material impact on these financial statements.

(ii) New HKICPA guidance on the accounting implications of the abolition of the MPF-LSP offsetting mechanism

In June 2022 the Hong Kong SAR Government (the "Government") gazetted the Hong Kong Employment and Retirement Schemes Legislation (Offsetting Arrangement) (Amendment) Ordinance 2022 (the "Amendment Ordinance"), which will come into effect from 1 May 2025 (the "Transition Date"). Once the Amendment Ordinance takes effect, an employer can no longer use any of the accrued benefits derived from its mandatory contributions to mandatory provident fund ("MPF") scheme to reduce the long service payment ("LSP") in respect of an employee's service from the Transition Date (the abolition of the "offsetting mechanism"). In addition, the LSP in respect of the service before the Transition Date will be calculated based on the employee's monthly salary immediately before the Transition Date and the years of service up to that date.

In July 2023, the HKICPA published "Accounting implications of the abolition of the MPF-LSP offsetting mechanism in Hong Kong" that provides accounting guidance relating to the offsetting mechanism and the abolition of the mechanism. In particular, the guidance indicates that entities may account for the accrued benefits derived from mandatory MPF contributions that are expected to be used to reduce the LSP payable to an employee as deemed contributions by that employee towards the LSP.

The Group has assessed the implications of this new guidance and concluded that it does not have a material impact on these financial statements.

#### (d) Basis of consolidation

Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

(Expressed in Hong Kong dollars unless otherwise indicated)

## 1 Material accounting policies (continued)

### (d) Basis of consolidation (continued)

(i) Subsidiaries and non-controlling interests (continued)

Investments in subsidiaries are consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances, transactions and cash flows and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at the non-controlling interests' proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the equity shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated statement of profit or loss and the consolidated statement of profit or loss and other comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity shareholders of the company.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note 1(l)) or, when appropriate, the cost on initial recognition of an investment in an associate (see note 1(d)(ii)).

In the Company's statement of financial position, investments in subsidiaries are stated at cost less impairment losses (see note 1(x)(ii)).

## (ii) Associates

Associates are those entities in which the Group has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

An investment in an associate is accounted for in the consolidated financial statements under the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any). The cost of investment includes purchase price, other costs directly attributable to the acquisition of the investment, and any direct investment into the associate that forms part of the Group's equity investment. Thereafter, the investment is adjusted for the post acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see note 1(x)(ii)). At each reporting date, the Group assesses whether there is any objective evidence that the investment is impaired. Any acquisition-date excess over cost, the Group's share of the post-acquisition, post-tax results of the investees and any impairment losses for the year are recognised in the consolidated statement of profit or loss, whereas the Group's share of the post-acquisition post-tax items of the investees' other comprehensive income is recognised in the consolidated statement of profit or loss and other comprehensive income.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

#### (d) Basis of consolidation (continued)

#### (ii) Associates (continued)

When the Group's share of losses exceeds its interest in the associate, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate.

Unrealised profits and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in profit or loss.

When the Group ceases to have significant influence over an associate, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former investee at the date when significant influence is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note 1(I)).

#### (e) Goodwill

Goodwill represents the excess of

- the aggregate of the fair value of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the Group's previously held equity interest in the acquiree;
- the net fair value of the acquiree's identifiable assets and liabilities measured as at the acquisition date.

When (ii) is greater than (i), then this excess is recognised immediately in profit or loss as a gain on a bargain purchase.

Goodwill is stated at cost less accumulated impairment losses. Goodwill arising on a business combination is allocated to each cash-generating unit, or groups of cash-generating units, that is expected to benefit from the synergies of the combination and is tested annually for impairment (see note 1(x)(ii)).

On disposal of a cash-generating unit during the year, any attributable amount of purchased goodwill is included in the calculation of the profit or loss on disposal.

### **(f)** Translation of foreign currencies

### (i) Individual companies

Transactions in foreign currencies during the year are translated into the respective entity's functional currency at the foreign exchange rates ruling at the transaction dates. The transaction date is the date on which the Company initially recognises such non-monetary assets or liabilities. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of the reporting period. Foreign exchange differences arising on translation are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was determined.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

#### **(f)** Translation of foreign currencies (continued)

#### (ii) On consolidation

The results of subsidiaries and associates outside Hong Kong are translated into Hong Kong dollars at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Statement of financial position items are translated into Hong Kong dollars at the closing foreign exchange rates at the end of the reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the translation reserve.

On disposal of subsidiaries and associates outside Hong Kong, the cumulative amount of the exchange differences relating to that subsidiaries and associates outside Hong Kong is reclassified from equity to profit or loss when the profit or loss on disposal is recognised.

### (g) **Investment properties**

Investment properties are land and/or buildings which are owned or held under a leasehold interest (see note 1(k)) to earn rental income and/or for capital appreciation. Investment properties are stated at their fair value. It is the Group's policy to undertake valuations at intervals of not more than three years by independent professional valuers on an open market value basis. In the intervening years, investment properties are valued by appropriate qualified persons within the Group on an annual basis. Any gain or loss arising from a change in fair value or from the retirement or disposal of an investment property is recognised in profit or loss. Rental income from investment properties is accounted for as described in note 1(w)(ii)(a).

#### **Business combination** (h)

Business combinations are accounted for using the acquisition method. The consideration transferred (except those segregated from business combinations) is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the sellers of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisitionrelated costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business acquisition is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in profit or loss as a gain on bargain purchase.

### (i) Property, plant and equipment

Land and buildings other than investment properties are carried at cost or at the 1984 revalued amount, less accumulated depreciation and impairment losses (see note 1(x)(ii)).

The surplus which arose on the 1984 valuation was taken to the capital reserve and may only be transferred to retained profits as and when the relevant property is disposed of.

Freehold land is not amortised.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 1 Material accounting policies (continued)

#### (i) Property, plant and equipment (continued)

All other property, plant and equipment is carried at cost less accumulated depreciation and impairment losses (see note 1(x)(ii)) and is depreciated on a straight-line basis to write off the cost, less estimated residual value, if any, of these assets over their estimated useful lives or at the following annual rates:

Buildings situated on freehold land

2% - 4%

- Leasehold land where the Group is the registered owner of the property interest is depreciated over the unexpired term of the lease.
- The Group's interests in buildings situated on leasehold land where the Group is not the registered owner of the property interest are depreciated over the shorter of the unexpired term of the lease and the building's estimated useful lives, being no more than 50 years after the date of completion.
- Other property, plant and equipment leased for own use are depreciated over the unexpired term of the leases.
- Plant, machinery and equipment
  - engine, construction equipment and forklifts for hire

20% on cost less residual value

other plant, machinery and equipment

62/3% - 50%

Furniture, fixtures, fittings and office equipment

5% - 50%

10% - 50%

The useful life and the amount of residual value of an asset are reviewed annually.

Gains or losses arising from the retirement or disposal of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss on the date of retirement or disposal.

## Construction in progress

Motor vehicles

Construction in progress represents buildings under construction and is stated at cost less impairment losses (see note 1(x)(ii)). Cost comprises direct costs of construction as well as borrowing costs and professional fees incurred during the periods of construction and installation.

The asset concerned is transferred to the relevant category within property, plant and equipment when substantially all the activities necessary to prepare the asset for its intended use are completed, at which time it commences to be depreciated in accordance with the Group's depreciation policies.

### (i) Intangible assets (other than goodwill)

Intangible assets that are acquired by the Group with a finite estimated useful life are stated in the consolidated statement of financial position at cost less accumulated amortisation and impairment losses (see note 1(x)(ii)).

Amortisation of intangible assets is charged to profit or loss on a straight-line basis over the assets' estimated useful lives as follows:

Customer relationships

10 years - 16 years

Computer software

5 years

Others 5 years

(Expressed in Hong Kong dollars unless otherwise indicated)

## 1 Material accounting policies (continued)

### (j) Intangible assets (other than goodwill) (continued)

Both the period and method of amortisation are reviewed annually.

Intangible assets (i.e. backlog) are not amortised while their useful lives are assessed to be indefinite. Any conclusion that the useful life of an intangible asset is indefinite is reviewed annually to determine whether events and circumstances continue to support the indefinite useful life assessment for that asset. If they do not, the change in the useful life assessment from indefinite to finite is accounted for prospectively from the date of change and in accordance with the policy for amortisation of intangible assets with finite lives as set out above.

### (k) Leased assets

At inception of a contract, the Group assesses whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is conveyed where the customer has both the right to direct the use of the identified asset and to obtain substantially all of the economic benefits from that use.

### (i) As a lessee

At the lease commencement date, the Group recognises a right-of-use asset and a lease liability, except for short-term leases that have a lease term of 12 months or less and leases of low-value assets. When the Group enters into a lease in respect of a low-value asset, the Group decides whether to capitalise the lease on a lease-by-lease basis. The lease payments associated with those leases which are not capitalised are recognised as an expense on a systematic basis over the lease term.

Where the lease is capitalised, the lease liability is initially recognised at the present value of the lease payments payable over the lease term, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, using a relevant incremental borrowing rate. After initial recognition, the lease liability is measured at amortised cost and interest expense is calculated using the effective interest method. Variable lease payments that do not depend on an index or rate are not included in the measurement of the lease liability and hence are charged to profit or loss in the accounting period in which they are incurred.

The right-of-use asset recognised when a lease is capitalised is initially measured at cost, which comprises the initial amount of the lease liability plus any lease payments made at or before the commencement date, and any initial direct costs incurred. Where applicable, the cost of the right-of-use assets also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, discounted to their present value, less any lease incentives received. The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses (see notes 1(i) and 1(x)(ii)), except for the right-of-use assets that meet the definition of investment property that are carried at fair value in accordance with note 1(g).

The initial fair value of refundable rental deposits is accounted for separately from the right-of-use assets and measured at amortised cost. Any difference between the initial fair value and the nominal value of the deposits is accounted for as additional lease payments made and is included in the cost of right-of-use assets.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, or there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or there is a change arising from the reassessment of whether the Group will be reasonably certain to exercise a purchase, extension or termination option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

#### (k) Leased assets (continued)

#### (i) As a lessee (continued)

The lease liability is also remeasured when there is a change in the scope of a lease or the consideration for a lease that is not originally provided for in the lease contract ("lease modification") that is not accounted for as a separate lease. In this case the lease liability is remeasured based on the revised lease payments and lease term using a revised discount rate at the effective date of the modification. The only exceptions are rent concessions that occurred as a direct consequence of the COVID-19 pandemic and met the conditions set out in paragraph 46B of IFRS 16 Leases. In such cases, the Group has taken advantage of the practical expedient not to assess whether the rent concessions are lease modifications, and recognised the change in consideration as negative variable lease payments in profit or loss in the period in which the event or condition that triggers the rent concessions occurred.

In the consolidated statement of financial position, the current portion of long-term lease liabilities is determined as the present value of contractual payments that are due to be settled within twelve months after the reporting period.

#### (ii) As a lessor

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to the ownership of an underlying assets to the lessee. If this is not the case, the lease is classified as an operating lease.

When a contract contains lease and non-lease components, the Group allocates the consideration in the contract to each component on a relative stand-alone selling price basis. The rental income from operating leases is recognised in accordance with note 1(w)(ii)(a).

When the Group is an intermediate lessor, the sub-leases are classified as a finance lease or as an operating lease with reference to the right-of-use asset arising from the head lease. If the head lease is a short-term lease to which the Group applies the exemption described in note 1(k)(i), then the Group classifies the sub-lease as an operating lease.

### **(1)** Other investments in equity securities

The Group's policies for investments in equity securities, other than investments in subsidiaries and associates, are set out below.

Investments in equity securities are recognised/derecognised on the date the Group commits to purchase/sell the investment. The investments are initially stated at fair value plus directly attributable transaction costs, except for those investments measured at fair value through profit or loss ("FVPL") for which transaction costs are recognised directly in profit or loss.

### **Equity investments**

An investment in equity securities is classified as FVPL unless the equity investment is not held for trading purposes and on initial recognition of the investment the Group makes an irrevocable election to designate the investment measured through other comprehensive income ("FVOCI") (non-recycling) such that subsequent changes in fair value are recognised in other comprehensive income. Such elections are made on an instrumentby-instrument basis, but may only be made if the investment meets the definition of equity from the issuer's perspective. Where such an election is made, the amount accumulated in other comprehensive income remains in the fair value reserve (non-recycling) until the investment is disposed of. At the time of disposal, the amount accumulated in the fair value reserve (non-recycling) is transferred to retained earnings. It is not recycled through profit or loss. Dividends from an investment in equity securities, irrespective of whether classified as at FVPL or FVOCI, are recognised in profit or loss as other income in accordance with the policy set out in note 1(w)(ii)(b).

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

#### (m) **Borrowing costs**

Borrowing costs that are directly attributable to the acquisition or construction of an asset which necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

#### Trade and other receivables and loans and advances (n)

#### (i) Recognition and initial measurement

Trade and other receivables and loans and advances are initially recognised when they are originated. All other financial assets are initially recognised when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is receivables without a significant financing component) is initially measured at fair value plus, for an item not at FVPL, transaction costs that are directly attributable to its acquisition or issue. A receivable without a significant financing component is initially measured at the transaction price.

#### (ii) Classification and subsequent measurement

On initial recognition, trade and other receivables and loans and advances are classified as measured at amortised cost.

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows;
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

## Business model assessment

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets:
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

- (n) Trade and other receivables and loans and advances (continued)
  - (ii) Classification and subsequent measurement (continued)

Business model assessment (continued)

- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, "principal" is defined as the fair value of the financial asset, on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a significant discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

Subsequent measurement and gains and losses

Trade and other receivables and loans and advances are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses (see note 1(x)(i)). Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

#### Derecognition (iii)

The Group derecognises a financial asset when:

- the contractual rights to the cash flows from the financial asset expire; or
- it transfers the rights to receive the contractual cash flows in a transaction in which either:
- substantially all of the risks and rewards of ownership of the financial asset are transferred; or
- the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

Transferred assets are not derecognised when the Group enters into transactions whereby it transfers assets recognised in its consolidated statements of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets.

(Expressed in Hong Kong dollars unless otherwise indicated)

## 1 Material accounting policies (continued)

### (o) Income tax

Income tax expense comprises current tax and deferred tax. It is recognised in profit or loss, except to the extent that it relates to a business combination, or items recognised directly in equity, or in other comprehensive income.

Current tax comprises the estimated tax payable or receivable on the taxable income, or loss for the year and any adjustments to the tax payable or receivable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects any uncertainty related to income taxes. It is measured using tax rates enacted or substantively enacted at the reporting date. Current tax also includes any tax arising from dividends.

Current tax assets and liabilities are offset only if certain criteria are met.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss and does not give rise to equal taxable and deductible temporary differences;
- temporary differences related to investment in subsidiaries, associates and joint venture to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future;
- taxable temporary differences arising on the initial recognition of goodwill; and
- those related to the income taxes arising from tax laws enacted or substantively enacted to implement the Pillar Two model rules published by the Organisation for Economic Co-operation and Development.

The Group recognised deferred tax assets and deferred tax liabilities separately in relation to its lease liabilities and right-of-use assets.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans for individual subsidiaries in the Group. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Where investment properties are carried at their fair value in accordance with note 1(g), the amount of deferred tax recognised is measured using the tax rates that would apply on sale of those assets at their carrying value at the end of the reporting period unless the property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the properties over time, rather than through sale. In all other cases, the measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset only if certain criteria are met.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

#### (p) **Inventories**

Inventories are carried at the lower of cost and net realisable value.

Cost of motor vehicles is determined primarily on an actual cost basis while cost of inventories other than motor vehicles is accounted for on an average cost basis. Cost comprises the purchase price including import duties (where applicable), costs of conversion and other directly attributable costs of acquisition in bringing the inventories to their present location and condition.

Net realisable value is determined by reference to the sales proceeds of items sold in the ordinary course of business after the end of the reporting period or to management estimates based on prevailing market conditions.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

#### (q) **Contract liabilities**

A contract liability is recognised when the customer pays consideration before the Group recognises the related revenue (see note 1(w)). A contract liability would also be recognised if the Group has an unconditional right to receive consideration before the Group recognises the related revenue. In such cases, a corresponding receivable would also be recognised (see note 1(n)).

#### (r) Cash and cash equivalents

Cash and cash equivalents comprise cash balances, call deposits and deposits with maturity of less than three months when placed. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the consolidated cash flow statement. Cash and cash equivalents are assessed for ECL in accordance with the policy set out in note 1(x)(i).

### **(s)** Trade and other creditors

Trade and other creditors are initially recognised at fair value. Subsequent to initial recognition, trade and other creditors are stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at invoice amounts.

#### (t) Interest-bearing borrowings

Interest-bearing borrowings are measured initially at fair value less transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method. Interest expense is recognised in accordance with the Group's accounting policy for borrowing costs (see note 1(m)).

#### (u) **Provisions and contingent liabilities**

Provisions are recognised when the Group or the Company has a legal or constructive obligation arising as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

#### (u) Provisions and contingent liabilities (continued)

Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, a separate asset is recognised for any expected reimbursement that would be virtually certain. The amount recognised for the reimbursement is limited to the carrying amount of the provision.

#### (v) Warranties

A provision for warranties is recognised when the underlying motor vehicles are sold. The provision is based on historical warranty claim experience and a weighting of all possible outcomes against their associated probabilities.

#### Revenue and other income (w)

Income is classified by the Group as revenue when it arises from the sale of goods, the provision of services or the use by others of the Group's assets under leases in the ordinary course of the Group's business.

The Group is the principal for its revenue transactions and recognise revenue on a gross basis, including the sale of motor vehicles that are sourced externally. In determining whether the Group acts as a principal or as an agent, it considers whether it obtains control of the vehicles before they are transferred to the customers. Control refers to the Group's ability to direct the use of and obtain substantially all of the remaining benefits from the vehicles.

#### Revenue from contracts with customers (i)

Revenue is recognised when control over a product or service is transferred to the customers at the amount of promised consideration to which the Group is expected to be entitled, excluding those amounts collected on behalf of third parties such as value added tax or other sales taxes.

Further details of the Group's revenue and other income recognition policies are as follows:

#### (a) Sale of motor vehicles

Revenue is recognised when the customer takes possession of and accepts the motor vehicles, and the issuance of registration. Payment terms and conditions vary by customers and are based on the billing schedule established in the contracts with customers, but the Group generally provides credit terms to customers with seven days to six months from the date of billing.

The Group offers warranties for its motor vehicles and the related provision is recognised in accordance with the policy set out in note 1(v).

#### (b) Service fees and other income

Revenue from rendering of services, management services fee, agency commission and handling fees and warranty income are recognised when the related services are provided.

### Revenue from other sources and other income (ii)

### (a) Rental income from operating leases

Rental income receivable under operating leases is recognised in profit or loss in equal instalments over the periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the use of the leased asset. Lease incentives granted are recognised in profit or loss as an integral part of the aggregate net lease payments receivable. Variable lease payments that do not depend on an index or a rate are recognised as income in the accounting period in which they are earned.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

#### Revenue and other income (continued) (w)

Revenue from other sources and other income (continued) (ii)

#### (b) Dividend

- Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.
- Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

#### Interest income (c)

Interest income is recognised as it accrues using the effective interest method using the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the gross carrying amount of the financial asset. For financial assets measured at amortised cost that are not credit-impaired, the effective interest rate is applied to the gross carrying amount of the asset. For credit-impaired financial assets, the effective interest rate is applied to the amortised cost (i.e. gross carrying amount net of loss allowance) of the asset (see note 1 (x)(i)).

#### (d) Government grants

Government grants are recognised in the consolidated statement of financial position initially when there is reasonable assurance that they will be received and that the Group will comply with the conditions attaching to them. Grants that compensate the Group for expenses incurred are recognised as income in profit or loss on a systematic basis in the same periods in which the expenses are incurred.

#### (x) Expected credit losses ("ECLs") and impairment

#### ECLs from financial instruments (i)

The Group recognises ECL allowances on financial assets measured at amortised cost (including cash and cash equivalents, trade and other debtors, loans and advances and amounts due from related companies).

Financial assets measured at fair value, which are equity securities designated at FVOCI (non-recycling), are not subject to the ECL assessment.

### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive).

The expected cash shortfalls are discounted using the following discount rates where the effect of discounting is material:

- fixed-rate financial assets including trade and other debtors, loans and advances excluding lease receivables and amounts due from related companies: effective interest rate determined at initial recognition;
- variable-rate financial assets: current effective interest rate; and
- lease receivables: discount rate used in the measurement of the lease receivable.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

- (x)Expected credit losses ("ECLs") and impairment (continued)
  - ECLs from financial instruments (continued) (i)

Measurement of ECLs (continued)

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

In measuring ECLs, the Group takes into account reasonable and supportable information that is available without undue cost or effort. This includes information about past events, current conditions and forecasts of future economic conditions.

ECLs are measured on either of the following bases:

- 12-month ECLs: these are the portion of lifetime ECLs that result from default events that are possible within the 12 months after the reporting date; and
- lifetime ECLs: these are ECLs that result from all possible default events over the expected lives of the items to which the ECL model applies.

Loss allowances for trade debtors are always measured at an amount equal to lifetime ECLs. ECLs on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience.

For loans and advances and all other financial instruments, the Group recognises a loss allowance equal to 12-month ECLs unless there has been a significant increase in credit risk of the financial instrument since initial recognition, in which case the loss allowance is measured at an amount equal to lifetime ECLs.

Financial instruments for which 12-month ECL are recognised are referred to as "Stage 1 financial instruments". Financial instruments allocated to Stage 1 have not undergone a significant increase in credit risk since initial recognition and are not credit-impaired on initial recognition.

Financial instruments for which lifetime ECLs are recognised but that are not credit-impaired are referred to as "Stage 2 financial instruments". Financial instruments allocated to Stage 2 are those that have experienced a significant increase in credit risk since initial recognition but are not credit-impaired.

Financial instruments for which lifetime ECLs are recognised and that are credit-impaired are referred to as "Stage 3 financial instruments".

Significant increases in credit risk

At each reporting date, the Group assesses whether the credit risk of a financial instrument (other than trade debtors) has increased significantly since initial recognition.

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. The Group considers a significant increase in credit risk occurs when an asset is more than 30 days past due.

The Group considers a financial asset to be in default when:

- the debtor is unlikely to pay its credit obligations to the group in full, without recourse by the group to actions such as realising security (if any is held); or
- the financial asset is 90 days past due.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

- Expected credit losses ("ECLs") and impairment (continued) (x)
  - ECLs from financial instruments (continued)

Significant increases in credit risk (continued)

ECLs are remeasured at each reporting date to reflect changes in the financial instrument's credit risk since initial recognition. Any change in the ECL allowance is recognised as an impairment gain or loss in profit or loss. The Group recognises an impairment gain or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account.

Basis of calculation of interest income

Interest income recognised in accordance with note 1(w)(ii)(c) is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit-impaired, in which case interest income is calculated based on the amortised cost (i.e. the gross carrying amount less loss allowance) of the financial asset.

Credit-impaired financial assets

At each reporting date, the Group assesses whether a financial asset is credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable events:

- significant financial difficulties of the debtor;
- a breach of contract, such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise; or
- it becoming probable that the borrower will enter into bankruptcy or other financial reorganisation.

Write-off policy

The gross carrying amount of a financial asset and lease receivable is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

Subsequent recoveries of an asset that was previously written off are recognised as a reversal of impairment in profit or loss in the period in which the recovery occurs.

(ii) Impairment of other non-current assets

> Internal and external sources of information are reviewed at the end of each reporting period to identify indications that the following assets may be impaired or, except in the case of goodwill, an impairment loss previously recognised no longer exists or may have decreased:

- property, plant and equipment, including right-of-use assets;
- intangible assets;
- interest in an associate:
- goodwill; and
- investments in subsidiaries in the Company's statement of financial position.

If any such indication exists, the asset's recoverable amount is estimated. In addition, for goodwill and intangible assets that have indefinite useful lives, the recoverable amount is estimated annually, whether or not there is any indication of impairment.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

- (x)Expected credit losses ("ECLs") and impairment (continued)
  - (ii) Impairment of other non-current assets (continued)
    - Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit). A portion of the carrying amount of a corporate asset is allocated to an individual cash-generating unit if the allocation can be done on a reasonable and consistent basis, or to the smallest group of cashgenerating units if otherwise.

### Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cashgenerating unit to which it belongs, exceeds its recoverable amount, except for land and buildings which were revalued in 1984.

Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (or group of units) and then, to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal (if measurable) or value in use (if determinable). When an impairment loss arises on the land and buildings which were revalued in 1984, it will first be charged against the attributable balance relating to the properties included in the capital reserve and any excess will be charged to profit or loss.

### Reversals of impairment losses

In respect of assets other than goodwill, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed.

A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

#### (iii) Interim financial reporting and impairment

Under the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, the Group is required to prepare an interim financial report in compliance with IAS 34, Interim financial reporting, in respect of the first six months of the financial year. At the end of the interim period, the Group applies the same impairment testing, recognition, and reversal criteria as it would at the end of the financial year (see notes 1(x)(i) and (ii)).

Impairment losses recognised in an interim period in respect of goodwill are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Material accounting policies (continued)

#### (v) Employee benefits

(i) Short-term employee benefits and contributions to defined benefit retirement plans

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

#### (ii) Defined benefit retirement plans

The Group has the following defined benefit plans:

- LSP under the Hong Kong Employment Ordinance
- Fukuoka Prefecture and Saga Prefecture Truck Employees' Pension Fund (kouseinennkin)

The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods; that benefit is discounted to determine the present value. The calculation of definded benefit obligation is performed by a qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan.

Service cost and net interest expense (income) on the net defined benefit liability (asset) are recognised in profit or loss and allocated by function as part of "cost of sales", "distribution costs" or "administrative expenses". Current service cost is measured as the increase in the present value of the defined benefit obligation resulting from employee service in the current period. Net interest expense (income) for the period is determined by applying the discount rate used to measure the defined benefit obligation at the beginning of the reporting period to the net defined benefit liability (asset). The discount rate is the yield at the end of the reporting period on high quality corporate bonds that have maturity dates approximating the terms of the Group's obligations.

When the benefits of a plan are changed, or when a plan is curtailed, current service cost for the portion of the changed benefit related to past service by employees, or the gain or loss on curtailment, is recognised as an expense in profit or loss at the earlier of when the plan amendment or curtailment occurs and when related restructuring costs or termination benefits are recognised.

Remeasurements arising from defined benefit plans are recognised in other comprehensive income and reflected immediately in retained earnings. Remeasurements comprise actuarial gains and losses, the return on plan assets (excluding amounts included in net interest on the net defined benefit liability (asset)) and any change in the effect of the asset ceiling (excluding amounts included in net interest on the net defined benefit liability (asset)).

### (iii) Share-based payments

The fair value of the points granted under the stock compensation program ("Program") to employees of a subsidiary is recognised as an employee cost with a corresponding increase in stock compensation reserve within equity. The fair value is measured at grant date using the Black-Scholes model, taking into account the terms and conditions upon which the points were granted. Where the employees are rewarded with points based on their performance, they are entitled to convert each point into one share of the subsidiary. The total estimated fair value of the points is spread over the estimated conversion period.

The difference arising from transfer for conversion of points to shares of the subsidiary is debited/credited to stock compensation reserve. At the end of the reporting period, the Group revises its estimates of the number of shares that are expected to be ultimately converted. The impact of the revision of the estimates, if any, is recognised in profit or loss with a corresponding adjustment to the stock compensation reserve.

(Expressed in Hong Kong dollars unless otherwise indicated)

## 1 Material accounting policies (continued)

### (z) Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial information provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

### (aa) Dividends

Dividends are recognised as a liability in the period in which they are declared.

### (ab) Related parties

- (1) A person, or a close member of that person's family, is related to the Group if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (2) An entity is related to the Group if any of the following conditions applies:
  - (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (1).
  - (vii) A person identified in (1)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 2 Material accounting estimates and judgements

#### (a) Impairment of trade debtors and loans and advances

Debtors are reviewed periodically to assess for impairment. The Group estimates loss allowances for expected credit losses based on historical loss experience, loss given default and the current and forecast economic conditions for debtors with similar credit risk ageing of the receivables and customer credit worthiness. If the financial conditions of customers were to deteriorate, actual write off would be higher than expected. The methodology and assumptions used are reviewed regularly to reduce any difference between the loss estimates and actual amounts.

#### (b) Allowances for obsolescence of inventories

The Group determines the allowances for obsolescence of inventories based on current market conditions and historical experience of selling goods of similar nature. Due to changes in customers' preferences, actual saleability of goods may be different from estimation and profit or loss in future accounting periods could be affected by differences in this estimation.

#### (c) Valuation of investment properties

As described in note 12, investment properties are stated at fair value based on the valuation performed by an independent firm of surveyors or a director of the Company. In determining the fair value, a method of valuation is used which involves certain estimates including adjustment on the quality of the buildings against comparable properties.

#### (d) Impairment of property, plant and equipment

If circumstances indicate that carrying value of property, plant and equipment and interest in leasehold land may not be recoverable, these assets may be considered impaired, and an impairment loss may be recognised in accordance with IAS 36, Impairment of assets. The carrying amounts of these assets are reviewed periodically in order to assess whether the recoverable amounts have declined below the carrying amounts. These assets are tested for impairment whenever events or changes in circumstances indicate that their recorded carrying amount may not be recoverable. When such a decline has occurred, the carrying amount is reduced to recoverable amount. The recoverable amount is the greater of the net selling prices and the value in use. It is difficult to estimate precisely selling prices because quoted market prices for the Group's assets are not readily available. In determining the value in use, expected cash flows generated by the asset are discounted to their present value, which requires significant judgement relating to revenue and amount of operating costs. The Group uses all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of revenue and amount of operating costs.

#### (e) **Business acquisitions**

For the business acquisitions undertaken by the Group, the Group allocates the costs of the acquisition to the assets acquired and the liabilities assumed based on their estimated fair value on the date of acquisition. This process is commonly referred to as the purchase price allocation. As part of the purchase price allocation, the Group is required to determine the fair value of any identifiable assets acquired. The determination of the fair value of the assets acquired involves certain judgement and estimates.

The fair values of the identifiable assets were determined by the Group with inputs from the independent valuers using the direct market comparison method and direct capitalisation method. These inputs involving judgements and estimation can include, but are not limited to, determining appropriate market rent and capitalisation rate.

A change in the amount allocated to identifiable assets would have an offsetting effect on the amount of goodwill recognised from the acquisition and would change the amount of amortisation expense recognised related to those identifiable assets.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 3 Revenue

Revenue represents the sales value of goods sold, services provided to customers, rental income, interest income on loans and advances, management service fees, agency commission and handling fees and warranty income, net of goods and services taxes where applicable, is analysed as follows:

### (i) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products or service lines is as follows.

	2023 \$'000	2022 \$'000
Revenue from contracts with customers within the scope of IFRS 15		
Disaggregated by major products or services lines		
- Sale of goods	5,033,458	5,048,992
- Rendering of services	7,831,027	7,894,714
- Management service fees	1,000	1,000
- Agency commission and handling fees	35,310	29,742
- Warranty income	785	490
Revenue from other sources:		
- Gross rental from investment properties that are fixed	129,052	120,140
- Interest income on loans and advances	451,764	203,662
- Rental income for motor vehicles held for leasing	343,264	179,927
	13,825,660	13,478,667

Disaggregation of revenue from contracts with customers by the timing of revenue recognition and by geographic markets is disclosed in note 36(b).

The Group's customer base is diversified and the Group does not have any customer in 2022 and 2023 with whom transactions have exceeded 10% of the Group's revenue.

Further details regarding the Group's principal activities and segment information are disclosed in note 36.

(ii) Revenue expected to be recognised in the future arising from contracts with customers in existence at the reporting date

As at 31 December 2023, the aggregated amount of the transaction price allocated to the remaining performance obligations under the Group's existing contracts is \$36,624,000 (2022: \$35,947,000). This amount represents revenue expected to be recognised in the future from warranty services which should be distinct as a separate performance obligation in warranty service contracts or stated in a separate service contract entered into by the customers with the Group. The Group will recognise the expected revenue in future when or as the work is completed.

(Expressed in Hong Kong dollars unless otherwise indicated)

## Other net income

		2023	2022
		\$'000	\$'000
	Bank and other interest income on financial assets measured at amortised cost Dividend income	24,452	28,409
	- listed investments - unlisted investments	49,956	41,010 4,700
	Gain on disposal of investment properties	_	335,316
	Gain on disposal of investment properties  Gain on disposal of property, plant and equipment	26,351	12,818
	Loss on disposal of intangible assets	(565)	(6)
	Gain on deemed disposal of interest in an associate	_	97,288
	Valuation gain on investment properties, net	150,776	113,213
	Proceeds from sales of scrap materials	4,062	1,623
	Marketing subsidies	7,594	4,450
	Government grants	4,438	5,260
	Reimbursement for safety recall	-	3,298
	Others	40,887	33,320
		307,951	680,699
		2023 \$′000	2022 \$′000
	Other operating income/(expenses)		
		\$'000	\$'000
	Bank charges	(9,242)	(9,330)
	Reversal of impairment losses on trade debtors (note 22)	2,938	1,400
	Reversal/(provision) of impairment losses on loans and advances (note 23)	19,578	(11,290)
	Others	(8,799)	(26,890)
		4,475	(46,110)
6	Financing costs		
		2023	2022
		\$′000	\$'000
	Interest expense		<u> </u>
	- on borrowings and bank overdrafts	201,670	91,792
	- on leases liabilities	15,802	13,632
		217,472	105,424

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 7 **Profit before taxation**

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Profit before taxation is arrived at after charging/(crediting):

	2023	2022
	\$'000	
	\$ 000	\$'000
Cost of goods sold	3,946,844	4,205,842
Depreciation	3,3 10,0 11	1,203,012
- owned property, plant and equipment	391,662	311,109
- right-of-use assets	327,003	321,568
Amortisation of intangible assets	15,738	17,347
Auditors' remuneration	,	,-
- audit services	11,898	11,937
- tax services	570	662
- others	125	85
Provision for warranties	42,325	33,102
Net foreign exchange loss	22,883	293,494
Rentals receivable from investment properties less direct		
outgoings of \$38,404,000 (2022: \$38,053,000)	(90,648)	(82,087)
Personnel expenses		
	2023	2022
	\$'000	\$'000
Wages and salaries	703,170	770,361
Retirement benefit costs	81,288	73,778
Share based payment expenses (note 32)	2,853	1,311
Others	96,427	78,147
	883,738	923,597

The Group makes contributions to defined benefit plans and defined contribution retirement plans pursuant to the rules and regulations applicable to the Group in the countries where the Group operates. The Group's obligation for the payment of retirement benefits are set out in note 27.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### Directors' and senior executives' remuneration 9

Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 (a) of the Companies (Disclosure of Information about Benefits of Directors) Regulation are as follows:

		Salaries, allowances		Retirement	
	Directors'	and benefits	Discretionary	scheme	
	fees \$'000	in kind \$'000	bonuses \$'000	contributions \$'000	Total \$'000
	\$ 000	\$ 000	\$ 000	<b>3 000</b>	\$ 000
2023					
Executive directors					
Tan Eng Soon	1,955	19,283	-	45	21,283
Glenn Tan Chun Hong	860	5,502	_	102	6,464
Tan Kheng Leong	345	3,467	-	45	3,857
Sng Chiew Huat	715	5,605	-	45	6,365
Non-executive directors					
Joseph Ong Yong Loke	1,631	189	_	_	1,820
Gillian Tan Tsui Lyn*	_	_	_	_	_
Independent non-executive directors					
Ng Kim Tuck	391	_	-	_	391
Azman Bin Badrillah	335	-	-	_	335
Prechaya Ebrahim	255	-	-	_	255
Teo Ek Kee	391	_	-	_	391
Charles Tseng Chia Chun	358	_	_	_	358
	7,236	34,046	_	237	41,519

(Expressed in Hong Kong dollars unless otherwise indicated)

#### Directors' and senior executives' remuneration (continued) 9

Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and (a) Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation are as follows: (continued)

		Salaries,			
		allowances		Retirement	
	Directors'	and benefits	Discretionary	scheme	Total
	fees	in kind	bonuses	contributions	Total
	\$'000	\$′000	\$'000	\$'000	\$'000
2022					
Executive directors					
Tan Eng Soon	4,640	18,779	3,521	43	26,983
Glenn Tan Chun Hong	1,880	5,358	1,005	99	8,342
Tan Kheng Leong	300	3,376	260	43	3,979
Sng Chiew Huat	1,410	5,459	1,024	43	7,936
Non-executive director					
Joseph Ong Yong Loke	882	-	-	-	882
Independent non-executive directors					
Ng Kim Tuck	340	-		-	340
Azman Bin Badrillah	310	_	_	_	310
Prechaya Ebrahim	200	_	_	_	200
Teo Ek Kee	340	_	_	_	340
Charles Tseng Chia Chun	_	_	_	_	_
•	10,302	32,972	5,810	228	49,312

Gillian Tan Tsui Lyn was appointed as non-executive director on 27 February 2023.

(b) Of the five individuals with the highest emoluments, four (2022: three) are directors whose emoluments are disclosed in note 9(a) above. The emoluments in respect of the other one (2022: two) individual is as follows:

	2023	2022
	\$'000	\$'000
Salaries and other emoluments	4,562	10,335

The emoluments of the one (2022: two) individual with the highest emoluments is within the following band:

	2023 Number of individuals	2022 Number of individuals
\$4,000,001 - \$4,500,000	-	1
\$4,500,001 - \$5,000,000 \$5,500,001 - \$6,000,000		_ 1

(Expressed in Hong Kong dollars unless otherwise indicated)

#### **Taxation** 10

#### Taxation in the consolidated statement of profit or loss represents: (a)

	2023	2022
	\$'000	\$'000
Current tax expense		
Provision for the year	278,128	269,647
Over-provision in respect of prior years	(4,482)	(4,053)
	273,646	265,594
Deferred tax expense		
Origination and reversal of temporary differences	(8,378)	(443)
Total income tax expense in the consolidated statement of		
profit or loss	265,268	265,151

No provision for Hong Kong Profits Tax has been made in the financial statements as the Group did not generate assessable profit in Hong Kong during the current and prior years.

The statutory corporate income tax rate for the Group's operations in Singapore, Japan and Taiwan is 17% (2022: 17%), 31% (2022: 31%) and 20% (2022: 20%) respectively. Taxation for other subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant jurisdictions.

#### (b) Reconciliation between tax expense and accounting profit at applicable tax rates:

	2023	2022
	\$'000	\$'000
Profit before taxation	645,848	775,815
Notional tax on profit before taxation, calculated at the rates applicable		
to profits in the jurisdictions concerned	166,874	181,214
Adjustments resulting from:		
Tax effect of non-deductible expenses	12,890	59,605
Tax effect of non-taxable income	(52,251)	(110,616)
Tax effect of tax losses not recognised	95,041	111,398
Tax effect of previously unrecognised tax losses or deductible		
temporary differences utilised	(8,901)	(11,972)
Withholding tax on dividend income from subsidiaries (note)	56,097	39,575
Over-provision in respect of prior years	(4,482)	(4,053)
Actual tax expense	265,268	265,151

Note: Withholding tax on dividend income is charged at the appropriate withholding tax rates applicable to the relevant jurisdictions.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### **Taxation (continued)** 10

#### (c) Deferred tax assets and liabilities

Deferred tax assets and deferred tax liabilities of the Group at 31 December 2023 are attributable to the items detailed in the table below:

		2023			2022	
	Assets \$'000	Liabilities \$'000	Net \$'000	Assets \$'000	Liabilities \$'000	Net \$'000
	<b>3</b> 000	<b>3</b> 000	<b>3</b> 000	<b>3 000</b>	<b>3</b> 000	<b>———</b>
Property, plant and						
equipment	12,404	(220,395)	(207,991)	488	(176,318)	(175,830)
Investment properties	· _	(24,277)	(24,277)	_	(25,945)	(25,945)
Investments designated as at						
fair value through other						
comprehensive income	_	(7,458)	(7,458)	_	(6,380)	(6,380)
Inventories	1,697	_	1,697	1,992	_	1,992
Trade debtors	24,460	_	24,460	21,760	_	21,760
Loans and advances	_	(30,266)	(30,266)	_	(40,645)	(40,645)
Creditors and accruals	38,615	_	38,615	39,265	_	39,265
Provisions	8,113	_	8,113	7,430	_	7,430
Intangible assets	_	(3,018)	(3,018)	_	(5,690)	(5,690)
Tax losses carried-forward	16,791	_	16,791	15,249	_	15,249
Deferred tax						
assets/(liabilities)	102,080	(285,414)	(183,334)	86,184	(254,978)	(168,794)
Set-off within legal tax units	,,,,,,	,	( 11,11 )	,	( - ,,	(
and jurisdictions	(13,089)	13,089	_	(18,649)	18,649	
Net deferred tax						
assets/(liabilities)	88,991	(272,325)	(183,334)	67,535	(236,329)	(168,794)

In accordance with the accounting policy set out in note 1(o), the Group has not recognised deferred tax assets in respect of cumulative tax losses and other deductible temporary differences of \$3,068,000,000 (2022: \$3,499,000,000) as it is not probable that future taxable profits against which the losses can be utilised will be available in the relevant tax jurisdiction and entity. Among these tax losses, \$2,213,175,000 (2022: \$2,817,571,000) will expire within 3 to 10 years after the end of the reporting period. The remaining tax losses do not expire under current tax legislations.

At 31 December 2023, temporary differences relating to the undistributed profits of subsidiaries amounted to \$2,651,875,000 (2022: \$2,640,502,000). Deferred tax liabilities of \$419,398,000 (2022: \$412,439,000) have not been recognised in respect of the tax that would be payable on distribution of these retained profits as the Company controls the dividend policy of these subsidiaries and the directors are of the opinion that profits will not be distributed in the foreseeable future.

(Expressed in Hong Kong dollars unless otherwise indicated)

### **Taxation (continued)** 10

Movement in deferred tax liabilities of the Group during the year:

-	Balance at 1 January 2022 \$'000	Additions through step acquisition of Ethoz Group (Note 20(c)) \$'000	Exchange adjustment \$'000	Recognised in other comprehensive income \$'000	Recognised in profit or loss \$'000	Balance at 31 December 2022 \$'000
Property, plant and equipment	(83,165)	(98,676)	5,127	-	884	(175,830)
Investment properties	(25,230)	671	2,069	_	(3,455)	(25,945)
Investments designated as at fair value through other comprehensive income	(6,717)	_	865	(528)	_	(6,380)
Inventories	2,085	_	(58)	_	(35)	1,992
Trade debtors	4,947	15,836	347	_	630	21,760
Loans and advances	-	(40,214)	(1,167)	_	736	(40,645)
Creditors and accruals	44,879	2,590	(5,335)	204	(3,073)	39,265
Provisions	4,925	_	(511)	_	3,016	7,430
Intangible assets	(9,362)	_	-	_	3,672	(5,690)
Tax losses carried- forward	17,181		_	_	(1,932)	15,249
_	(50,457)	(119,793)	1,337	(324)	443	(168,794)

(Expressed in Hong Kong dollars unless otherwise indicated)

#### **Taxation (continued)** 10

### Movement in deferred tax liabilities of the Group during the year: (continued) (d)

	Balance at 1 January 2023 \$'000	Additions through step acquisition of IKEDA (Note 20(b)) \$'000	Exchange adjustment \$'000	Recognised in other comprehensive income \$'000	Recognised in profit or loss \$'000	Balance at 31 December 2023 \$'000
Property, plant and equipment	(175,830)	-	830	-	(32,991)	(207,991)
Investment properties	(25,945)	_	3,381	-	(1,713)	(24,277)
Investments designated as at fair value through other comprehensive income	(6,380)	_	_	(1,483)	405	(7,458)
Inventories	1,992	_	(52)	_	(243)	1,697
Trade debtors	21,760	_	266	_	2,434	24,460
Loans and advances	(40,645)	_	(855)	-	11,234	(30,266)
Creditors and accruals	39,265	-	(7,299)	189	6,460	38,615
Provisions	7,430	_	37	_	646	8,113
Intangible assets	(5,690)	(18,043)	111	_	20,604	(3,018)
Tax losses carried- forward	15,249	-	-	_	1,542	16,791
	(168,794)	(18,043)	(3,581)	(1,294)	8,378	(183,334)

### 11 **Earnings per share**

The calculation of basic earnings per share is based on the profit attributable to equity shareholders of the Company of \$280,330,000 (2022: \$418,073,000) and the number of 2,013,309,000 ordinary shares (2022: 2,013,309,000) in issue during the year.

Diluted earnings per share for the years ended 31 December 2023 and 2022 is the same as basic earnings per share as there were no dilutive securities outstanding during the years presented.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 12 **Investment properties**

	Freehold land and buildings \$'000	Leasehold land and buildings \$'000	Total \$'000
At 1 January 2022 Additions Additions through step acquisition of Ethoz Group (note 20(c)) Disposals Fair value adjustments Exchange adjustments	3,140,178 149,812 49,083 (49,449) 138,195 (22,052)	924,840 17,637 – (547,918) (24,982) (7,986)	4,065,018 167,449 49,083 (597,367) 113,213 (30,038)
At 31 December 2022	3,405,767	361,591	3,767,358
At 1 January 2023 Additions Additions through acquisition of So-ing (note 20(a)) Fair value adjustments Exchange adjustments	3,405,767 27,987 1,873 169,220 49,172	361,591 - - (18,444) 2,871	3,767,358 27,987 1,873 150,776 52,043
At 31 December 2023	3,654,019	346,018	4,000,037

#### Fair value measurement of properties (a)

### Fair value hierarchy (i)

The following table presents the fair value of the Group's investment properties measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in IFRS 13, Fair value measurement. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

-	Level 1 valuations:	Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date
-	Level 2 valuations:	Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available
-	Level 3 valuations:	Fair value measured using significant unobservable inputs

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) (Expressed in Hong Kong dollars unless otherwise indicated)

### 12 **Investment properties (continued)**

### (a) Fair value measurement of properties (continued)

(i) Fair value hierarchy (continued)

	Fair value at 31 December		measurements 2023 categoris	
	2023	Level 1	Level 2	Level 3
	\$'000	\$'000	\$′000	\$′000
Recurring fair value measurement				
- Freehold land and buildings				
- Singapore	3,360,403	_	_	3,360,403
- Japan	293,616	-	_	293,616
	3,654,019	_	-	3,654,019
- Leasehold land and buildings	······································	·····		•••••••••••••••••••••••••••••••••••••••
- Hong Kong	207,903	-	_	207,903
- Singapore	138,115			138,115
	346,018			346,018
	4,000,037	-	-	4,000,037
	Fair value at 31 December 2022 \$'000		measurements 2022 categoris Level 2 \$'000	
Recurring fair value measurement				
- Freehold land and buildings				
- Singapore	3,103,629	_	_	3,103,629
- Japan	302,138			302,138
	3,405,767	<u> </u>		3,405,767
- Leasehold land and buildings				
- Hong Kong	222,258	_	_	222,258
- Singapore	139,333			139,333
	361,591	<del>-</del>	<u> </u>	361,591

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 12 Investment properties (continued)

#### Fair value measurement of properties (continued) (a)

#### Fair value hierarchy (continued) (i)

During the year ended 31 December 2023, there were no transfers between levels (2022: nil). The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

All of the Group's investment properties were revalued as at 31 December 2023. The valuations were carried out either by a director of the Company or an independent firm of surveyors, Midzuki Real Estate Appraisal Firm Co., Ltd.

The director of the Company who is a member of the Singapore Institute of Surveyors and Valuers, carried out valuations for investment properties in Hong Kong and Singapore by using the market comparison approach.

Midzuki Real Estate Appraisal Firm Co., Ltd., which has among its staff members of certified real estate appraisers in Japan, carried out valuation for the Group's investment properties in Japan by using the discounted cash flow approach.

#### (ii) Information about Level 3 fair value measurements

	Valuation techniques	Unobservable input	Range
<ul> <li>Freehold land and buildings</li> </ul>			
- Singapore	Market comparison approach	Discount/premium on quality of the buildings	-15% to 25% (2022: -25% to 25%)
- Japan	Discounted cash flow approach	Discount rate	4.2% (2022: 4.4%)
<ul> <li>Leasehold land and buildings</li> </ul>			
- Hong Kong	Market comparison approach	Discount/premium on quality of the buildings	-28% to 37% (2022: -8% to 11%)
- Singapore	Market comparison approach	Discount/premium on quality of the buildings	-34% to 22% (2022: -24% to 26%)

The fair value of investment properties in Singapore is determined by the market comparison approach by reference to recent sales prices of comparable properties, adjusted for a premium or a discount specific to the quality of the Group's investment properties compared to recent sales. Higher premium for higher quality buildings will result in a higher fair value measurement.

The fair value of investment properties located in Japan is determined by the discounted cash flow approach (an approach within the income approach) based on the expected market rental growth and occupancy rate of the respective properties.

The fair value of investment properties located in Hong Kong is determined by using the market comparison approach with reference to recent sales prices of comparable properties, adjusted for a premium or a discount specific to the quality of the Group's investment properties compared to recent sales. Higher premium for higher quality buildings will result in a higher fair value measurement.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### **Investment properties (continued)** 12

- (a) Fair value measurement of properties (continued)
  - Information about Level 3 fair value measurements (continued)

The movements during the year in the balance of these Level 3 fair value measurements are as follows:

	2023 \$'000	2022 \$'000
Freehold land and buildings - Singapore At 1 January Additions Additions through step acquisition of Ethoz Group (note 20(c)) Disposals (note) Exchange adjustments Fair value adjustments At 31 December	3,103,629 25,955 - - 68,261 162,558 3,360,403	2,799,898 149,812 49,083 (49,449) 21,840 132,445 3,103,629
Freehold land and buildings - Japan At 1 January Additions Additions through acquisition of So-ing (note 20(a)) Exchange adjustments Fair value adjustments At 31 December	302,138 2,032 1,873 (19,089) 6,662 293,616	340,280 - - (43,892) 5,750 302,138
Leasehold land and buildings - Hong Kong At 1 January Fair value adjustments At 31 December	222,258 (14,355) 207,903	223,804 (1,546) 222,258
Leasehold land and buildings - Singapore At 1 January Additions Disposals (note) Exchange adjustments Fair value adjustments At 31 December	139,333 - - 2,871 (4,089) 138,115	701,036 17,637 (547,918) (7,986) (23,436) 139,333

Note: There was no disposal of investment properties during the year. During the year ended 31 December 2022, investment properties with carrying amount of \$597,367,000 were disposed of, for a proceeds of \$932,683,000 and a gain on disposal of \$335,316,000 was recognised accordingly.

Property valuation reserve of \$331,167,000 was also released to retained profits upon the disposal during the year ended 31 December 2022.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 12 **Investment properties (continued)**

An analysis of the valuation of freehold and leasehold land and buildings is as follows: (b)

	Freeho and bu		Leasehold land and buildings		
	2023 \$'000	2022 \$'000	2023 \$'000	2022 \$'000	
In Hong Kong with remaining lease term of: - Medium term lease	-	-	207,903	222,258	
Outside Hong Kong - Freehold with remaining lease term of: - Long lease	3,654,019	3,405,767	- 138,115	139,333	
	3,654,019	3,405,767	346,018	361,591	

(c) The Group leases out investment property under operating leases. The leases typically run for an initial period of one to five years, with an option to renew the lease after that date at which time all terms are renegotiated. None of the leases includes variable lease payments.

Undiscounted lease payments under non-cancellable operating leases in place at the reporting date will be receivable by the Group in future periods as follows:

Within 1 year After 1 year but within 2 years After 2 year but within 3 years

2023	2022
\$'000	\$'000
9,313	9,691
5,048	14,451
186	210
14,547	24,352

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) (Expressed in Hong Kong dollars unless otherwise indicated)

### Property, plant and equipment 13

#### (a) Reconciliation of carrying amount

		Interest in leasehold land \$'000	Buildings \$'000	Plant, machinery and equipment \$'000	Furniture, fixtures, fittings and office equipment \$'000	Motor vehicles \$'000	Construction in progress	Other properties leased for own use \$'000	Total <b>\$'000</b>
Cost or valuation:									
At 1 January 2023	1,078,640	182,536	2,841,857	809,825	506,886	1,962,612	27,747	1,161,168	8,571,271
Exchange adjustments	(6,182)	1,962	12,594	(1,478)	(604)	(25,068)	246	(42,721)	(61,251)
Additions	-	_	80,101	46,474	20,288	386,140	103,469	130,255	766,727
Acquisition of So-ing (note 20(a))	36,757	_	9,980	50	12	14,387	_	_	61,186
Disposals	-	_	(3,060)	(103,362)	(8,056)	(346,890)	_	(138,909)	(600,277)
Transfer from/(to) construction in progress	-		1,939	1,069	18,399	18,521	(41,560)	1,632	-
At 31 December 2023	1,109,215	184,498	2,943,411	752,578	536,925	2,009,702	89,902	1,111,425	8,737,656
Representing:									
Cost	876,026	184,498	2,879,855	752,578	536,925	2,009,702	89,902	1,111,425	8,440,911
Valuation - 1984	233,189		63,556				_		296,745
	1,109,215	184,498	2,943,411	752,578	536,925	2,009,702	89,902	1,111,425	8,737,656
Accumulated amortisation and depreciation and impairment losses:									
At 1 January 2023	-	124,246	1,016,221	376,549	432,526	484,542	-	504,929	2,939,013
Exchange adjustments	-	1,824	852	(2,451)	(454)	(14,900)	-	(20,496)	(35,625)
Charge for the year	-	5,827	101,616	48,848	29,206	289,886	-	243,282	718,665
Written back on disposals	_		(1,418)	(95,979)	(7,195)	(254,013)	-	(131,440)	(490,045)
At 31 December 2023		131,897	1,117,271	326,967	454,083	505,515		596,275	3,132,008
Net book value:									
At 31 December 2023	1,109,215	52,601	1,826,140	425,611	82,842	1,504,187	89,902	515,150	5,605,648

(Expressed in Hong Kong dollars unless otherwise indicated)

### Property, plant and equipment (continued) 13

### Reconciliation of carrying amount (continued)

		Interest in leasehold land \$'000	Buildings \$'000	Plant, machinery and equipment \$'000	Furniture, fixtures, fittings and office equipment \$'000	Motor vehicles \$'000	Construction in progress	Other properties leased for own use \$'000	Total \$'000
Cost or valuation:									
At 1 January 2022	1,162,635	163,833	2,730,483	836,927	507,908	1,028,407	16,948	1,059,899	7,507,040
Exchange adjustments	(83,995)	(6,289)	(121,868)	(32,211)	(25,356)	(101,473)	(2,119)	(83,449)	(456,760)
Additions	_	_	73,792	25,524	25,386	373,984	33,573	219,225	751,484
Acquisition of IKEDA (note 20(b))	-	_	_	_	68	_	_	_	68
Additions through step acquisition of Ethoz									
Group (note 20(c))	-	24,992	168,807	-	16,408	778,241	2,243	50,951	1,041,642
Disposals	-	-	(9,696)	(26,734)	(18,518)	(131,769)	(28)	(85,458)	(272,203)
Transfer from/(to) construction in progress		_	339	6,319	990	15,222	(22,870)	_	
At 31 December 2022	1,078,640	182,536	2,841,857	809,825	506,886	1,962,612	27,747	1,161,168	8,571,271
Representing:									
Cost	850,257	182,536	2,779,611	809,825	506,886	1,962,612	27,747	1,161,168	8,280,642
Valuation - 1984	228,383		62,246	_	_	_	_	_	290,629
	1,078,640	182,536	2,841,857	809,825	506,886	1,962,612	27,747	1,161,168	8,571,271
Accumulated amortisation and depreciation:									
At 1 January 2022	-	120,848	984,665	346,033	443,111	426,239	_	374,472	2,695,368
Exchange adjustments	_	(1,936)	(57,753)	(11,086)	(21,336)	(34,441)	_	(35,160)	(161,712)
Charge for the year	_	5,334	98,050	66,484	29,029	192,902	_	240,878	632,677
Written back on disposals	_	_	(8,741)	(24,882)	(18,278)	(100,158)	_	(75,261)	(227,320)
At 31 December 2022		124,246	1,016,221	376,549	432,526	484,542	_	504,929	2,939,013
Net book value:		•••••••••••••••••••••••••••••••••••••••		•••••••••••••••••••••••••••••••••••••••		••••••••••	•••••••••••		······································
At 31 December 2022	1,078,640	58,290	1,825,636	433,276	74,360	1,478,070	27,747	656,239	5,632,258

(Expressed in Hong Kong dollars unless otherwise indicated)

### 13 Property, plant and equipment (continued)

### (a) Reconciliation of carrying amount (continued)

- (i) Certain land and buildings were revalued by the directors based on independent professional valuations in 1984. These properties are carried at the respective revalued amounts totalling Singapore Dollar ("SGD") 50,061,000 (equivalent to \$296,745,000 (2022: \$290,629,000)) as their deemed cost, as the amount of the adjustments relating to prior periods could not be reasonably determined when IFRSs were first adopted for the purpose of preparing financial statements prior to the initial public offering of the Company. The requirements of IAS 16, *Property, plant and equipment* with respect to assets carried at amounts other than cost less accumulated depreciation are therefore not applicable.
- (ii) The Group rents out certain motor vehicles, trucks and forklifts (included in plant, machinery and equipment). The rental period typically runs for an initial period within one year, with an option to renew upon expiry at which time all terms are renegotiated. None of the rental agreements includes variable lease payments.

The cost of motor vehicles and machineries of the Group held for rental amounted to a total of \$1,043,681,000 (2022: \$1,033,205,000), the related accumulated depreciation and depreciation charges for the year amounted to a total of \$95,488,000 (2022: \$108,291,000) and \$186,344,000 (2022: \$85,189,000).

Undiscounted lease payments under non-cancellable operating leases in place at the reporting date will be receivable by the Group in future periods are \$354,453,000 within one year (2022: \$296,763,000 within one year). Where practicable, the Group obtains residual value guarantees from the lessee to reduce the residual asset risk.

### (b) Right-of-use assets

The analysis of the net book value of right-of-use assets by class of underlying asset is as follows:

	Note	2023 \$'000	2022 \$'000
Leasehold land and buildings held for own use, carried at depreciated cost in Hong Kong, with remaining lease term of:	(i)	40.470	44.752
<ul> <li>Short-term lease</li> <li>Leasehold land and building held for own use, carried at depreciated cost outside Hong Kong, with remaining lease term of:</li> </ul>	(i)	10,178	11,752
- Medium-term lease		1,266,007	1,312,424
- Short-term lease		46,822	15,476
		1,323,007	1,339,652
Other properties leased for own use, carried at depreciated cost	(ii)	515,150	656,239
Plant, machinery and equipment, carried at depreciated cost	(iii)	-	13
Motor vehicles, carried at depreciated cost	(iii)	36,629	48,305
		1,874,786	2,044,209

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 13 Property, plant and equipment (continued)

#### (b) Right-of-use assets (continued)

The analysis of expense items in relation to leases recognised in profit or loss is as follows:

	2023	2022
	\$'000	\$'000
Depreciation charge of right-of-use assets by class of underlying asset:		
Leasehold land and buildings	72,965	67,850
Other properties leased for own use	243,282	240,878
Plant, machinery and equipment	12	198
Motor vehicles	10,744	12,642
	327,003	321,568
Interest on lease liabilities (note 6)	15,802	13,632
Expense relating to short-term leases	12,702	8,906
COVID-19-related rent concession received	_	(381)

During the year, additions to right-of-use assets were \$177,455,000 (2022: \$297,488,000). This amount included additions of leasehold properties of \$40,059,000 (2022: \$61,424,000) and the remainder primarily related to the capitalised lease payments payable under new tenancy agreements.

Details of total cash outflow for leases and the maturity analysis of lease liabilities are set out in notes 24(c) and 26, respectively.

The Group applied the practical expedient in paragraph 46A of IFRS 16 to all eligible rent concessions received by the Group in 2022. Further details are disclosed in (ii) below.

### (i) Leasehold land and buildings

The Group holds several buildings for its distribution and dealership business. The Group is the registered owner of these property interests, including the whole or part of undivided share in the underlying land. Lump sum payments were made upfront to acquire these property interests from their previous registered owners, and there are no ongoing payments to be made under the terms of the land lease, other than payments based on ratable values set by the relevant government authorities. These payments vary from time to time and are payable to the relevant government authorities.

#### (ii) Other properties leased for own use

The Group has obtained the right to use other properties as its offices, warehouses and retail stores through tenancy agreements. The leases typically run for an initial period of one to nineteen years. In 2022, the Group received rent concessions in the form of discount on fixed payments as a result of severe social distancing and travel restriction measures introduced to contain the spread of COVID-19.

#### (iii) Plant, machinery and equipment and motor vehicles

The Group leases production plant, machinery, equipment and motor vehicles under leases expiring from one to three years. Some leases include an option to renew the lease when all terms are renegotiated. None of the leases includes variable lease payments.

(Expressed in Hong Kong dollars unless otherwise indicated)

# 14 Intangible assets

	Customer relationships \$'000	Backlog \$'000	Computer software \$'000	Others \$'000	Total \$'000
Cost:					
At 1 January 2023	57,830	10,622	71,481	58	139,991
Exchange adjustments	(8,986)	(674)	(4,580)	(3)	(14,243)
Additions	_	_	30,933	_	30,933
Transfer from goodwill (note 20(b))	53,067	-	-	-	53,067
Acquisition of So-ing			40		4.0
(note 20(a))	_	_	10	_	(20.527)
Disposals			(20,537)		(20,537)
At 31 December 2023	101,911	9,948	77,307	55	189,221
Accumulated amortisation:					
At 1 January 2023	49,155	_	51,561	25	100,741
Exchange adjustments	(3,163)	-	(3,207)	(2)	(6,372)
Charge for the year	10,186	_	5,548	4	15,738
Written back on disposals	_	_	(19,972)	_	(19,972)
At 31 December 2023	56,178	_	33,930	27	90,135
Net book value:	•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••		
At 31 December 2023	45,733	9,948	43,377	28	99,086
Cost:	66 270	12 102	76 224	17 225	172 120
At 1 January 2022 Exchange adjustments	66,379 (8,549)	12,192 (1,570)	76,324 (9,896)	17,225 (2,023)	172,120 (22,038)
Additions	(6,549)	(1,370)	9,924	(2,023)	9,924
Disposals	_	_	(4,871)	(15,144)	(20,015)
At 31 December 2022	57,830	10,622	71,481	58	139,991
At 51 December 2022	37,030	10,022	71,401		
Accumulated amortisation:					
At 1 January 2022	49,784	_	54,258	14,609	118,651
Exchange adjustments	(6,488)	_	(7,044)	(1,716)	(15,248)
Charge for the year	5,859	_	9,212	2,276	17,347
Written back on disposals		_	(4,865)	(15,144)	(20,009)
At 31 December 2022	49,155	_	51,561	25	100,741
Net book value:					
At 31 December 2022	8,675	10,622	19,920	33	39,250

The amortisation charge for the year is included in "distribution costs" in the consolidated statement of profit or loss.

The intangible asset with indefinite useful life is allocated to the Group's transportation activities based in Japan. No impairment loss was recognised during the year (2022: \$Nil).

(Expressed in Hong Kong dollars unless otherwise indicated)

### 15 Goodwill

	Total \$'000
Cost:	
At 1 January 2023	79,498
Addition through acquisition of So-ing (note 20(a))	67,122
Transfer to intangible assets (note 20(b))	(35,024)
Exchange adjustments	3,470
At 31 December 2023	115,066
Carrying amount:	
At 31 December 2023	115,066
Cost:	
At 1 January 2022	31,769
Addition through acquisition of IKEDA (note 20(b))	47,553
Addition through step acquisition of Ethoz Group (note 20(c))	9,618
Exchange adjustments	(9,442)
At 31 December 2022	79,498
Carrying amount:	
At 31 December 2022	79,498

Impairment tests for cash-generating units containing goodwill

Goodwill is allocated to the Group's cash-generating units ("CGUs") identified according to country of operation and operating segment as follows:

	2023	2022
	\$'000	\$'000
Transportation activities - Japan	104,961	69,601
Other unit without significant goodwill	10,105	9,897
	115,066	79,498

Impairment assessment has been performed on the CGUs and no impairment loss is considered necessary at 31 December 2023 (2022: \$Nil).

### 16 Interest in subsidiaries

The following list contains only the particulars of subsidiaries as at 31 December 2023 which principally affected the results, assets or liabilities of the Group. The class of shares held is ordinary unless otherwise stated.

Name	Place of incorporation/ establishment and operation	Particulars of issued/ registered and paid- up capital	Percentage of equity indirectly held through subsidiaries	Principal activities
Tan Chong & Sons Motor Company (Singapore) Private Limited	Singapore	Ordinary shares of SGD100,000,000 Redeemable preference shares of SGD100,000,000	100%	Treasury management for group entities
Tan Chong Motor Sales Pte Ltd.	Singapore	SGD10,000,000	100%	Distribution of motor vehicles

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) (Expressed in Hong Kong dollars unless otherwise indicated)

### Interest in subsidiaries (continued) 16

Name	Place of incorporation/ establishment and operation	Particulars of issued/ registered and paid- up capital	Percentage of equity indirectly held through subsidiaries	Principal activities
Singapore Automotive Industries Private Limited	Singapore	SGD2,000,000	100%	Distribution of auto spare parts
Tan Chong Industrial Machinery (Pte) Ltd.	Singapore	Ordinary shares of SGD4,000,000 Redeemable preference shares of SGD25,000,000	100%	Distribution of heavy commercial vehicles and industrial equipment, rental of machinery and provision of workshop services
Motor Image Enterprises Pte Ltd.	Singapore	SGD50,000	100%	Distribution of motor vehicles
Tan Chong Credit Private Ltd.	Singapore	Ordinary shares of SGD34,100,000 Redeemable preference shares of SGD25,000,000	100%	Hire purchase financing and insurance agency
Tan Chong Realty (Private) Limited	Singapore	Ordinary shares of SGD32,900,000 Redeemable preference shares of SGD50,000,000	100%	Property investment
Brizay Property Pte Ltd.	Singapore	SGD2	100%	Property investment
Ethoz Group Ltd. ("Ethoz Group")	Singapore	SGD1,280,000	100%	Sale, leasing and financing of motor vehicles, leasing of equipment, commercial loans and provision of motor vehicles repair services
Ethoz Protect Pte Ltd	Singapore	SGD100,000	100%	Motor vehicles repair and maintenance services
Ethoz Capital Ltd	Singapore	SGD50,000,000	100%	Financing of commercial loans, leasing and financing of motor vehicles
Ethoz Auto Leasing Ltd	Singapore	SGD50,000,000	100%	Sale and leasing of motor vehicles
Ethoz Solar Ltd	Singapore	SGD1,000,000	100%	Generation and sales of electricity by other sources (e.g. solar power)
Advance Pacific Holdings Limited	Hong Kong	\$8,500,000	100%	Investment holding
Motor Image (HK) Limited	Hong Kong	\$8,000,000	100%	Distribution of motor vehicles
Motor Image (Guangzhou) Co., Ltd. #	PRC	Registered and paid up capital of HKD\$120,000,000	100%	Distribution of motor vehicles

(Expressed in Hong Kong dollars unless otherwise indicated)

# 16 Interest in subsidiaries (continued)

Name	Place of incorporation/ establishment and operation	Particulars of issued/registered and paid up capital	Percentage of equity indirectly held through subsidiaries	Principal activities
Ethoz Capital (China) Ltd #	PRC	RMB 500,000,000	100%	Financing leasing services
Motor Image Pilipinas, Inc.	Republic of the Philippines	Peso 137,625,000	100%	Distribution of motor vehicles
Taiwan Motor Image Co., Ltd.	Taiwan	NTD 5,000,000	100%	Distribution of motor vehicles
Subaru of Taiwan Co., Ltd.	Taiwan	NTD 53,000,000	65%	Distribution of motor vehicles and related products
Nissan Diesel (Thailand) Company Limited	Thailand	Ordinary shares of Baht 1,646,456,000 Redeemable preference shares of Baht 250,000,000	100%	Trading of spare parts and provision of workshop services
Fuso Truck (Thailand) Co., Ltd.	Thailand	Baht 100,000,000	100%	Distribution of heavy commercial vehicles and related products and provision of workshop services
TC Subaru (Thailand) Co.,Ltd.	Thailand	Baht 103,755,000	100%	Distribution of motor vehicles
Tan Chong Subaru Automotive (Thailand) Co., Ltd.	Thailand	Baht 5,000,000,000	74.9%	Manufacturing/ assembling of vehicles
TC Manufacturing and Assembly (Thailand) Co., Ltd.	Thailand	Baht 1,503,300,000	100%	Assembling of vehicle parts
TC Subaru Sdn. Bhd.	Malaysia	MYR 3,000,000	100%	Distribution of motor vehicle and provision of workshop services
Ethoz Equip Capital Berhad	Malaysia	MYR 10,000,000	100%	Rental and leasing of equipment
Motor Image Vietnam Co., Ltd.	Vietnam	VND 8,901,000,000	100%	Distribution of motor vehicles
Zero Co., Ltd. ("Zero")	Japan	JPY 3,390,798,450	53.20%	Investment holding, used-car trading and provision of vehicle transportation and maintenance services
Zero Plus Kanto Co., Ltd.	Japan	JPY 15,000,000	53.20%	Provision of vehicle transportation services
Kyuso Co., Ltd.	Japan	JPY 60,000,000	53.20%	Provision of cargo logistics services
Japan Relief Co., Ltd.	Japan	JPY 83,124,775	53.20%	Provision of human resources services

(Expressed in Hong Kong dollars unless otherwise indicated)

#### Interest in subsidiaries (continued) 16

Name	Place of incorporation/ establishment and operation	Particulars of issued/registered and paid up capital	Percentage of equity indirectly held through subsidiaries	Principal activities
Zero Plus BHS Co., Ltd.	Japan	JPY 10,000,000	53.20%	Provision of vehicle transportation services
Zero Plus IKEDA Co., Ltd. ("Zero Plus IKEDA")	Japan	JPY 10,000,000	53.20%	Provision of vehicle transportation services
So-ing Co., Ltd ("So-ing") (note)	Japan	JPY 25,000,000	53.20%	Provision of vehicle transportation service and auction site operation business

Note: So-ing was acquired by the Group during the year ended 31 December 2023, further details of which are set out in note 20(a) to these financial statements.

### # Registered under the laws of the PRC as a foreign investment enterprise

The following table lists out the information relating to Zero, the only subsidiary of the Group which has a material NCI. The summarised consolidated financial information of Zero presented below represents the amounts before any inter-company elimination.

	2023 HK\$'000	2022 HK\$'000
NCI percentage	46.8%	46.8%
Current assets	1,667,112	1,519,679
Non-current assets	1,882,726	1,882,396
Current liabilities	1,234,691	1,095,469
Non-current liabilities	284,671	329,733
Net assets	2,030,476	1,976,873
Carrying amount of NCI Revenue	946,725 7,383,870	919,246 7,464,898
Profit for the year	203,723	190,759
Total comprehensive income	100,157	(76,698)
Profit allocated to NCI	96,574	89,222
Dividend paid to NCI	(21,999)	(17,472)
Cash flows from operating activities	450,756	222,568
Cash flows from investing activities	(237,813)	(222,927)
Cash flows from financing activities	(13,571)	(106,890)

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 17 Interest in an associate

	2023	2022
	\$'000	\$'000
Share of net assets	75,821	81,890

Details of the associate are as follows:

Name	Place of incorporation	Percentage of equity held by the Group	Principal activities
	·		Distribution of tyres
Tyre Pacific (HK) Limited	Hong Kong	50%	Distribution of

The above associate is an unlisted corporate entity that quoted market price is not available and is accounted for using the equity method in the consolidated financial statements.

2023

2022

Summarised financial information of the associate that is not individually material is as follows:

\$'000	\$'000
<b>4000</b>	\$ 000
Aggregate carrying amount of individually immaterial associates in the	
consolidated financial statements 75,821	81,890
Aggregate amounts of the Group's share of those associates'	
- Profit from existing operations 5,436	11,241
- Other comprehensive income (504)	(712)
- Total comprehensive income 4,932	10,529

### 18 Investments designated as at fair value through other comprehensive income

	2023 \$'000	2022 \$'000
Listed outside Hong Kong Unlisted equity securities	1,679,357 1,197	1,411,977 3,016
	1,680,554	1,414,993

The Group designated its investments in equity securities at fair value through other comprehensive income under IFRS 9 as listed below. This designation was chosen as the investments are held for strategic purposes.

	Fair value at 31 December			Dividend income recognised	
	2023	2022	2023	2022	
	\$'000	\$'000	\$'000	\$'000	
Investments in Subaru Corporation (Note) Others	1,630,437 50,117	1,364,885 50,108	48,340 1,616	39,579 6,131	
	1,680,554	1,414,993	49,956	45,710	

(Expressed in Hong Kong dollars unless otherwise indicated)

### 18 Investments designated as at fair value through other comprehensive income (continued)

Note: Fair value gain of \$265,552,000 (2022: fair value loss of \$224,578,000) was recognised in other comprehensive income during the year ended 31 December 2023.

Subaru Corporation is mainly operating in two businesses, the Automotive business and the Aerospace business. In the area of Automotive, it is in the business of manufacture, repair and sales of passenger cars and their components. In the area of Aerospace, it is in the business of manufacture, repair and sales of airplanes, aerospace-related machinery and their components. The number of shares and percentage held of this investment are 11,408,000 shares and 1.5% of Subaru Corporation's issued shares respectively. The investment cost is JPY7.5 billion. This investment represents 7% of the Groups' total assets.

During the year ended 31 December 2023, unlisted equity securities with carrying amount of \$1,117,000 were disposed, and the respective fair value reserve of \$749,000 was released to retained profits accordingly.

### 19 Inventories

(a) Inventories in the consolidated statement of financial position comprise:

Raw materials
Work-in-progress
Spare parts and others
Finished goods
Goods in transit

2023	2022
\$'000	\$'000
122,845	72,082
138,409	149,394
325,586	267,958
1,600,346	1,029,527
89,594	54,447
2,276,780	1,573,408

# (b) The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:

Carrying amount o	of inventories sold	
Reversal of provision	on for write-down	of inventories

2023	2022
\$'000	\$'000
3,949,552	4,228,837
(2,708)	(22,995)
3,946,844	4,205,842

The reversal of write-down of inventories made in prior years arose due to an increase in the estimated net realisable value of certain motor vehicles.

### 20 Business combinations

# (a) Acquisition of So-ing

On 1 November 2023, Zero, a subsidiary of the Company, entered into a sale and purchase agreement with a third party (the "So-ing Vendor"), pursuant to which Zero agreed to purchase and the So-ing Vendor agreed to sell, 100% equity interest in So-ing at a consideration of Japanese Yen ("JPY") 2,856 million (equivalent to \$148.6 million) settled in cash. The acquisition was completed on 1 November 2023. So-ing was incorporated in Japan and is principally engaged in provision of driven vehicle transportation services and auction site operation business.

Upon the completion of the acquisition, Zero holds 100% equity interests and obtains control of So-ing.

The acquisition was made as part of the Group's strategy to expand the driven vehicle delivery business of Zero.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 20 **Business combinations (continued)**

#### (a) Acquisition of So-ing (continued)

The fair value of assets acquired and liabilities assumed at the acquisition date were as follows:

	Note	1 November 2023
		\$'000
Current assets		80,115
Property, plant and equipment	13	61,186
Investment properties	12	1,873
Intangible assets	14	10
Unlisted equity securities	18,33	104
Other non-current assets		2,506
Borrowings	24(b)	(25,769)
Current liabilities		(38,534)
Fair value of net assets acquired		81,491
Goodwill on acquisition	15	67,122
Total consideration, satisfied in cash paid		148,613
Less: cash and cash equivalents acquired		(62,474)
Net cash outflow		86,139

The Group incurred transaction costs of approximately JPY89 million (equivalent to \$5.0 million) for this acquisition. These costs have been expensed and included in "Administrative expenses" in the consolidated statement of profit or loss.

So-ing contributed revenue of JPY277 million (equivalent to \$15.0 million) and profit of JPY31 million (equivalent to \$1.7 million) to the Group for the period from 1 November 2023 to 31 December 2023. If the acquisition had occurred on 1 January 2023, the Group's revenue and profit for the year ended 31 December 2023 would have increased by JPY1,386 million (equivalent to \$77.3 million) and JPY157 million (equivalent to \$8.8 million) respectively.

At the end of the reporting period, the allocation of the cost of acquisition of the above businesses to identifiable assets and liabilities is pending the completion of appraisal of certain intangible assets acquired, which is expected to be completed during the year ending 31 December 2024. Accordingly, the above goodwill arising on the acquisition is a provisional amount and may change upon the completion of the appraisal.

#### (b) Acquisition of IKEDA (formerly known as IKEDA Co., Ltd)

On 31 May 2022, Zero, a subsidiary of the Company, entered into a sale and purchase agreement with a third party (the "IKEDA Vendor"), pursuant to which Zero agreed to purchase and IKEDA Vendor agreed to sell, 100% equity interest in IKEDA at a consideration of JPY1,000 million (equivalent to \$61.4 million) settled in cash. The acquisition was completed on 31 May 2022. IKEDA was incorporated in Japan and is principally engaged in provision of driven vehicle transportation services.

Upon the completion of the acquisition, Zero holds 100% equity interests and obtains control of IKEDA.

The acquisition was made as part of the Group's strategy to expand the driven vehicle delivery business of Zero.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 20 Business combinations (continued)

### (b) Acquisition of IKEDA (formerly known as IKEDA Co., Ltd) (continued)

The fair value of assets acquired and liabilities assumed at the acquisition date were as follows:

	Note	31 May 2022
		\$′000
Current assets		25,625
Property, plant and equipment	13	68
Other non-current assets		867
Intangible assets	14	53,067
Current liabilities		(12,693)
Deferred tax liabilities		(18,043)
Fair value of net assets acquired		48,891
Goodwill on acquisition	15	12,529
Total consideration, satisfied in cash paid		61,420
Less: cash and cash equivalents acquired		(12,659)
Net cash outflow		48,761

The Group incurred transaction costs of approximately JPY12 million (equivalent to \$0.8 million) for this acquisition. These costs have been expensed and included in "Administrative expenses" in the consolidated statement of profit or loss.

IKEDA contributed revenue of JPY705 million (equivalent to \$39.9 million) and profit of JPY112 million (equivalent to \$6.3 million) to the Group for the period from 1 June 2022 to 31 December 2022. If the acquisition had occurred on 1 January 2022, the Group's revenue and profit for the year ended 31 December 2022 would have increased by JPY435 million (equivalent to \$27.9 million) and JPY39 million (equivalent to \$2.5 million) respectively.

At 31 December 2022, the allocation of the cost of acquisition of the above businesses to identifiable assets and liabilities was pending the completion of appraisal of certain intangible assets acquired. The appraisal was completed during the year ended 31 December 2023. Intangible assets of \$53.1 million and related deferred tax liabilities of \$18.0 million have been identified and transferred out from the goodwill arising from the acquisition.

### (c) Step acquisition of Ethoz Group

On 29 June 2022, Tan Chong Investments Limited ("Tan Chong Investments"), a subsidiary of the Company, Ethoz Group, ORIX Corporation ("OC") and ORIX Leasing Singapore Limited ("OLS") entered into a definitive agreement, pursuant to which Ethoz Group agreed to repurchase 400,000 shares from OC at the consideration of Singapore Dollar ("SGD") 61 million (equivalent to \$344.1 million) on the same day and repurchase 320,000 shares from OC at the consideration of SGD48.8 million (equivalent to \$275.3 million) on 1 July 2022. OC and OLS were then shareholders of Ethoz Group before 1 July 2022.

On 1 July 2022, Tan Chong Investments agreed to purchase and OC and OLS agreed to sell their respective remaining 80,000 shares and 200,000 shares of Ethoz Group at cash considerations of SGD12.2 million (equivalent to \$68.9 million) and SGD30.5 million (equivalent to \$172.0 million) respectively and the transaction was completed on the same day.

Prior to the above transactions, the Group owned 50% equity interests in Ethoz Group. After completion of the above transactions, Ethoz Group becomes a wholly owned subsidiary of the Group. Ethoz Group was incorporated in Singapore and is principally engaged in provision of car rental services, automative leasing and capital financing.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 20 **Business combinations (continued)**

#### (c) Step acquisition of Ethoz Group (continued)

According to IFRS 3, a step acquisition is accounted for using the acquisition method of accounting. Therefore, the initial equity investments are remeasured at fair value as at the acquisition date and any gain or loss arising from the acquisition is recognised in the consolidated statement of profit or loss. The gain on deemed disposal of the initial equity investments in Ethoz Group was \$97,288,000, which was recognised in the Group's consolidated statement of profit or loss (see note 4).

The fair value of assets acquired and liabilities assumed at the acquisition date were as follows:

	Note	1 July 2022
		\$'000
Investment properties	12	49,083
Property, plant and equipment	13	1,041,642
Loans and advances		4,027,296
Deferred tax assets	10(c)	16,508
Other non-current assets		2,607
Other current assets		923,124
Borrowings	24(b)	(4,158,053)
Lease liabilities	24(b)	(52,305)
Other current liabilities		(621,949)
Deferred tax liabilities	10(c)	(136,301)
Fair value of net assets acquired		1,091,652
Less: fair value of pre-existing equity interests in Ethoz Group		(860,367)
Goodwill on acquisition	15	9,618
Total consideration, satisfied in cash paid		240,903
Less: cash and cash equivalents acquired		(672,878)
Net cash inflow		(431,975)

The acquisition was made as part of the Group's strategy in expansion of car rental services, automotive leasing and capital financing markets in Singapore, China and Malaysia.

The goodwill of \$9.6 million arising from the acquisition was attributable to the expertise and experience of Ethoz Group to jointly expand the Group's existing businesses in vehicle workshop servicing and repairs, motor vehicle hire-purchase financing, IT (Information Technology) consumer financing, office equipment leasing, passenger, and commercial vehicle rentals.

The Group incurred transaction costs of approximately \$13 million for this acquisition. These costs have been expensed and included in "Administrative expenses" in the consolidated statement of profit or loss.

Ethoz Group contributed revenue of SGD66.0 million (equivalent to \$372.5 million) and profit of SGD29.4 million (equivalent to \$166.0 million) to the Group for the period from 2 July 2022 to 31 December 2022. If the Acquisition had occurred on 1 January 2022, the Group's revenue and profit for the year ended 31 December 2022 would have increased by SGD59.0 million (equivalent to \$339.0 million) and SGD5 million (equivalent to \$28.3 million) (excluding the share of profit from 1 January 2022 to 1 July 2022) respectively.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### Other creditors and accruals 21

At 31 December 2023, deferred revenue of performance in warranty services of \$36,624,000 (2022: \$35,947,000) is classified as contract liabilities. When the Group receives a consideration before the warranty services are completed, this will give rise to contract liabilities at the start of a contract, until the revenue is recognised on these warranty services when the performance obligation has been fulfilled.

### Movements in contract liabilities

	2023	2022
	\$'000	\$'000
Balance at 1 January	35,947	38,892
Decrease in contract liabilities as a result of recognising revenue from rendering of services during the year that was included in the contract liabilities at the beginning of the year	(21,512)	(22,239)
Increase in contract liabilities as a result of receiving consideration during the year in respect of warranty services not completed as at 31 December	21,434	19,146
Exchange adjustments	755	148
Balance at 31 December	36,624	35,947

The amount of consideration received in advance of completion of warranty services expected to be recognised as income after more than one year is \$15,617,000 (2022: \$14,548,000).

### **Trade debtors** 22

	2023	2022
	\$'000	\$'000
Trade debtors	1,114,596	1,424,966
Less: Loss allowances	(52,271)	(58,939)
	1,062,325	1,366,027

All of the trade debtors are expected to be recovered within one year.

### Ageing analysis

As of the end of the reporting period, the ageing analysis of trade debtors, based on invoice date and net of loss allowances, is as follows:

	2023	2022
	\$'000	\$'000
0 - 30 days	721,891	828,084
31 - 90 days	319,816	404,790
Over 90 days	20,618	133,153
	1,062,325	1,366,027

The Group allows credit periods ranging from seven days to six months. Further details on the Group's credit policy are set out in note 33(b).

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 22 **Trade debtors (continued)**

### Impairment of trade debtors

Impairment losses in respect of trade debtors are recognised with a corresponding adjustment to their carrying amount through a loss allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade debtors directly (see note 1(x)(i)).

As at 31 December 2023, loss allowance has been made for trade debtors of \$52,271,000 (2022: \$58,939,000). The movements in the loss allowance during the year are as follows:

2023

2022

	\$'000	\$'000
At 1 January	58,939	62,265
Exchange adjustments	(580)	(2,079)
Additions through step acquisition of Ethoz Group	-	711
Impairment losses reversed, net	(2,938)	(1,400)
Uncollectible amounts written off	(3,150)	(558)
At 31 December	52,271	58,939

#### 23 Loans and advances

		202	3	
	Hire purchase			
			debtors and	
	Loan receivables	Finance lease receivables	instalments receivable	Total
	\$'000	\$'000	\$'000	\$'000
	\$ 000	\$ 000	\$ 000	\$ 000
Balance due				
- within one year	2,405,090	982,204	87,938	3,475,232
- between one and five years	746,695	1,179,363	87,463	2,013,521
- after more than five years		3,429	1,317	4,746
	3,151,785	2,164,996	176,718	5,493,499
Less: Loss allowance	(6,714)	(28,056)	(4,647)	(39,417)
	3,145,071	2,136,940	172,071	5,454,082
Balance due				
- within one year	2,400,009	970,207	87,533	3,457,749
- between one year and five years	745,062	1,163,357	83,223	1,991,642
- after more than five years	-	3,376	1,315	4,691
	3,145,071	2,136,940	172,071	5,454,082

(Expressed in Hong Kong dollars unless otherwise indicated)

### 23 Loans and advances (continued)

	2022			
	Hire purchase debtors and Finance lease instalments			
	Loan receivables	receivables	receivable	Total
	\$'000	\$'000	\$'000	\$'000
Balance due				
- within one year	1,806,695	679,895	189,280	2,675,870
- between one and five years	822,406	994,600	118,625	1,935,631
- after more than five years		2,357	3,277	5,634
	2,629,101	1,676,852	311,182	4,617,135
Less: Loss allowance	(22,724)	(42,357)	(11,303)	(76,384)
	2,606,377	1,634,495	299,879	4,540,751
Balance due				
- within one year	1,791,414	661,604	185,574	2,638,592
- between one year and five years	814,963	970,595	111,196	1,896,754
- after more than five years		2,296	3,109	5,405
	2,606,377	1,634,495	299,879	4,540,751

# Impairment of loans and advances

Impairment losses in respect of loan receivables, finance lease receivables and hire purchase debtors and instalments receivable are recognised with a corresponding adjustment to their carrying amount through a loss allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against loan receivables, finance lease receivables and hire purchase debtors directly (see note 1(x)(i)).

As at 31 December 2023, loss allowance has been made for loan receivables, finance lease receivables and hire purchase debtors and instalments receivable of \$39,417,000 (2022: \$76,384,000). The movements in the loss allowance during the year are as follows:

	Loan receivables \$′000	Finance lease receivables \$'000	Hire purchase debtors and instalments receivable \$'000	Total \$'000
At 1 January Exchange adjustments Impairment losses reversed, net Uncollectible amounts written off	22,724 224 (9,948) (6,286)	42,357 (720) (2,912) (10,669)	11,303 93 (6,718) (31)	76,384 (403) (19,578) (16,986)
At 31 December	6,714	28,056	4,647	39,417

(Expressed in Hong Kong dollars unless otherwise indicated)

### 23 Loans and advances (continued)

Impairment of loans and advances (continued)

~	$\overline{}$	-	-
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	Loan receivables \$'000	Finance lease receivables \$'000	Hire purchase debtors and instalments receivable \$'000	Total \$'000
At 1 January	_	_	12,470	12,470
Exchange adjustments	671	(168)	(189)	314
Additions through step acquisition of				
Ethoz Group	26,056	47,126	2,208	75,390
Impairment losses (reversed)/recognised,				
net	(2,179)	15,768	(2,299)	11,290
Uncollectible amounts written off	(1,824)	(20,369)	(887)	(23,080)
At 31 December	22,724	42,357	11,303	76,384

### 24 Cash and bank balances

### (a) Cash and bank balances comprise:

	2023	2022
	\$'000	\$'000
Bank deposits	593,424	1,092,106
Cash at bank	1,314,604	1,493,330
Cash in hand	1,259	1,573
Cash and bank balances in the consolidated statement of financial position	1,909,287	2,587,009
Less: Bank deposits with more than three months to maturity when placed	(23,265)	(25,221)
Unsecured bank overdrafts (note 25)	(453,187)	(244,302)
Cash and cash equivalents in the consolidated cash flow statement	1,432,835	2,317,486

The Group's effective interest rate for bank deposits ranged from 1.75% to 5.40% (2022: 0.25% to 5.26%) per annum. The terms of such deposits placed range from one month to six months.

Bank overdrafts bear interest at rates ranging from 0.16% to 0.38% (2022: 0.21% to 0.58%) per annum.

(Expressed in Hong Kong dollars unless otherwise indicated)

# 24 Cash and bank balances (continued)

# (b) Reconciliation of liabilities arising from financing activities

The table below details changes in the Group's liabilities from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are liabilities for which cash flows were, or future cash flows will be, classified in the Group's consolidated cash flow statement as cash flows from financing activities.

	Borrowings \$'000	Lease liabilities \$'000	Total \$'000
	(Note 25)	(Note 26)	
At 1 January 2023	6,125,931	702,270	6,828,201
Changes from financing cash flows:			
Proceeds from new borrowings	5,349,912	_	5,349,912
Repayment of borrowings	(4,228,048)	-	(4,228,048)
Capital element of lease rentals paid	_	(243,897)	(243,897)
Interest element of lease rentals paid	_	(15,802)	(15,802)
Total changes from financing cash flows	1,121,864	(259,699)	862,165
Exchange adjustments	128,207	(23,226)	104,981
Other changes:			
Additions through acquisition of So-ing (note 20(a))	25,769	-	25,769
Increase in lease liabilities from entering into new leases during the year	_	137,396	137,396
Interest expenses on lease liabilities (note 6)	_	15,802	15,802
Decrease in lease liabilities during the year	_	(13,203)	(13,203)
Total other changes	25,769	139,995	165,764
At 31 December 2023	7,401,771	559,340	7,961,111

(Expressed in Hong Kong dollars unless otherwise indicated)

# 24 Cash and bank balances (continued)

### (b) Reconciliation of liabilities arising from financing activities (continued)

The table below details changes in the Group's liabilities from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are liabilities for which cash flows were, or future cash flows will be, classified in the Group's consolidated cash flow statement as cash flows from financing activities. (continued)

		Lease	
	Borrowings	liabilities	Total
	\$'000	\$'000	\$'000
	(Note 25)	(Note 26)	
At 1 January 2022	2,065,136	748,034	2,813,170
Changes from financing cash flows:			
Proceeds from new borrowings	2,323,147	_	2,323,147
Repayment of borrowings	(2,510,330)	_	(2,510,330)
Capital element of lease rentals paid	-	(246,278)	(246,278)
Interest element of lease rentals paid	-	(13,632)	(13,632)
Total changes from financing cash flows	(187,183)	(259,910)	(447,093)
Exchange adjustments	89,925	(50,198)	39,727
Other changes:			
Additions through step acquisition of Ethoz Group (note 20(c))	4,158,053	52,305	4,210,358
Increase in lease liabilities from entering into new leases during the year		236,064	236,064
	_	•	•
Interest expenses on lease liabilities (note 6)	_	13,632	13,632
Decrease in lease liabilities during the year	-	(37,276)	(37,276)
COVID-19-related rent concessions received (note 13(b))		(381)	(381)
Total other changes	4,158,053	264,344	4,422,397
At 31 December 2022	6,125,931	702,270	6,828,201

# (c) Total cash outflow for leases

Amounts included in the cash flow statement for leases comprise the following:

Within operating cash flows
Within investing cash flows
Within financing cash flows

2023 \$'000	2022 \$'000
12,702	8,906
40,059	61,424
259,699	259,910
312,460	330,240

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) (Expressed in Hong Kong dollars unless otherwise indicated)

#### 24 Cash and bank balances (continued)

#### Total cash outflow for leases (continued) (c)

These amounts relate to the following:

Lease rentals paid
Purchase of leasehold property

2023	2022
\$'000	\$'000
272,401	268,816
40,059	61,424
312,460	330,240

2022

### 25 **Borrowings and bank overdrafts**

At 31 December 2023, the borrowings and bank overdrafts were payable as follows:

	2023	2022
	\$'000	\$'000
Within one year		
- bank overdrafts (note 24(a))	453,187	244,302
- bank loans	4,506,889	4,019,857
- amount due to Enterprise Singapore (note)	110,609	225,074
	4,617,498	4,244,931
	5,070,685	4,489,233
After one year but within two years		
- bank loans	1,404,359	1,576,104
- amount due to Enterprise Singapore (note)	27,730	85,293
	1,432,089	1,661,397
A6		
After two years but within five years	4 252 404	405.024
- bank loans	1,352,184	185,931
- amount due to Enterprise Singapore (note)	_	33,672
	1,352,184	219,603
	2,784,273	1,881,000
	7,854,958	6,370,233

(Expressed in Hong Kong dollars unless otherwise indicated)

### 25 Borrowings and bank overdrafts (continued)

At 31 December 2023, the borrowings and bank overdrafts were secured as follows:

	2023 \$'000	2022 \$'000
Unsecured bank overdrafts Borrowings	453,187	244,302
- Secured	-	443
- Unsecured	7,263,432	5,781,449
	7,263,432	5,781,892
Amount due to Enterprise Singapore (note)		
- Unsecured	138,339	344,039
	7,854,958	6,370,233

Note: Amount due to Enterprise Singapore represents unsecured advances under the Enterprise Finance Scheme ("EFS") and Local Enterprise Finance Scheme ("LEFS") to finance EFS and LEFS borrowers respectively. The interest rates and repayment periods vary in accordance with the type, purpose and security of the facilities granted under the scheme.

At 31 December 2023, the above borrowings bear interest at floating rates ranging from 0.16% to 5.70% (2022: 0.34% to 5.90%) per annum.

At 31 December 2023, the banking facilities of the Group were secured by mortgage over land and buildings with an aggregate carrying value of \$36,391,000 (2022: \$36,547,000). Such banking facilities amounted to \$2,763,000 (2022: \$5,753,000). As at 31 December 2023, the facilities were not utilised. As at 31 December 2022, the facilities were utilised to the extent of \$443,000.

At 31 December 2023, a subsidiary of the Group has bank borrowing amounting to THB2,268,000,000 (equivalent to \$518,084,000) (2022: THB3,368,000,000 (equivalent to \$760,630,000)) with the following financial covenants applied to the subsidiary:

the tangible net worth of certain subsidiaries shall not at any time be less than SGD100,000,000 (equivalent to \$592,770,000) (2022: the tangible net worth of certain subsidiaries shall not at any time be less than SGD100,000,000 (equivalent to \$580,552,000) and the registered capital of a subsidiary shall not be less than THB525,700,000 (equivalent to \$118,724,000)).

At 31 December 2023, other subsidiaries of the Group have bank borrowings amounting to SGD774,782,000 (equivalent to \$4,592,662,000) (2022: SGD542,913,000 (equivalent to \$3,151,890,000)) and are subject to the fulfilment of covenants relating to certain of the subsidiaries' financial position ratios, as are commonly found in lending arrangements with financial institutions.

If the relevant subsidiaries were to breach the covenants, the outstanding bank borrowings would become payable on demand. As at 31 December 2023, none of the covenants relating to those bank borrowings had been breached (2022: \$Nil).

(Expressed in Hong Kong dollars unless otherwise indicated)

### 26 Lease liabilities

At 31 December 2023, the lease liabilities were repayable as follows:

Within 1 year
After 1 year but within 2 years
After 2 years but within 5 years
After 5 years

2023 \$'000	2022 \$'000
172,668	235,392
92,157	164,695
148,351	151,400
146,164 386,672	150,783 466,878
559,340	702,270

### 27 Post-employment benefits

### (a) Defined benefit retirement plans

The Group, through Zero makes contributions to defined benefit retirement plans registered in Japan, which cover 85% (2022: 85%) of Zero's employees. The plans are administered by trustees, the majority of which are independent, with their assets held separately from those of the Group. The trustees are required by the Trust Deed to act in the best interest of the plan participants and are responsible for setting investment policies of the plans.

Under the plans, a retired employee is entitled to a lump sum payment and annual pension payment based on their years of service and positions.

The plans are funded by contributions from the Group in accordance with independent actuaries' recommendations based on annual actuarial valuations. The latest independent actuarial valuations of the plans were at 30 June 2023 and were prepared by qualified staff of Mizuho Trust & Banking Co., Ltd and Daiichi Life Insurance Company. The actuarial valuations indicated that the Group's obligations under these defined benefit retirement plans were 80% (2022: 81%) covered by the plan assets held by the trustees.

The plans expose the Group to actuarial risks, such as interest rate risk, investment risk and longevity risk. Information about the plans is aggregated and disclosed below:

(i) The amounts recognised in the consolidated statement of financial position are as follows:

Present value of defined benefit obligations Fair value of plan assets

2023	2022
\$'000	\$'000
(285,634)	(304,311)
228,992	247,734
(56,642)	(56,577)

A portion of the above liability is expected to be settled after more than one year. However, it is not practicable to segregate this amount from the amounts payable in the next twelve months, as future contributions will also relate to future services rendered and future changes in actuarial assumptions and market conditions. The Group expects to pay approximately \$15,305,000 (2022: \$15,856,000) in contributions to defined benefit retirement plans in 2023.

(Expressed in Hong Kong dollars unless otherwise indicated)

# 27 Post-employment benefits (continued)

### (a) Defined benefit retirement plans (continued)

(ii) Plan assets consist of the following:

Equity securities
Government bonds
Others

2023	2022
\$'000	\$'000
78,808	60,125
66,302	69,530
83,882	118,079
228,992	247,734

2022

All of the equity securities and government bonds have quoted prices in active markets. The government bonds have a credit rating of A.

At the end of each reporting period, an Asset-Liability Matching study is performed by the trustees to analyse the outcome of the strategic investment policies. The investment portfolio targets a mix of 5% - 65% (2022: 5% - 65%) in equity securities across a range of industries, 5% - 70% (2022: 5% - 70%) in government bonds and remaining in other investments. Interest rate risk is managed with the objective of reducing the risk by investing in government bonds.

(iii) Movements in the present value of the defined benefit obligations

	2023	2022
	\$'000	\$'000
At 1 January	304,311	350,776
Benefits paid by the plans	(18,387)	(14,787)
Current service cost	19,977	18,914
Interest cost	1,973	1,540
Remeasurement of present value	(2,933)	(6,972)
Exchange adjustments	(19,307)	(45,160)
At 31 December	285,634	304,311

The weighted average duration of the defined benefit obligation is 8.7 years (2022: 9.3 years).

# (iv) Movements in plan assets

	2023	2022
	\$'000	\$'000
At 1 January	247,734	287,263
Group's contributions paid to the plan	15,063	15,781
Benefits paid by the plans	(12,818)	(9,541)
Interest income	2,210	1,907
Return on plan assets, excluding interest income	19,061	(16,713)
Exchange adjustments	(42,258)	(30,963)
At 31 December	228,992	247,734

(Expressed in Hong Kong dollars unless otherwise indicated)

### Post-employment benefits (continued) 27

#### Defined benefit retirement plans (continued) (a)

(v) Amounts recognised in the consolidated statement of profit or loss and other comprehensive income are

	2023 \$'000	2022 \$'000
Current service cost	19,977	18,914
Net interest on net defined benefit liability	(237)	(367)
Total amounts recognised in profit or loss	19,740	18,547
Return on plan assets, excluding interest income (after tax adjustment)	(13,149)	11,457
Remeasurement of present value of the defined benefit obligation (after tax adjustment)	140	(4,914)
Total amounts recognised in other comprehensive income	(13,009)	6,543
Total defined benefit costs	6,731	25,090

The current service cost and the net interest on net defined benefit liability are recognised in the following line items in the consolidated statement of profit or loss:

	2023	2022
	\$'000	\$'000
Cost of sales	7,941	6,898
Administrative expenses	11,799	11,649
	19,740	18,547

Significant actuarial assumption (expressed as weighted averages) and sensitivity analysis are as follows: (vi)

	2023	2022
Discount rate	0.70%	0.57%

The below analysis shows how the defined benefit obligation would have (decreased)/increased as a result of 0.5 percent point change in the significant actuarial assumption:

	Increase by 0.5 percent point		Decrease by 0.	5 percent point
	2023	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000
Discount rate	(11,690)	(13,735)	11,690	13,735

(Expressed in Hong Kong dollars unless otherwise indicated)

# 27 Post-employment benefits (continued)

### (b) Defined contribution retirement plans

The Group operates a MPF scheme under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance and not previously covered by the defined benefit retirement plan. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of \$30,000. Contributions to the plan vest immediately.

In addition, the Group also operates certain defined contribution retirement plans in accordance with applicable requirements and laws of the countries in which the Group has operations.

### 28 Trade creditors

As of the end of the reporting period, the ageing analysis of trade creditors, based on the invoice date, is as follows:

	2023	2022
	\$'000	\$'000
0 - 30 days	561,909	742,272
31 - 90 days	202,528	198,132
91 - 180 days	104,462	39,295
Over 180 days	114,941	89,108
	983,840	1,068,807

### 29 Amounts due from/to related companies

The amounts due from/to related companies are unsecured, interest-free and recoverable/repayable on demand. The related companies are the companies disclosed in note 35(b).

### 30 Provisions

	2023	2022
	\$'000	\$'000
Provisions for warranties	78,041	77,911
Current	14,639	17,725
Non-current	63,402	60,186
	78,041	77,911
Provisions for warranties		
	2023	2022
	\$'000	\$'000
At 1 January	77,911	74,098
Provision made (note 7)	42,325	33,102
Provisions utilised	(41,303)	(25,266)
Exchange adjustment	(892)	(4,023)
At 31 December	78,041	77,911

Provisions for warranties relate mainly to motor vehicles sold and are calculated based on estimates made with reference to historical warranty claim experience associated with similar products.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 31 Capital, reserves and dividends

#### (a) The Group

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity.

#### (i) Share premium

The application of the share premium account is governed by sections 150 and 157 of the Company's Bye-Laws and Companies Act 1981 of Bermuda.

#### (ii) Capital reserve

The capital reserve mainly comprises a revaluation surplus arising on revaluation of land and buildings, other than investment properties, in 1984 and shares repurchased for stock compensation program of the subsidiary.

#### (iii) Stock compensation reserve

The stock compensation reserve comprises the fair value of points granted in the stock compensation program to employees.

#### (iv) Translation reserve

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of subsidiaries and associates outside Hong Kong.

#### (v) Fair value reserve (non-recycling)

The fair value reserve (non-recycling) comprises the cumulative net change in the fair value of equity investments designated at FVOCI under IFRS 9 that are held at the end of the reporting period (see note 1(I)).

#### (vi) Property revaluation reserve

The property revaluation reserve comprises the difference between the carrying amount and the fair value of the properties at the date of change in use.

During the year ended 31 December 2023, there was no transfer of property revaluation reserve to retained profits. During the year ended 31 December 2022, property revaluation reserve of \$331,167,000 was transferred to retained profits upon the disposal of relevant investment properties.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 31 Capital, reserves and dividends (continued)

### (b) The Company

(i) Details of the changes in the Company's individual components of equity between the beginning and the end of the reporting period are set out below:

	Share capital \$'000	Share premium \$'000	Contributed surplus \$'000	Retained profits \$'000	Total \$'000
Balance at 1 January 2022	1,006,655	550,547	623,313	171,709	2,352,224
Changes in equity in 2022:					
Total comprehensive income for the year Dividends to equity	-	-	_	151,756	151,756
shareholders	_	_	_	(150,998)	(150,998)
Balance at 31 December 2022 and 1 January 2023	1,006,655	550,547	623,313	172,467	2,352,982
Changes in equity in 2023:					
Total comprehensive income for the year	_	-	-	212,577	212,577
Dividends to equity shareholders	_	_	_	(211,397)	(211,397)
Balance at 31 December 2023	1,006,655	550,547	623,313	173,647	2,354,162

### (ii) Contributed surplus

The excess of the value of the consolidated net assets represented by the shares acquired over the nominal value of the shares issued by the Company in exchange was credited to the contributed surplus. Under the Companies Act 1981 of Bermuda, the contributed surplus is available for distribution to shareholders, except if there are reasonable grounds for believing that:

- (a) the Company is, or would after the payment, be unable to pay its liabilities as they become due; or
- (b) the realisable value of the Company's assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium account.

The Company's reserves available for distribution to equity shareholders at 31 December 2023 are as follows:

Contributed surplus
Retained profits

2023	2022
\$'000	\$'000
623,313	623,313
173,647	172,467
796,960	795,780

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 31 Capital, reserves and dividends (continued)

#### **Dividends** (c)

Dividends payable to equity shareholders of the Company attributable to the year

	2023 \$'000	2022 \$'000
Interim dividend paid of HK3 cents per ordinary share (2022: HK2.5 cents per ordinary share) Final dividend proposed after the end of the reporting period of HK4.5 cents per ordinary share (2022: HK7.5 cents per ordinary	60,399	50,333
share)	90,599	150,998
	150,998	201,331

The final dividend proposed after the end of the reporting period has not been recognised as a liability at the end of the reporting period.

(ii) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved and paid during the year

		2023 \$'000	2022 \$'000
	Final dividend in respect of the previous financial year, approved and paid during the year, of HK7.5 cents per ordinary share (2022: HK5.0 cents per ordinary share)	150,998	100,665
(d)	Share capital		
		2023 \$'000	2022 \$'000
	Authorised:		
	3,000,000,000 ordinary shares of \$0.50 each	1,500,000	1,500,000
	Issued and fully paid: 2,013,309,000 ordinary shares of \$0.50 each, at beginning and end		
	of the year	1,006,655	1,006,655

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

#### (e) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to provide returns for shareholders and benefits for other stakeholders, by pricing products and services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital, being consolidated total equity, to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

The Group monitors capital with reference to its debt position. The Group's strategy is to maintain the equity and debt in a balanced position and ensure there was adequate working capital to service its debt obligations. The Group's gearing ratio, being the Group's total debt, which includes borrowings and lease liabilities, over its total equity, was 65% (2022: 57%) at 31 December 2023.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 32 Share based transactions

#### (a) Share based transactions – 2015 Program

The Group has a stock compensation program (the "2015 Program") which was adopted on 26 November 2015. The 2015 Program is operated through a trustee which is independent of the Group. This is a performance-based scheme whereby on 18 December 2015, shares of a listed subsidiary are acquired by the trustee using funds contributed by the subsidiary. The shares are distributed by the trustee in accordance with the Rules on Distributions of Board Benefits of the subsidiary based on points given to each of the entitled directors and executive officers of the subsidiaries in view of their positions, performance and length of services; and to each of the entitled corporate auditors in view of their length of services only. Incidentally, the shares of the subsidiary shall be distributed to the entitled employees as a general rule when they leave their positions. Each point granted can be converted into one share of the subsidiary at distribution. No vesting condition is required after the points are granted.

The maximum number of points which may be awarded to selected participants under the 2015 Program shall not exceed 500,000. The trust fund shall not have a definite expiration date and continue as long as the 2015 Program exists. Maximum amount of money to be contributed by the subsidiary is JPY500,000,000 (equivalent to \$27,756,000) and further contribution to the trust fund is subject to approval by the board of the subsidiary.

The first grant date is 26 November 2015, in the years after, point is granted to the eligible recipient annually on 1 July. However, if the eligible recipient retires during the fiscal year, the point will be granted on the date of retirement in proportion.

A total of 3,000 (2022: 6,000) points were granted to selected participants during the year ended 31 December 2023.

#### (i) The terms and conditions of the grants are as follows:

	Number of points
Points granted to employees:	
On 26 November 2015	71,420
On 1 July 2016	60,000
On 1 July 2017	57,500
On 1 July 2018	63,000
On 1 July 2019	81,200
On 1 July 2020	81,200
On 1 July 2021	49,200
On 1 July 2022	6,000
On 1 July 2023	3,000

(Expressed in Hong Kong dollars unless otherwise indicated)

#### **Share based transactions (continued)** 32

- Share based transactions 2015 Program (continued) (a)
  - The movements of number of points granted are as follows:

	2023	2022
	Number	Number
	of points	of points
Outstanding at the beginning of the year	276,000	289,200
Forfeited during the year	(2,000)	(16,200)
Exercised during the year	_	(3,000)
Granted during the year	3,000	6,000
Outstanding at the end of the year	277,000	276,000
Exercisable at the end of the year	277,000	276,000

#### (iii) Fair value of points and assumptions

The fair value of services received in return for points granted is measured by reference to the fair value of points granted. The estimate of the fair value of the points granted is measured based on the Black-Scholes model.

	1 July 2023	1 July 2022
Fair value of points and assumptions		
Fair value at measurement date	JPY1,139	JPY1,020
Share price	JPY1,334	JPY1,054
Expected volatility (expressed as weighted average volatility used in the modelling under Black-Scholes model)	27.8%	24.9%
Expected option life (expressed as weighted average life used in the modelling under Black-Scholes model)	4.0 year	1.0 year
Expected dividends	4.0%	3.3%
Risk-free interest rate (based on the yield of Japanese government bonds)	-0.02%	-0.10%

The expected volatility is based on the historic volatility (calculated based on the historical daily stock price of the period corresponding to the expected remaining period), adjusted for any expected changes to future volatility based on publicly available information. Changes in the subjective input assumptions could materially affect the fair value estimate.

The closing prices of the subsidiary's shares immediately before the grant of the points on 1 July 2022 and 1 July 2023 were JPY1,054 (equivalent to \$62) and JPY1,334 (equivalent to \$74) per share respectively.

During the year ended 31 December 2023, the Group recognised a net expense of \$265,000 (2022: \$697,000) as equity settled share based payments in relation to the 2015 Program.

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(Expressed in Hong Kong dollars unless otherwise indicated)

#### 32 Share based transactions (continued)

#### (b) Share based transactions – 2022 Program

The Group has a stock compensation program which was adopted on 1 October 2022 (the "2022 program"). The 2022 Program is operated through a trustee which is independent of the Group. This is a performance-based scheme whereby on 12 December 2022, shares of a listed subsidiary are acquired by the trustee using funds contributed by the subsidiary. The shares are distributed by the trustee in accordance with the Rules on Distributions of Board Benefits of the subsidiary based on points given to each of the entitled directors and executive officers of the subsidiaries in view of their positions, with restriction of transfer. Incidentally, the shares of the subsidiary shall be distributed to the entitled recipients as a general rule when they leave their positions. For directors, 75% of the points granted can be converted into shares (one point per one share) and 25% of the points can be converted into cash based on prevailing market rate. For employees other than directors, each point granted can be converted into one share of the subsidiary at distribution. Transfer of points is restricted until the eligible recipient is retired.

The maximum number of points which may be awarded to selected participants under the 2022 Program shall not exceed 252,000 (84,000 per each fiscal year). The trust fund shall not have a definite expiration date and continue as long as the 2022 Program exists. Maximum amount of money to be contributed by the subsidiary is JPY292,824,000 (equivalent to \$16,255,000) and further contribution to the trust fund is subject to approval by the board of the subsidiary.

The first grant date is 1 October 2022, in the years after, point is granted to the eligible recipient annually on 1 October. However, if the eligible recipient retires within 6 months of the benefit date, no share will be granted, in otherwise, the points will be granted on the date of retirement in proportion if they retire later than 6 months of the benefit date.

A total of 36,200 (2022: 35,000) points for equity-settled portion and 8,800 (2022: 8,500) points for cash-settled portion were granted to selected participants during the year ended 31 December 2023.

### (i) The terms and conditions of the grants are as follows:

	Equity-settled portion Number of points	Cash-settled portion Number of points
On 1 October 2022	35,000	8,500
On 1 October 2023	36,200	8,800

#### (ii) The movements of number of points and cash granted are as follows:

	2023		2022	
	Equity-settled portion Number of points	Cash-settled portion Number of points	Equity-settled portion Number of points	Cash-settled portion Number of points
Outstanding at the beginning of the year	_	8,500	_	_
Exercised during the year	(36,200)	_	(35,000)	_
Granted during the year	36,200	8,800	35,000	8,500
Outstanding at the end of the year	_	17,300	_	8,500
outstanding at the end of the year		17,500		0,500
Exercisable at the end of the year	_	17,300	_	8,500

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 32 Share based transactions (continued)

#### (b) Share based transactions – 2022 Program (continued)

#### Fair value of points and assumptions

The fair value of services received in return for points granted is measured by reference to the fair value of points granted. The estimate of the fair value of the points granted is measured based on the Black-Scholes model.

	1 October 2023	1 October 2022
Fair value of points and assumptions		
Fair value at measurement date	JPY1,312	JPY934
Share price	JPY1,539	JPY1,052
Expected volatility (expressed as weighted average volatility used in the modelling under Black-Scholes model)	26.8%	28.7%
Expected option life (expressed as weighted average life used in the modelling under Black-Scholes model)	4.0 years	3.6 years
Expected dividends	4.0%	3.3%
Risk-free interest rate (based on the yield of Japanese government		
bonds)	0.22%	0.02%

The expected volatility is based on the historic volatility (calculated based on the historical daily stock price of the period corresponding to the expected remaining period), adjusted for any expected changes to future volatility based on publicly available information. Changes in the subjective input assumptions could materially affect the fair value estimate.

The closing prices of the subsidiary's shares immediately before the grant of the points on 1 October 2022 and 1 October 2023 were JPY1,052 (equivalent to \$62) and JPY1,539 (equivalent to \$85) per share respectively.

During the year ended 31 December 2023, the Group recognised a net expense of \$2,055,000 (2022: \$493,000) for the equity settled share based payment and \$533,000 (2022: \$121,000) was recorded for the cash settled share based payments in relation to the 2022 Program.

#### 33 Financial risk management and fair values of financial instruments

Exposure to interest rate, credit, currency and liquidity risks arises in the normal course of the Group's business. The Group is also exposed to equity price risk arising from its equity investments in other entities.

The Group's exposure to these risks and the financial risk management policies and practices used by the Group to manage these risks are described below.

#### (a) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Group's interest rate risk arises primarily from borrowings. Borrowings with variable rates expose the Group to cash flow interest rate risk.

#### Sensitivity analysis

At 31 December 2023, it is estimated that a general increase/decrease of 100 basis points in interest rates, with all other variables held constant, would have decreased/increased the Group's profit after taxation and retained profits by approximately \$64,578,000 (2022: \$52,639,000).

The sensitivity analysis above has been determined assuming that the change in interest rates had occurred at the end of the reporting period. The analysis is performed on the same basis as 2022.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 33 Financial risk management and fair values of financial instruments (continued)

### (b) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in a financial loss to the Group.

The Group's credit risk is primarily attributable to trade debtors, loan receivables, finance lease receivables and hire purchase debtors and instalments receivable. The Group's exposure to credit risk arising from cash and bank balances is limited because the counterparties are banks and financial institutions with a high credit rating, for which the directors of the Company consider to have low credit risk.

The Group does not provide any guarantees which would expose the Group or the Company to credit risk.

#### Credit risk management

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. Management is responsible for developing and monitoring the Group's risk management policies. Management reports regularly to the Board of Directors on its activities.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

These policies are delegated to and disseminated under the guidance and control of the Chief Executive Officer. A delegated credit approval authority limit structure, approved by the Board of Directors, is as follows:

- The credit evaluation team, Chief Operating Officer and Chief Executive Officer assess, review and make decisions on credit risks of the Group within the authority limits imposed by the Board of Directors;
- The credit evaluation team independently assess the creditworthiness and risk profile of the obligors;
- Daily monitoring of accounts is handled by the credit evaluation team; and
- The internal audit function provides independent assurance to senior management concerning compliance with credit processes, policies and adequacy of internal controls.

#### Trade debtors

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer and also by the country in which the customers operate and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers or in a particular country.

Individual credit evaluations are performed on all customers requiring credit over a certain amount. These evaluations focus on the customer's past history of making payments when due and current ability to pay, and take into account information specific to the customer as well as pertaining to the economic environment in which the customer operates. Trade receivables are due within seven days to six months from the date of billing. The Group does not obtain collateral from customers.

The Group measures loss allowances for trade debtors at an amount equal to lifetime ECLs, which is calculated using a provision matrix. As the Group's historical credit loss experience does not indicate significantly different loss patterns for different customer segments, the loss allowance based on past due status is not further distinguished between the Group's different customer bases.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 33 Financial risk management and fair values of financial instruments (continued)

#### (b) Credit risk (continued)

Trade debtors (continued)

The following table provides information about the Group's exposure to credit risk and ECLs for trade debtors as at 31 December 2023:

	2023			
	<b>Expected loss</b>	<b>Gross carrying</b>		Net carrying
	rate	amount	Loss allowance	amount
	%	\$'000	\$'000	\$'000
Current (not past due)	0.15%	918,845	1,365	917,480
1 - 30 days past due	0.38%	100,640	385	100,255
31 - 90 days past due	1.32%	31,921	421	31,500
More than 90 days past due	79.28%	63,190	50,100	13,090
		1,114,596	52,271	1,062,325

	2022					
	Expected loss rate %	Gross carrying amount \$'000	Loss allowance \$'000	Net carrying amount \$'000		
Current (not past due)	0.26%	1,123,584	2,977	1,120,607		
1 - 30 days past due	0.72%	84,382	610	83,772		
31 - 90 days past due	1.52%	30,079	456	29,623		
More than 90 days past due	29.37%	186,921	54,896	132,025		
	-	1,424,966	58,939	1,366,027		

Expected loss rates are based on historical credit loss rates of the receivables.

#### Loans and advances

The Group classifies loans and advances into three stages, depending on whether credit risk on that financial instrument has increased significantly since initial recognition and whether the asset is credit-impaired as at the reporting date. Explanation of the terms "Stage 1", "Stage 2" and "Stage 3" is included in note 1(x)(i).

#### Parameters for measuring ECLs

Depending on whether there is a significant increase in credit risk and whether a financial asset is credit-impaired, the Group recognises an ECL allowance based on 12-month ECLs or lifetime ECLs. The relevant parameters of ECL measurement include probability of default ("PD"), loss given default ("LGD") and exposure at default ("EAD").

The parameters are defined as follows:

- 12-month PD and lifetime PD represent the expected point-in-time probability of a default over the next 12 months from the reporting date and the remaining lifetime of the financial instruments, respectively, based on conditions existing at the reporting date and future economic conditions that affect credit risk. The PD is derived using historical default rates adjusted for forward-looking information, where applicable;
- LGD is the magnitude of the expected loss if there is a default. The Group estimates LGD parameters based on the availability and value of collateral or other credit support. LGD is expressed as a percentage of exposure the Group might lose in the event the borrower defaults; and
- EAD represents the expected exposure in the event of a default. The Group derives the EAD from the current exposure to the counterparty.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 33 Financial risk management and fair values of financial instruments (continued)

### (b) Credit risk (continued)

Loan and advances (continued)

The following tables set out information about the exposure of loans and advances measured at amortised costs.

	31 December 2023						
	Stage 1	Stage 2	Stage 3	Total			
	\$'000	\$'000	\$′000	\$'000			
Loans and advances	5,118,668	223,847	150,984	5,493,499			
Less: Loss allowance	(7,176)	(2,709)	(29,532)	(39,417)			
	5,111,492	221,138	121,452	5,454,082			
•							
_	31 December 2022						
	Stage 1	Stage 2	Stage 3	Total			
	\$'000	\$′000	\$'000	\$′000			
Loans and advances	4,390,336	120,006	106,793	4,617,135			
Less: Loss allowance	(25,655)	(5,800)	(44,929)	(76,384)			
	4,364,681	114,206	61,864	4,540,751			

Analysed by movements in loss allowance

The following tables show reconciliations from the opening to the closing balance of the loss allowance.

	2023					
	Stage 1	Stage 2	Stage 3	Total		
Loans and advances	\$'000	\$′000	\$'000	\$'000		
At 1 January	25,655	5,800	44,929	76,384		
Transfer between stages	5,488	(2,525)	(2,963)	_		
Remeasurement, net	(23,102)	(741)	12,224	(11,619)		
Originated financial assets	5,384	1,932	602	7,918		
Derecognised financial assets	(1,094)	(1,325)	(13,458)	(15,877)		
Uncollectible amounts written off	(5,623)	(580)	(10,783)	(16,986)		
Exchange adjustments	468	148	(1,019)	(403)		
At 31 December	7,176	2,709	29,532	39,417		
		2022				
	Ctoro 1		Ctorro 2	Total		
Loans and advances	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	\$'000		
Loans and advances	3 000	\$ 000	3 000	\$ 000		
At 1 January	12,470	_	_	12,470		
Additions through step acquisition						
of Ethoz Group	15,038	7,452	52,900	75,390		
Transfer between stages	2,349	(2,812)	463	_		
Remeasurement, net	(8,196)	512	6,328	(1,356)		
Originated financial assets	5,554	1,555	_	7,109		
Derecognised financial assets	3,073	(154)	2,618	5,537		
Uncollectible amounts written off	(3,475)	(489)	(19,116)	(23,080)		
Exchange adjustments	(1,158)	(264)	1,736	314		
At 31 December	25,655	5,800	44,929	76,384		
	· · · · · · · · · · · · · · · · · · ·					

(Expressed in Hong Kong dollars unless otherwise indicated)

#### Financial risk management and fair values of financial instruments (continued) 33

#### Credit risk (continued) (b)

Loan and advances (continued)

Analysed by movements in loss allowance (continued)

In 2023, the changes in gross carrying amounts of loans and advances that have a significant impact on the Group's loss allowance were mainly derived from

- \$15,877,000 derecognition of provision due to customer full payment upon redemption as a result of increase in property prices in Singapore; and
- \$16,986,000 write off concluded by court proceedings especially in China where the proceedings resumed ii. to normal after Covid-19.

The contractual amount outstanding on loans and advances that are written off during the year ended 31 December 2023 and that are still subject to enforcement activity is \$17,190,000 (2022: \$23,803,000).

#### Collaterals

The loans and advances are generally collateralised by property, equipment and/or guaranteed by Enterprise Singapore, a statutory board under the Ministry of Trade and Industry of the Government of Singapore or buyback guarantees from suppliers.

The Group holds collaterals against certain of its credit exposures. The following table sets out the principal types of collateral held against different types of loans and advances.

	Percentage of exposure that is subject to collateral requirements	Percentage of exposure that is subject to collateral requirements	Principal type of collateral held
	2023	2022	
Loans and advances			
Loan receivables	98%	96%	Properties, Guarantee
Finance lease receivables	100%	100%	Properties, Equipment, Guarantee
Hire purchase debtors and instalments receivables	100%	100%	Equipment

The table below sets out the fair value of collateral and gross carrying amount of collateralised loans and advances balance covered by collateral.

<b>Gross carrying</b>	
amount of	
collateralised	
loans and	

31 December 2023

alised s and advances balance Fair value of covered by collateral collateral \$'000 \$'000 6,239,527 3,701,457

181,743

#### Loans and advances

Stage 1 and 2 Stage 3

118,910

(Expressed in Hong Kong dollars unless otherwise indicated)

### 33 Financial risk management and fair values of financial instruments (continued)

#### (b) Credit risk (continued)

Loan and advances (continued)

Collaterals (continued)

	31 Decem	31 December 2022	
		Gross carrying	
		amount of	
		collateralised	
		loans and	
		advances	
		balance	
	Fair value of	covered by	
	collateral	collateral	
Loans and advances	\$'000	\$'000	
Stage 1 and 2	5,382,342	2,685,137	
Stage 3	262,641	120,721	

Concentrations of credit risk

The Group monitors concentrations of credit risk by scale of customers and by geographic location. An analysis of concentrations of credit risk from loans and advances is shown below.

31	31 December 2023			31 December 2022		
Loan receivables % of total	Finance lease receivables % of total	Hire purchase debtors and instalments receivables % of total	Loan receivables % of total	Finance lease receivables % of total	instalments	
4%	4%	3%	10%	7%	6%	
70%	91%	65%	76%	89%	67%	
26%	2%	32%	14%	2%	27%	
0%	3%	0%	0%	2%	0%	
100%	100%	100%	100%	100%	100%	

Multinational corporation
Small medium enterprise
Sole proprietor/Limited
partnership
Non-profit organisation
and statutory related

31	December 20	)23	31 December 2022		
	Finance	Hire purchase debtors and		Finance	Hire purchase debtors and
Loan	lease	instalments	Loan	lease	instalments
receivables	receivables	receivables	receivables	receivables	receivables
% of total	% of total	% of total	% of total	% of total	% of total
100%	12%	96%	100%	19%	99%
0%	87%	0%	0%	80%	0%
0%	1%	4%	0%	1%	1%
100%	100%	100%	100%	100%	100%

Singapore China Malaysia

(Expressed in Hong Kong dollars unless otherwise indicated)

### 33 Financial risk management and fair values of financial instruments (continued)

#### (c) Currency risk

The Group is exposed to currency risk primarily through investments, bank borrowings and other monetary assets and liabilities that are denominated in a currency other than the functional currency of the operations to which they relate, which is the SGD, JPY, United States Dollar ("USD") and Renminbi ("RMB").

The following tables detail the Group's exposure at the end of the reporting period to currency risk arising from recognised assets or liabilities denominated in a currency other than the functional currency of the entity to which they relate. For presentation purpose, the amounts of the exposure are shown in Hong Kong Dollars. Differences resulting from the translation of the financial statements of subsidiaries and associates outside Hong Kong into the Group's presentation currency are excluded.

Exposure to foreign currencies (expressed in Hong Kong dollars)

	2023			2022				
	SGD	JPY	USD	RMB	SGD	JPY	USD	RMB
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Investments								
Investments designated as at fair value through other comprehensive								
income	-	1,633,784	-	-	-	1,367,508	-	-
Trade debtors	_	26,274	674	32,767	_	30,637	673	18,630
Cash and cash								
equivalents	434	81,775	11,376	467,821	174	223,833	17,338	458,528
Trade creditors	_	(1,947)	(278)	(37,233)	_	(182,535)	(2,145)	(25,093)
Other debtors	_	1,367	_	4,914	_	_	_	5,356
Other creditors	(25)	(295)	(135)	(13,427)	(128)	(6,181)	(139)	(9,050)
Borrowings	(241,518)	(21,506)	(70,312)		(224,673)	(32,482)	(27,290)	
	(241,109)	1,719,452	(58,675)	454,842	(224,627)	1,400,780	(11,563)	448,371

The Group's operating subsidiaries regularly monitor their foreign exchange exposure and may hedge their position depending on the size of the exposure and the future outlook of the particular currency unit. There were no material forward exchange contracts outstanding as at 31 December 2023 (2022: Nil).

### Sensitivity analysis

The following table indicates the instantaneous change on the Group's profit after tax and retained profits that would arise if foreign exchange rates to which the Group has significant exposure at the end of the reporting period had changed at that date, assuming all other risk variables remained constant.

	20	23	2022		
	Increase/ (decrease) in foreign exchange rates	Effect on profit after tax and retained profits \$'000	Increase/ (decrease) in foreign exchange rates	Effect on profit after tax and retained profits \$'000	
JPY	10%	143,639	10%	117,153	
	(10)%	(143,639)	(10)%	(117,153)	
USD	10%	(4,387)	10%	(769)	
	(10)%	4,387	(10)%	769	
RMB	10%	43,140	10%	42,591	
	(10)%	(43,140)	(10)%	(42,591)	
SCD	100/	(22.020)	100/	(10.756)	
SGD	10%	(23,829)	10%	(18,756)	
	(10)%	23,829	(10)%	18,756	

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 33 Financial risk management and fair values of financial instruments (continued)

#### (c) Currency risk (continued)

Sensitivity analysis (continued)

Results of the analysis as presented in the above table represent an aggregation of the instantaneous effects on each of the group entities' profit after tax and equity measured in the respective functional currencies, translated into Hong Kong dollars at the exchange rate ruling at the end of the reporting period for presentation purposes.

The sensitivity analysis assumes that the change in foreign exchange rates had been applied to re-measure those financial instruments held by the Group which expose the Group to currency risk at the end of the reporting period. The analysis excludes differences that would result from the translation of the financial statements of subsidiaries and associates outside Hong Kong into the Group's presentation currency. The analysis is performed on the same basis for 2022.

#### (d) Liquidity management

The treasury function of the Group is arranged centrally to cover expected cash demands. The Group's policy is to regularly monitor current and expected liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

The following tables detail the remaining contractual maturities of the Group's financial liabilities at the end of the reporting period, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the end of the reporting period) and the earliest date the Group can be required to pay:

2023

	Contractual undiscounted cash outflow					_
	Within	More than 1 year but	More than 2 years but			Carrying
	1 year or	less than	less than	Over		amount at
	on demand	2 years	5 years	5 years	Total	31 December
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Bank overdrafts	453,187	_	-	_	453,187	453,187
Borrowings	4,985,578	1,579,563	1,420,161	-	7,985,302	7,401,771
Trade creditors	983,840	_	_	_	983,840	983,840
Other creditors and accruals	1,167,160	_	_	_	1,167,160	1,167,160
Amounts due to						
related companies	11,002	_	_	-	11,002	11,002
Lease liabilities	186,631	104,675	174,696	186,071	652,073	559,340
	7,787,398	1,684,238	1,594,857	186,071	11,252,564	10,576,300

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 33 Financial risk management and fair values of financial instruments (continued)

#### (d) Liquidity management (continued)

2022

Contractua	undiscounted	cach outflow
Contractua	i uniuiscounteu	casii outiiow

	Within 1 year or on demand \$'000	More than 1 year but less than 2 years \$'000	More than 2 years but less than 5 years \$'000	Over 5 years \$'000	Total \$'000	Carrying amount at 31 December \$'000
Bank overdrafts	244,302	_	_	_	244,302	244,302
Borrowings	4,513,337	1,743,019	229,254	_	6,485,610	6,125,931
Trade creditors	1,068,807	_	_	_	1,068,807	1,068,807
Other creditors and accruals	1,408,670	_	_	_	1,408,670	1,408,670
Amounts due to						
related companies	6,508	_	_	_	6,508	6,508
Lease liabilities	247,332	174,868	171,388	203,820	797,408	702,270
	7,488,956	1,917,887	400,642	203,820	10,011,305	9,556,488

#### (e) **Equity price risk**

The Group is exposed to equity price changes arising from equity investments classified as financial assets designated as at fair value through other comprehensive income (see note 18).

Listed investments held as financial assets designated as at fair value through other comprehensive income have been chosen based on their longer term growth potential and are monitored regularly for performance against expectations.

The Group's unquoted investments are all held for strategic purposes. Their performance is assessed at regular time interval, where applicable, against performance of similar entities, together with an assessment of their relevance to the Group's strategic plans.

At 31 December 2023, it is estimated that an increase/(decrease) of 20% (2022: 20%) in the relevant stock price, with all other variables held constant, would have increased/decreased the Group's fair value reserve as follows:

Change in the relevant equity price risk variable: Increase Decrease

20	23	202	22
	Effect on fair		Effect on fair
	value reserve		value reserve
	\$'000		\$'000
20%	335,871	20%	282,395
(20)%	(335,871)	(20)%	(282,395)

The sensitivity analysis has been determined assuming that the changes in the stock prices had occurred at the end of the reporting period and had been applied to the exposure to equity price risk in existence at that date. It is also assumed that all other variables remain constant. The analysis has been performed on the same basis for 2022.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 33 Financial risk management and fair values of financial instruments (continued)

#### (f) Fair value

(i) Financial instruments carried at fair value

Fair value hierarchy

The following table presents the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in IFRS 13, *Fair value measurement*. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted quoted

prices in active markets for identical assets or liabilities at the measurement

date

- Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable inputs which fail

to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available

- Level 3 valuations: Fair value measured using significant unobservable inputs

	Fair value at 31 December	at 31 31 December 2023 categorised into			Fair value at 31 December 2022	Fair value measurement as at 31 December 2022 categorised into		
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
The Group Recurring fair value measurements								
Assets Equity securities designated as at fair value through other comprehensive income								
- Listed outside Hong Kong	1,679,357	1 679 357	_	_	1,411,977	1,411,977	_	_
- Unlisted	1,197	-	_	1,197	3,016	-	_	3,016
	1,680,554	1,679,357	_	1,197	1,414,993	1,411,977	_	3,016

During the years ended 31 December 2023 and 2022, there were no transfers among Level 1, Level 2 and Level 3. The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

#### (ii) Fair values of financial instruments carried at other than fair value

The carrying amounts of the Group's financial instruments carried at cost or amortised cost are not materially different from their fair values as at 31 December 2023 and 2022.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 33 Financial risk management and fair values of financial instruments (continued)

#### **(f)** Fair value (continued)

#### Information about Level 3 fair value measurements

The fair value of unlisted equity securities is determined by adjusted net asset value approach. The fair value measurement is positively correlated to the share of net assets of the unlisted equity securities. As at 31 December 2023, it is estimated that with all other variables held constant, an increase/decrease in share of net assets of the unlisted equity securities by 10% would have increased/decreased the Group's consolidated statement of profit or loss and other comprehensive income by \$120,000 (2022: \$302,000).

The movements during the period in the balance of these Level 3 fair value measurements are as follows:

	2023	2022
	\$'000	\$'000
Unlisted equity securities:		
At 1 January	3,016	3,178
Acquisition of So-ing (note 20(a))	104	-
Disposals during the year	(1,117)	-
Net unrealised losses recognised in other comprehensive		
income during the year	(749)	-
Exchange adjustments	(57)	(162)
At 31 December	1,197	3,016

#### **Commitments** 34

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Capital commitments outstanding not provided for in the financial statements were as follows:

2022	2023
\$'000	\$'000
63,848	17,771

### Authorised and contracted for

### Material related party transactions

In addition to the transactions and balances disclosed elsewhere in these financial statements, the Group has entered into the following material related party transactions.

#### (a) Key management personnel remuneration

Remuneration for key management personnel represent amounts paid to the Company's directors and is disclosed in note 9.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 35 Material related party transactions (continued)

#### (b) Transactions with related companies

	Note	2023	2022
		\$'000	\$'000
Transactions with Tan Chong Motor Holdings Berhad ("TCMH") Group:	(i)		
- Sales of goods and services		39	43
- Receiving assembly services		25,324	36,573
- Purchase of inventories		16,820	18,454
Transactions with APM Automotive Holdings Berhad ("APM") Group:	(ii)		
- Purchase of inventories		379	343
- Sales of goods and services		67	70
- Rental income		40	40
Transactions with Warisan TC Holdings Berhad ("WTCH") Group:	(iii)		
- Sales of goods		263	820

#### Notes:

#### (i) Transactions with TCMH Group

- Sales of goods and services and purchase of inventories

Tan Chong Consolidated Sdn. Bhd. ("TCC"), a substantial shareholder of the Company, is also a substantial shareholder of Tan Chong Motor Holdings Berhad ("TCMH") Group. Various subsidiaries of the Group have been conducting sales and purchases of motor parts and accessories with TCMH Group.

- Receiving assembly services

On 24 August 2021, a subsidiary of the Group entered into an assembly agreement with Tan Chong Motor Assemblies Sdn. Bhd. ("TCMA", being a subsidiary of TCMH), pursuant to which TCMA was appointed as the subsidiary's assembler to assemble vehicles for the period from 24 August 2021 to 30 June 2023. The principal business of TCMA is the assembly of motor vehicles and engines.

#### (ii) Transactions with APM Group

- Sales of goods and services and purchase of inventories

On 8 December 2022, a subsidiary of the Group entered into five parts purchase agreements with subsidiaries of APM, being APM Climate Control Sdn. Bhd., APM Auto Electrics Sdn. Bhd., APM Automotive Modules Sdn. Bhd., APM Coil Spring Sdn. Bhd. and Auto Parts Manufacturers Co. Sdn. Bhd. (collectively, the "Five APM Subsidiaries") for the purchase of certain spare parts from the Five APM Subsidiaries for the period from 1 January 2023 to 31 December 2025.

On 8 December 2022, a subsidiary of the Group entered into an agreement with APM Springs (Vietnam) Company Ltd, a subsidiary of APM in relation to the sales and rental of vehicles, material handling equipment, forklift, parts and accessories for the period from 1 January 2023 to 31 December 2025.

On 8 December 2022, a subsidiary of the Group entered into an agreement with APM Auto Components (Thailand) Co., Ltd., a subsidiary of APM in relation to the rental forklift for the period from 1 January 2023 to 31 December 2025.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 35 Material related party transactions (continued)

#### (b) Transactions with related companies (continued)

#### (iii) Transactions with WTCH Group

- Sales of goods and services and purchase of inventories

TCC is a substantial shareholder of Warisan TC Holdings Berhad ("WTCH"). On 8 December 2022, a subsidiary of the Group entered into an agreement with TCIM Sdn. Bhd. ("TCIMSB", being a subsidiary of WTCH) in relation to the sales motor parts and accessories for the period from 1 January 2023 to 31 December 2025.

All the above transactions have been entered into in the ordinary and usual course of business of the Group and either on normal commercial terms or on terms no less favourable than those available to or from independent third parties.

Amounts due from/to related parties are recorded in the consolidated statement of financial position and disclosed in note 29.

#### (c) Transaction with an associate

Management service fees received from an associate of the Group during the year ended 31 December 2023 amounted to \$1,000,000 (2022: \$1,000,000).

(d) Applicability of the Listing Rules relating to connected transactions

The related party transactions in respect of (b) above constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules. The disclosures required by Chapter 14A of the Listing Rules are provided in section "Connected transactions" of the Report of the directors.

#### 36 Segment reporting

The Group manages its business by divisions, which are organised by a mixture of both business lines (products and services) and geographical areas. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has presented the reportable segments as set out in note (b). No operating segments have been aggregated to form the reportable segments.

#### (a) Business lines

(i) Motor vehicle distribution and dealership business

The Group is the distributor for Nissan vehicles in Singapore and distributor or dealer for Subaru vehicles in Singapore, Guangdong Province of the PRC, Hong Kong, Taiwan, Thailand and certain other Southeast Asia countries. The Group distributes various models of Nissan and Subaru passenger cars and Nissan light commercial vehicles.

(ii) Heavy commercial vehicle and industrial equipment distribution business

The Group is the distributor for various brands of forklift trucks. The Group markets and distributes a wide range of heavy commercial vehicles and industrial equipment.

(iii) Property rentals and development

The Group has a number of property interests and is engaged in the development of various investment properties for sale or rental income. At present, the Group's activities in this segment are mainly carried out in Singapore and Hong Kong.

(iv) Transportation

The Group mainly carries out vehicle logistics services to vehicle manufacturers in Japan. The Group also provides human resource management service in relation to transportation business and general cargo business in Japan.

(v) Other operations

Other operations mainly include investment holding, auto leasing, capital and equipment financing, hire purchase financing, provision of workshop services and the manufacturing of vehicle seats.

(Expressed in Hong Kong dollars unless otherwise indicated)

## **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

(Expressed in Hong Kong dollars unless otherwise indicated)

### 36 Segment reporting (continued)

### (b) Segment results

For the purpose of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results attributable to each reportable segment on the following bases:

Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments.

The measures used for reporting segment profit is "EBITDA" i.e. "earnings before interest, taxes, depreciation and amortisation", where "interest" is regarded as including bank and other interest income. The shares of profits from associates are not included in the segment EBITDA.

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the year ended 31 December 2023 is set out below.

Disaggregated by timing of revenue recognition   Point in time   4,651,155   4,709,007   62,895   88,405   -   -   -		Motor vehicle	e distribution nip business	Property rentals and development			
of revenue recognition         4,651,155         4,709,007         62,895         88,405         —         —           Over time         357,217         332,791         80,232         78,517         112,684         105,326           Revenue from external customers:         -         300,459         384,568         —         —         —         —         —           - Singapore         931,633         761,360         65,708         61,271         111,605         102,348           - PRC         300,459         384,568         —         —         —         —         —           - Thailand         593,401         666,712         47,652         76,993         —							
Over time         357,217         332,791         80,232         78,517         112,684         105,326           Revenue from external customers:							
Revenue from external customers:           - Singapore         931,633         761,360         65,708         61,271         111,605         102,348           - PRC         300,459         384,568         -         -         -         -         -           - Thailand         593,401         666,712         47,652         76,993         -         -         -           - Japan         -<	Point in time	4,651,155	4,709,007	62,895	88,405	_	_
external customers: - Singapore 931,633 761,360 65,708 61,271 111,605 102,348 - PRC 300,459 384,568	Over time	357,217	332,791	80,232	78,517	112,684	105,326
PRC 300,459 384,568 — — — — — — — — — — — — — — — — — — —							
- Thailand - Japan - Taiwan - Others - Others - Singapore - Thailand - Taiwan - Taiwan - Singapore - Thailand - Taiwan - Thailand - Taiwan - Others - Taiwan - Singapore - Thailand - Taiwan - Taiwan - Taiwan - Others - Taiwan - Others - Others - Others - Taiwan - T	- Singapore	931,633	761,360	65,708	61,271	111,605	102,348
- Japan - Taiwan - Taiwan - Others - Ot	- PRC	300,459	384,568	_	_	-	_
- Taiwan	- Thailand	593,401	666,712	47,652	76,993	-	_
- Others		-	_	-	-	-	_
EBITDA:     26,877     (156,457)     17,718     166,922     112,684     105,326       - PRC     (5,938)     (9,342)				-	_	_	_
EBITDA: - Singapore	- Others	1,679,631	1,713,384	29,767	28,658	1,079	2,978
- Singapore 26,877 (156,457) 17,718 16,408 214,247 336,689 - PRC (5,938) (9,342) Thailand (17,932) (60,853) (12,304) (22,005) Japan Taiwan 281,515 386,428 Others (73,599) (15,032) 5,936 11,154 33,890 28,093  Share of profits of associates: - Singapore - 30,773 Others		5,008,372	5,041,798	143,127	166,922	112,684	105,326
- PRC (5,938) (9,342)	EBITDA:						
- Thailand (17,932) (60,853) (12,304) (22,005)	- Singapore	26,877	(156,457)	17,718	16,408	214,247	336,689
- Japan				_	_	_	_
- Taiwan	- Thailand	(17,932)	(60,853)	(12,304)	(22,005)	-	_
- Others (73,599) (15,032) 5,936 11,154 33,890 28,093  210,923 144,744 11,350 5,557 248,137 364,782  Share of profits of associates: - Singapore - 30,773	- Japan	-	_	-	-	-	_
210,923     144,744     11,350     5,557     248,137     364,782       Share of profits of associates: <ul> <li>Singapore</li> <li>Others</li> <li>Others</li> </ul> - 30,773	- Taiwan	281,515	386,428	-	-	_	_
Share of profits of associates:  - Singapore	- Others	(73,599)	(15,032)	5,936	11,154	33,890	28,093
associates: - Singapore - 30,773 Others		210,923	144,744	11,350	5,557	248,137	364,782
- Others – – – – – – –							
	- Singapore	_	30,773	_	_	_	_
_ 30,773	- Others	-	-	-	-	-	_
		-	30,773	-	-	-	_

2023	2022	2023	2022	2023	2022
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
_	-	354,718	281,322	5,068,768	5,078,734
7,326,223	7,429,832	880,536	453,467	8,756,892	8,399,933
-	_	806,529	417,668	1,915,475	1,342,647
_	-	404,295	303,460	704,754	688,028
-	_	16,213	10,142	657,266	753,847
7,326,223	7,429,832	-	-	7,326,223	7,429,832
-	_	- 0.247	2.510	1,503,248	1,515,774
	_	8,217	3,519	1,718,694	1,748,539
7,326,223	7,429,832	1,235,254	734,789	13,825,660	13,478,667
-	_	465,801	357,615	724,643	554,255
-	_	85,731	11,512	79,793	2,170
-	_	971	(1,760)	(29,265)	(84,618)
576,628	572,689	(2,736)	(2,251)	573,892	570,438
-	_	(20.070)	7.052	281,515	386,428
	_	(28,970)	7,952	(62,743)	32,167
576,628	572,689	520,797	373,068	1,567,835	1,460,840
-	-	-	_	-	30,773
_	_	5,436	11,241	5,436	11,241
-	_	5,436	11,241	5,436	42,014

Other operations

**Transportation** 

Consolidated

(Expressed in Hong Kong dollars unless otherwise indicated)

### 36 Segment reporting (continued)

### (c) Reconciliation of reportable segment profit or loss

	\$'000	\$'000
Total segment EBITDA	1,567,835	1,460,840
Depreciation and amortisation	(734,403)	(650,024)
Interest income	24,452	28,409
Finance costs	(217,472)	(105,424)
Share of profits of associates	5,436	42,014
Consolidated profit before taxation	645,848	775,815

2023

2022

### (d) Geographic information

The following table sets out information about the geographical location of the Group's investment properties, property, plant and equipment and interest in an associate ("specified non-current assets"). The geographical location of the specified non-current assets is based on the physical location of the asset, in the case of investment properties, property, plant and equipment and the location of operations, in the case of interest in associates.

	Singa	pore	Hong I	Kong	PR	c	Thail	and	Jap	an	Oth	ers	Consol	idated
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000	\$′000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Specified														
non-														
current														
assets	5,655,954	5,349,951	365,690	386,892	407,743	454,749	913,225	939,325	1,448,723	1,565,355	890,171	785,234	9,681,506	9,481,506

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) (Expressed in Hong Kong dollars unless otherwise indicated)

#### Company-level statement of financial position **37**

	2023 \$'000	2022 \$'000
	<b>\$ 000</b>	<b>3 000</b>
Non-current assets		
Property, plant and equipment	47	96
Interest in subsidiaries	2,342,961	2,342,961
	2,343,008	2,343,057
Current assets		
Amounts due from subsidiaries	357,436	357,523
Other debtors, deposits and prepayments	366	324
Cash and cash equivalents	22,754	19,347
	380,556	377,194
Current liabilities		
Other creditors and accruals	28,480	24,014
Amounts due to subsidiaries	340,922	343,255
	369,402	367,269
Net current assets	11,154	9,925
NET ASSETS	2,354,162	2,352,982
CAPITAL AND RESERVES		
Share capital	1,006,655	1,006,655
Reserves	1,347,507	1,346,327
TOTAL EQUITY	2,354,162	2,352,982
Approved and authorised for issue by the board of directors on 28 March 20	024.	
	Chiew Huat	

(Expressed in Hong Kong dollars unless otherwise indicated)

38 Possible impact of amendments, new standards and interpretations issued but not yet effective for the year ended 31 December 2023

Up to the date of issue of these financial statements, the IASB has issued a number of new or amended standards, which are not yet effective for the year ended 31 December 2023 and which have not been adopted in these financial statements. These developments include the following which may be relevant to the Group.

	Effective for accounting periods beginning on or after
Amendments to IAS 1, Presentation of financial statements:  Classification of liabilities as current or non-current ("2020 amendments")	1 January 2024
Amendments to IAS 1, Presentation of financial statements: Non-current liabilities with covenants ("2022 amendments")	1 January 2024
Amendments to IFRS 16, Leases: Lease liability in a sale and leaseback	1 January 2024
Amendments to IAS 7, Statement of cash flows and IFRS 7, Financial Instruments: Disclosures: Supplier finance arrangements	1 January 2024
Amendments to IAS 21, The effects of changes in foreign exchange rates: Lack of exchangeability	1 January 2025

The Group is in the process of making an assessment of what the impact of these developments is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the consolidated financial statements.

## **FINANCIAL SUMMARY**

(Expressed in Hong Kong dollars)

	Note	2019 \$′000	2020 \$'000	2021 \$'000	2022 \$'000	2023 \$′000
Results Revenue	:	14,533,351	12,319,495	11,864,957	13,478,667	13,825,660
Profit from operations Financing costs Share of profits of associates		565,476 (101,262) 71,709	274,112 (80,179) 73,241	646,229 (58,036) 69,896	839,225 (105,424) 42,014	857,884 (217,472) 5,436
Profit before taxation Income tax expense	-	535,923 (224,871)	267,174 (182,003)	658,089 (204,213)	775,815 (265,151)	645,848 (265,268)
Profit for the year  Attributable to:	=	311,052	85,171	453,876	510,664	380,580
Equity shareholders of the Company Non-controlling interests		212,932 98,120	9,507 75,664	378,098 75,778	418,073 92,591	280,330 100,250
Profit for the year	-	311,052	85,171	453,876	510,664	380,580
Assets and liabilities Investment properties and other	=					
property, plant, and equipment Intangible assets Goodwill		8,779,157 106,057 39,168	8,793,182 77,117 45,772	8,876,690 53,469 31,769	9,399,616 39,250 79,498	9,605,685 99,086 115,066
Interest in associates Other non-current assets		883,828 456,540	868,010 375,656	896,967 1,981,612	81,890 3,480,965	75,821 3,903,755
Net current assets  Total assets less current liabilities	-	3,409,503 13,674,253	3,646,128 13,805,865	2,036,342 13,876,849	1,506,331 14,587,550	2,002,862 15,802,275
Non-current liabilities		(1,123,376)	(1,624,740)	(1,793,003)	(2,700,970)	(3,563,314)
Total equity	-	12,550,877	12,181,125	12,083,846	11,886,580	12,238,961
Earnings per share - basic - diluted	(i)	\$0.11 \$0.11	\$0.005 \$0.005	\$0.19 \$0.19	\$0.208 \$0.208	\$0.139 \$0.139

### Note:

The amount of diluted earnings per share is the same as the basic earnings per share as there were no dilutive securities outstanding during the years presented. (i)

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## **GROUP PROPERTIES**

Location	Description	Land area (sq. feet)	Tenure	Expiry date
30/F Shui On Centre 6-8 Harbour Road Wanchai Hong Kong	Offices (own use and investment)	13,770	Leasehold	20 May 2060
911 and 913 Bukit Timah Road Tan Chong Motor Centre Singapore 589622/3	Showroom, workshop and office (own use)	198,606	Freehold	-
700 Woodlands Road Singapore 738664	Workshop and office (own use)	233,188	Freehold	-
8 Kung Chong Road Singapore 159145	Workshop and office (own use)	23,990	Leasehold	15 December 2058
25 Leng Kee Road Singapore 159097	Showroom, workshop and office (own use)	23,998	Leasehold	10 April 2059
15 Queen Street Tan Chong Tower Singapore 188537	Office, restaurant and apartments for rental (investment)	22,193	Freehold	-
210 New Upper Changi Road #01-703 Singapore 460210	Showroom and office (investment)	4,058	Leasehold	1 July 2078
23 Jalan Buroh Singapore 619479	Showroom, workshop, office and warehouse (own use)	161,631	Leasehold	1 October 2027
The Wilby Residence 25, 27, 29, 31 and 33 Wilby Road Singapore 276300 - 276304	Condominiums for rental (investment)	200,991	Freehold	-
19 Lorong 8, Toa Payoh Singapore 319255	Showroom, workshop and office (own use)	58,715	Leasehold	28 February 2053
19 Ubi Road 4 Singapore 408623	Showroom, workshop and office (own use)	59,379	Leasehold	1 October 2030
1 Sixth Lok Yang Road Singapore 628099	Workshop and office (own use)	131,750 92,158	Leasehold Leasehold	15 April 2036 15 April 2036
10 Kung Chong Road Singapore 159145	Workshop and office (own use)	23,990	Leasehold	15 December 2053
804, 806, 812, 814, 816 & 818 Upper Bukit Timah Road Singapore 678142/43/46/48/49/50	Shophouses (investment)	8,522	Leasehold	15 April 2874

## **GROUP PROPERTIES (continued)**

Location	Description	Land area (sq. feet)	Tenure	Expiry date
30 Bukit Batok Crescent Singapore 658075	Workshop and office (own use)	37,059	Leasehold	12 March 2057
22 Tampines St 92 Singapore 528876	Workshop and office (own use)	71,250	Leasehold	1 August 2051
50 Gul Crescent Singapore 629543	Workshop (own use)	41,779	Leasehold	1 October 2051
18 Pandan Road Singapore 609270	Workshop (own use)	88,187	Leasehold	30 June 2041
59 Moo 1, Rangsit-Pathumthani Road, Banklang, Muang District, Pathumthani Province, Thailand	Showroom, workshop, office and warehouse (own use)	557,754	Freehold	-
118 Moo 5, T. Bangsamak A, Bangpakong Chachoengsao 24180 Thailand	Showroom, workshop and office (own use)	31,579	Freehold	-
12/17 Moo 2, Seri Thai Road Khlong Kum Sub-District Bueng Kum District Bangkok 10240, Thailand	Showroom, workshop and office (own use)	94,722	Freehold	-
59/3 Moo 10, Nongkrod Muang District, Nakhon Sawan Thailand 60240	Showroom, workshop, office and warehouse (own use)	58,620	Freehold	-
388, Moo 5 Chiangmai-Lampang Road Yangnueng, Sarapee District Chiangmai, Thailand 50140	Showroom, workshop, office and warehouse (own use)	66,936	Freehold	-
122/1-2, Soi Chalongkrung 31 Lumplatiew, Lardkrabang Bangkok 10520 Thailand	Production plant (own use)	1,130,211	Freehold	-
17/1 Liab Klong Lum Kor Phai Road Lumplatiew, Lardkrabang Bangkok 10520 Thailand	Vehicle yard (own use)	1,083,747	Freehold	-
Jalan Sultan Iskandar Muda No 24 Jakarta 12240 Indonesia	Showroom, workshop and office (own use)	36,737	Leasehold	16 November 2041
Jalan Raden Patah Komplek Sumber Jaya B9 - B10 Indonesia	Shophouse (own use)	1,615	Leasehold	21 November 2035

## **GROUP PROPERTIES (continued)**

Location	Description	Land area (sq. feet)	Tenure	Expiry date
Lembar K-8-4 Kotak F-G/1 Teluk Tering Komplek Bangun Sukses Showroom Sei Panas, Kota Batam Indonesia	Showroom, workshop and office (own use)	24,262	Leasehold	1 April 2028
Jalan Bypass Ngurah Rai No 643 Desa Pemogan Denpasar, Bali Indonesia	Showroom, workshop and office (own use)	21,043	Leasehold	4 March 2043
Qinyang Town Nam Huan Road 10 Jiangyin Jiangsu Province China	Office, factory and warehouse (own use)	48,753	Leasehold	20 November 2048
639 Jiang Jun Avenue Jiangning District Nanjing China	Factory, office and warehouse (own use)	583,995	Leasehold	30 April 2062
West of Xi Wai Huan Yangliu Town Lianhe Sub-district, Zhengxiang District Hengyang Hunan Province, China	Showroom and workshop (own use)	6,226	Leasehold	16 May 2052
No. 10, Jalan 51A/223 46100 Petaling Jaya Selangor Darul Ehsan Malaysia	Showroom, workshop and office (own use)	43,575	Leasehold	19 January 2062
No. 33, Lane 250, Xinhu 2nd Road, Neihu District, Taipei City, Taiwan	Showroom, workshop and office (own use)	23,290	Freehold	-
No. 38-2, Dong Yuan Road, Zhongli District. Taoyuan City, Taiwan	Showroom, workshop, office and warehouse (own use)	143,622	Freehold	-
187 Edsa North Greenhills San Juan Metro Manila 1503 Philippines	Showroom, workshop, office and warehouse (own use)	18,891	Freehold	-
212 Vietnam-Singapore Industrial Park, Thuan An District Binh Duong Province Vietnam	Workshop and office (own use)	30,145	Leasehold	11 February 2046
Kawasaki-shi, Kanagawa, Japan	Vehicle distribution center (own use)/ Delivery center (investment)	147,112	Freehold	-
Fukuoka-shi, Fukuoka, Japan	Vehicle distribution center (own use)	89,079	Freehold	-

## **GROUP PROPERTIES (continued)**

Location	Description	Land area (sq. feet)	Tenure	Expiry date
Kasuya-gun, Fukuoka, Japan	Auction venue (own use)/ Vehicle yard (investment)	272,853	Freehold	-
Tagazyo-shi, Miyagi, Japan	Vehicle distribution center (own use)	139,055	Freehold	-
Miyako-gun, Fukuoka, Japan	Delivery center (investment)	92,982	Freehold	-
Kitakyusyu-shi, Fukuoka, Japan	Delivery center (investment)	87,767	Freehold	-
Yokosuka-shi, Kanagawa, Japan	Vehicle maintenance shop (own use)	53,254	Freehold	-
Nagoya-shi, Aichi, Japan	Vehicle distribution center (own use)	244,023	Freehold	-
Miyako-gun, Fukuoka, Japan	Vehicle yard (own use & investment)	208,590	Freehold	-
Koza-gun, Kanagawa, Japan	Vehicle maintenance shop (own use)	35,595	Freehold	-
Miyako-gun, Fukuoka, Japan	Vehicle maintenance shop (own use)	142,336	Freehold	-
Kagoshima-shi, Kagoshima, Japan	Vehicle distribution center (own use)	79,074	Freehold	-
Tomakomai-shi, Hokkaido, Japan	Vehicle distribution center (own use)	142,279	Freehold	-
Kitakyusyu-shi, Fukuoka, Japan	Delivery center (investment)	47,391	Freehold	-
Mooka-shi, Tochigi, Japan	Vehicle maintenance shop (own use)	54,167	Freehold	-
Oyama-shi, Tochigi,Japan	Vehicle distribution center(own use)	21,360	Freehold	-
Sendai-shi, Miyagi, Japan	Vehicle distribution center(own use)	3,662	Freehold	-
Omaya-shi, Tochigi, Japan	Vehicle distribution center(own use)	9,548	Freehold	-

